

The Global Newspaper Herald International Tribuce Edited and Published in Paris Printed simultaneously in Paris, London, Zurich, Hong Kong, Singapore, The Hague, Marseille, New Ynrk, Rome, Tokyo, Frankfurt.

No. 34,203

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Published With The New York Times and The Washington Post

LONDON, TUESDAY, FEBRUARY 16, 1993

ESTABLISHED 1887

Middle America's **Plea to Clinton:** 'Keep Us in Jobs' A Sense of Tentative Hope Awaits the President's Plan

7/93

By Robin Toner

New York Times Service DAYTON, Ohio — A winter wind gusting across the parking lot of a sprawling General Motors plant concentrates the mind, so the men and women hustling in and out for the afterneon shift change are succinct in their politics.

are succinct in their politics. There is little doubt in Dayton about the main event and the big test of the Clinton presidency. "Keep the economy going," said John Adkins, 52. "Keep us going, Keep us in a job." President Bill Clinton was preparing a broadcast speech from the Oval Office on Monday night in advance of an address to Congress on Wednesday, when he will outline his program for economic change. change.

This is reality-check time in American politics, and it is filled with opportunities and risks for the new president, judging from interviews with more than three-dozen voters.

Many voters in the Dayton area, unlike the pundits, are reluctant

The big political risk in Clinton's plan is in its slow payoff. Page 3.

to declare the president's honeymoon over. Factory workers, retired people and homemakers talked unapologetically about their hopes that Mr. Clinton would, this week, begin to attack the nation's economic prohlems decisively.

"You have to give him time," said Phyliis Pursiful, a 45-year-old food service worker at the University of Dayton, after acknowledg-ing and setting aside a few misgivings of her own. "I think he'll try."

Many people talked with unusual, if grudging, acceptance of new taxes. The 1992 campaign and the candidacy of Ross Perot in particular seems to have left people with a sense that the deficit has to be tamed — for the good of everyone.

"I think he's doing the best be can with what he's got to work with," said Juanita Erbaugh, who runs a small day-care operation. "I think we'd have taxes no matter who got in." But there are risks for Mr. Clinton here. Hopes are tentative. The

cynicism that fueled the 1992 campaign is just below the surface, and people are holding Mr. Clinton to his promise of tax "fairness," "I think he should tax the real rich," said Jessie Bigler, who turned

out on a frigid afternoon for a senior citizens' lunch at the local Democratic club. Viola Fearing, a friend, chimed in, "The real rich," and a few minutes later added, "I also don't think all those big shots

in Washington should get raises all the time." Up at the front of the Democrats' hall was a huge, heroic portrait of the man invoked more than once when people talked of the challenge facing Mr. Clinton: Franklin Delano Roosevelt. Montgomery County, which includes Dayton, was an extremely competitive area in the presidential election last fall. Mr. Clinton

ultimately won a very narrow victory over George Bush, with Mr. Perot a respectable third. The Dayton area is heavily reliant on General Motors Corp.

which has about 20.000 employees in the region, and on Wright Patterson Air Force Base, which employs about 27,000. While unemployment has run below the national average, the vagaries of the defense and antomobile industries elsewhere keep people neryous here.



JERUSALEM VIOLENCE - Israeli border guards arresting a Palestin-ian during a roundup and search for the assailant of three people at a bus

stop Monday. A man was stabbed to death, a pregnant woman was wounded and the dead man's father was wounded trying help his son.

China's Consumers Start to Make a Splash

By Sheryl WuDunn

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New York Times Sernee GUANGZHOU, China - When President Yang Shangkun, a stocky 86year-old who praises the virtues of self-abnegation, takes a bath these days, he steps into a \$7,000 whirtpool tub made hy American Standard Inc.

The Communist Party leader, Jiang Zemin, a rotund fellow who likes to talk about self-sufficiency, installed the same model last year in his own bathroom. The Communist leaders seem to like for they ordered eight more, and

perhaps symbolizes as much as anything the inroads that foreign companies are finally making in the Chinese market. Foreign businesses are pouring invest-ment into China - 511 billion in 1992, perhaps more than any other country has received — and are enjoying some spec-tacular successes in selling everything from hamburgers to lipsuck.

The lop three records for opening-day sales hy McDonald's in outlets around the world, for example, are held by its three restaurants in China. Avon has attracted 18,000 local "Avon ladies" to sell cosmetics. And southern China has become one of the biggest markets in the world for shampoo made hy Procter & Gamble.

dent.

ic Labor Party.

Westerners have dreamed of cracking the Chinese market for centuries, but China's emperors, from Qianlong to Mao, usually tried to keep China an. economic island unto itself.

In the 19th century, the West fought the opium wars with China, to force it to accept international trade consisting of opium and other products. Even after that, however, China was too poor and too unstable to evolve into an important market.

Lithuania's Recast Leader Vows

To Speed Up Economic Change

na's nearly 1.2 billion people - 22 percent of the world's population.

"Everyone perceives that this is the best investment environment in the world," said Jerome A, Cohen, a lawyer

with long experience representing Amer-ican husinesses in China. "China has 60 million to 300 million consumers, people who can spend real money for goods, and that's a wholly new phenomenon in Chi-

It is unclear if the trend will last, and China's skeptics have often been proved right, but for now it seems that the coun-

Irish Assail **EC Partners'** 'Inaction' on Currencies

Waigel Rejects Charge Of German Favoritism **Toward French Franc**

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Compiled by Our Staff From Dispatches BRUSSELS - Ireland's finance minister, Bertie Ahern, issued a stinging rebuke to his European Community counterparts on Mon-day for what he called their countries "inadequate" efforts to fix cracks in the exchange rate mechanism that led to the Irish punt's devalua-

But the German finance minister, Theo Waigel, rejected Mr. Abern's criticism, which included a barely veiled attack on the Bundeshank for favoring the French franc in its efforts

to defend the monetary grid. Mr. Ahem accused fellow European Com-munity members of lacking the courage to tack-le the root causes of turbulence in the exchange rate mechanism in the last five months.

Speaking in a session that was televised as part of efforts to make the Community's work more accessible, Mr. Ahern wanted to know why there was still no report on why the pound and the lira had to leave the currency grid in September, Since then, the Portuguese, Spanish and Irish currencies have been devalued.

"The outcome of this analysis is still awaited," Mr. Ahern said. "That is simply not good

enough." "Inaction in times of sustained speculative attacks is hardly appropriate for a Community that has taken a major step towards union as outlined in the Maastricht treaty," be added. Much against Ireland's will, the punt was devalued by 10 percent on Jan. 30 after a wave of speculation against the currency.

Patently referring to what has been termed a sweetheart deal in September between France and Germany to support the franc, Mr. Ahern said this had sent a signal to money markets that it was open season on other currencies.

"Within the ERM, the letter of the law was, (ollowed by all," the Irish minister said. "However, extra support was given at an early stage some currencies hut not to others."

"Though there was a willingness at a later stage to extend this support, the markets had already been given a clear signal of the lack of solidarity," he added. "The support, when it came, was too little, too late."

One of the rea sons for that," said Robert Premus, an co professor at Wright State University, "is that this region had a series See CLINTON, Page 7

even inquired whether they could obtain whirlpool bathubs in which two people could hathe together. The swishing eddy around Mr. Yang

years, opi China has finally begun to generale an industrial revolution and the nucleus of a middle class cager to buy foreign producis that used to be unavailable to Chi-

By Michael Dobbs

Washington Post Service

announce its secession from the Soviet Union,

took a step toward reconciliatico with the

Kremlin on Monday hy electing a former Com-

munist Party leader as its first post-Soviet presi-

cent of the votes in the presidential election co

A new ethnic crisis is building up fast new Samarkand, where the Silk Road ran. Page 2.

Sunday, Algirdas Brazauskas called for a more

pragmatic policy toward Moscow and said he would appoint a new ambassador to Russia.

But he also formally turned his back on his

own Communist past and promised to speed up

privatization and promote foreign investment

in the Baltic republic of 3.5 million people. "Now we can say that Lithuania is a demo-

cratic country with a democratic system," said

Mr. Brazauskas, who now heads the Democrat-

At a press conference after winning 60 per-

MOSCOW - Lithuania, the first republic to

try is rapidly being integrated in thousands of ways into the world economy. The weaving of the world's most popu-See CHINA, Page 12

Mr. Brazauskas earned the respect of his countrymen by standing up to Moscow in 1929 and insisting on the right of the Lithuanian

Communist Party to pursue its own policies.

As the pro-independence bandwagon gath-

ered momentum in Lithuania, Mr. Brazauskas

was overshadowed by the leader of the nation-

alist Sajudis movement and former head of

Political analysts said that Mr. Brazauskas

had clearly benefited from the inability of Mr.

Landsbergis and Sajudis to resolve the coun-try's economic problems, which have been

greatly exacerbated by the disruption of trading

Industrial production has fallen 53 percent

over the past two years, homes are without hot water, and heating in offices and apartment

Mr. Landsbergis withdrew from the presi-dential race after Sajudis suffered an unexpect-

ed defeat in parliamentary elections in Novem-

ber. He supported an independent candidate.

Stasys Lozoraitis, a former Lithuanian ambas-

See BALTICS, Page 2

state, Vytautas Landsbergis.

ties with Russia.

blocs is minimal.

In an interview with Irish state radio, Mr. Ahern was even more explicit in his attack on the Bundesbank. He said Ireland had sought the German central hank's help to defend the punt in September. November and January. "We were rejected on all occasions." he said.

"Within the rules of the ERM, the country at the top assists the country at the bottom" of the currency grid, he said. The rules were changed very early on when the Franco-German agreement" was announced in September.

Mr. Waigel, speaking to reporters during a hreak in the meeting, said the finance ministers had "acknowledged" Mr. Ahern's remarks, hut he rejected criticism of Germany.

The German central bank honored its commitments to the full" to intervene in support of currencies in the grid, he maintained.

When one thinks about the amounts we spent last year or this year, criticism is invalidated hy the sheer sum of it," he said.

More generally, the ministers called for quick ratification of the Maastricht treaty on European union and closer economic coordination to fight a crisis of confidence caused by low growth and high unemployment.

The meeting on Monday had been due to put the finishing touches to a growth package of national and Community-wide measures that the 12-nation bloc agreed at its meeting in Edinhurgh in December. But the timetable has slipped, and detailed proposals are unlikely to be ready for another month.

Belgium's finance minister, Philippe Maystadt, said action was urgent.

The economic crisis we are living through could jeopardize the future of economic and monetary union," he said. "And without such union, there will be no lasting growth in Europe.' (UPI, Reuters)

Pressured Yeltsin Takes Time Off

Kiosk

Under growing pressure from conservative political rivals, President Boris N. Yeltsin of Russia canceled his appointments Monday and took an unscheduled 12day vacation at his official country dacha_

A spokesman said the presi-dent was in good health but tired because of a heavy schedule. Mr. Yeltsin has a history of disappearing from public view at decisive moments, often emerging from seclusion reinvigorated and with a new sense of political purpose. Page 2.

General News

2140

Rebel Serbs resisted UN efforts to get aid to East Bosnia, Page 2.

Business / Finance

OPEC neared an agreement on Page 9. output cuts. Page 15. Crossword Frib Index Up 0.23% 91.09 The Dollar 1.6575 1,4186 1.4185 Pound 120.625 121.055 Yen

5.5875



A man walking by banana display in Dresden. Germany, Europe's greatest banana consumer, has been joined by the Benehux countries in an attack on the new EC rules limiting imports. Page 9.

A Mother's Success: Some Babies Lived

By Julia Preston

5 6165

Washington Post Service SANTA RITA, Brazil - Somewhere under the sun-hardened ground of this village's cemeterv lie the remains of 13 babies born to one mother, a farm woman whose life, in flatlands seared hy chronic drought, has been edged with thirst and hunger.

The woman, Geni Sequeira Gomes, said without regret that she did not mourn her dead children and could not even recall their faces, since they died as infants of afflictions she summarized as "weak blood."

She does not know precisely where her childrep are buried; village tradition mandates that mothers stay home during funerals of tiny offspring and the little wooden crosses that marked their graves have long since fallen down.

Mrs. Sequeira, 42, has given birth 18 times, not an unusual number for the Brazilian interi-

or. She has seen only 5 of her 18 children grow, a record that might seem abysmal in the devel-oped world but by standards here is nothing less than success. Despite the changes that have swept the

Third World, Second Class Second of a series

globe in the past two decades, the miseries endured by countless millions of rural women in the developing world remain unameliorated. In this arid back-country village of Brazil's northeast, poverty is the great oppressor, skewing women's lives and their relationships with their children in ways that are mirrored throughout Latin America, Africa and Asia. In a land where large families have long been

desired and infanticide is unknown, women find that they are commonly overwhelmed and sometimes threatened by birth and child-rearing. Burying children is a rootine function of motherbood. Maternal affection is an acquired luxury that mothers rarely experienced when they were young and cannot consistently give to their families.

Economic and scientific modernization has allowed some peasant women to control their own fertility and take part in democratic politics. Radio and even television have reached into the larthest adobe shacks, asphalt has connected barren hamlets to bustling cities, and hospitals have replaced herbal healers.

Here in the state of Pernambuco, one of nine in Brazil's northeast, the feminist movement has offshoots in unions for women farm work-See WOMEN, Page 7

Cursors of Love Ne'er Did Run Smooth By Jeff MacGregor

is your name? ÍOHN

man. YES How nice for you. Who is your poem for, SHEILA

YES

JOHN. What color are her eyes? BLUE

specific? Are they hlue like the sky after a clearing storm? Are they the icy blue of the far-flung fjords, shrouded in mist and mystery? Are they the steely blue of Walter Gropius' later Bauhaus sketchbooks? Are they a

cornflower blue that speaks of Sunday picnics in simpler times? THEY LOOK KIND OF GRAY WHEN

SHE'S ANGRY Thank you, JOHN. What about SHEILA's

BLOND

Thank you, JOHN. But could you be more specific? Is it ash blond with some auburn like the silky tresses of Rapunzel? When the sun hits it in a certain way in the late afternoon does it look like spun gold? Is it the hard, cheap blond of the streetwise trollop or the dazzling, brilliant satin of Renaissance cherubim? I THINK SHE DYES IT Thank you, JOHN. Are there any other characteristics we should mention in our poem to SHEILA?

JOHN, are you still there?

Thank you, JOHN. But could you be more specific? Is it fine and alahaster and tightly grained like antique porcelain, slow-fired by master craftsmen? Or is it pink and lustrous like the hand-hurnished silver one's Grandmother might be found polishing with gentle, loving strokes on a rainy Sunday afternoon?

SHEILA must be very special to you, JOHN. You must have deep feelings for SHEILA to write her a special VALEN-TINE'S DAY poem. YES

How nice for you, JOHN. What kind of poem do you think SHEILA would like?

My MENU (Alt +M) offers the following styles. At the prompt, please choose ONE: couplet triplet quatrain eclogue pastoral sonnet elegy sextet epic ballad lyric ode idyil haiku blank verse

That's O.K., JOHN. How do you see yourself? Please choose ONE:

laureate bard lyricist sonneteer trouhadour Meistersinger jongleur versifier minstrel rhapsodist Parnassian other (specify)

OTHER

Can you be more specific? | GUESS....

Perhaps if you briefly shared your innermost dreams and desires, JOHN?

JOHN?

I'M THINKING

May 1 make a suggestion, JOHN? SURE

Perhaps you imagine yourself a hopeless romantic, JOHN, A man who lives and loves with passion and desire and appetite. A man who grabs great platters from the groaning board of this world and eats his fill.

A man who takes what he wants the moment he sees it and makes it his own. A man who kneads fate in his strong hands, shapes it

See LOVE, Page 7

z jan ...

New York Times Service LOS ANGELES - Welcome to the Love-

Maker! (v 3.1 Erosoft Industries, (C) 1993)-At the prompt, please enter your response. J am the LOVEMAKER. A personalized, interactive poetry assistance program. What

What a nice name, JOHN. You must be a

How nice for SHEILA. She must be a

YES

JOHN. Is she?

What is the occasion, JOHN?

SHEILA is very lucky woman. I will need

hair?

IOHN?

woman?

VALENTINE'S DAY

best reflects your deep feelings for her,

Thank you, JOHN. But could you be more

SHEILA must be very special to you SKIN?

information about SHEILA for a poem that

SHE TANS TWICE A WEEK

Refugees Are Big Business on Moscow-Nordic Route

By Henry Kamm

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Page 2

New York Times Service STOCKHOLM -- A new kind of "boat people" are landing on the shores of the Nordic countries, especially Sweden, whose liberal asylum policies have made it a prime destination.

They are the product of a traffic in people by which smugglers are making large profits from the desire of refugees to reach safer and more prosperous shores.

The new refugees, mainly Iraqis but also families fleeing the fighting in the former Yugoslavia or the devastation of Somalia, pay large amounts of money to be delivered to Sweden or other Nordic countries by "people smugglers," whose trade is centered in Moscow.

So far, five ships, carrying a total of 614 refugees, mainly Kurds from Iraq but also other Iragis, have crossed the Baltie Sea since October from Russian, Latvian and Estonian ports.

One boatload of 150 Iragis reached Denmark last autumn, and last week 108 stepped ashore in Helsinki. About 1,500 Somalis have been smuggled to Finland from Moscow on the ferry across the Gulf of Finland from Tallinn, Estonia, to Helsinki.

Many others have reached Sweden by similar routes. An Ethiopian encountered in Rinkeby, a section of Stockholm largely populated by immigrants, said he had bought "a European passport" in Khartoum, Sudan, and "arranged" for travel

Others have come from the Horn of

Africa with "passports" issued by a group calling itself the World Service Authority, which a United Nations official said was linked to a "world citizen" movement founded hy Gary Davis. an American

The UN High Commissioner for Refugees estimates that 5,000 to 6,000 Iraqi Kurds are now in Moscow to arrange transportation to Sweden; the Swedish Red Cross has received even higher estimates. The going rate, according to es-capees interviewed, is \$2,500 to \$3,000 per adult for the journey to Stockholm from Moscow, with half fare for children.

The refugees who have arrived have requested political asylum, which under international conventions should be sought in the first "safe" country a refugee reaches and is contingent on justified fear of persecution in the home country. Because of doubts that the asylum-

seekers meet these conditions and fear that if asylum is granted, smuggling will take on far greater proportions, govern-ments have withheld granting refugee status.

Most Western European governments are worried by the sudden increase in asylum-seekers. Germany, where anti-foreigner violence has caused the several deaths, is ughtening its liberal asylum

The United States is also a destination in the lucrative traffic, as a growing num-ber of ships from China have headed there packed with poor farmers and laborers

The flood of refugees trying to get to

Europe has also provided a flourishing business for enterprising smugglers in Poland. Thousands of ethnic Albanians from the former Yugoslavia have arrived in Sweden after buying "bus tours" costing around \$500 that delivered them via

Poland. In interviews at the Soderby reception center near Stockholm - where 240 passengers who arrived from Riga, Latvia, last month in a group of 396 people are awaiting a decision on whether Sweden will let them stay - Iraqi Kurds and Christians said many families from the northern Iraqi region under international protection were planning to follow their

All the Iraqis said Moscow was the main staging post in their trek, because contact with what they call "the Mafia" is made there. Those who arrange the trips, according to the refugees, are young men from various Arab countries, possibly students who have lived there.

According to the refugees' accounts, the meetings take place in public places in downtown Moscow, including certain subway stations and a McDonald's.

Prime Minister Carl Bildt of Sweden. who visited Moscow last week, called on Russia to make effective its agreement earlier this month to the international refugee conventions, which would oblige Russia to accept the return of the iragis from Sweden for asylum there.

There are two main routes to Moscow for the Iraqi refugees - via Turkey or Jordan. Some migrants, like Shorash Atroshi, 18, a Kurd who reached Stock-

father's second wife, three sisters and two brothers, paid about \$125 a person in Iraqi dinars to be transported by car to the Turkish side of the border. There they were hidden in a house for six days.

After a day and a half nn a train, they reached a Turkish city that the youth thinks was Trebizond. After 12 hours in the hold of a boat on the Black Sea, the family disembarked in the Russian Black Sea port of Sochi for the long train ride to Moscow. The next leg of the trip was by train to Minsk, the capital of Belarus, and

then to Riga a few days later. Haitham Sholomon, 22, an Iraqi Christian from Mosul who evaded the Iraqi draft, bought a forged passport for \$25. He fled with his mother by bus to Amman, Jordan, in July. It took them six weeks and \$1,600 to arrange for a flight to Moscow. A "travel agent" procured a Russian visa, included in the fare.

The wait in Moscow was four months. They paid \$5,000 for a two-week rail trip, and paid more for stays in squalid hotels in Minsk and Riga. The refugees now in Soderby described the Baltic crossing as a nightmarc,

Birgit Friggebo, Sweden's minister of culture and immigration, does not share the Iraqis' joy on their arrival here.

"ft is not acceptable that people com-mercialize this process," she said in an interview, "If we can send them back, we

But she said some might be granted asylum after screening. To discourage the smuggling rings, Mrs. Friggebo said,

tion.

from the Kremlin.

bolm with his father, his mother, his Swedish police officers have been assigned to the Baltic countries and a similar arrangement was being concluded with Russia.

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Swedish asylum policy has aimed not only at granting shelter to persecuted people, but also at integrating them into Swedish society as rapidly and fully as possible.

Like many Swedes across the political spectrum, Mrs. Friggebo said she feared that the rush of asylum-seekers with dubious claims had heightened anti-foreigner feelings in a country that until recently had known little antagonism to foreign workers or refugees.

The wave of firebombing of foreigners' hostels in Germany reopened old wounds and raised new fears throughout Europe. Between 1989 and 1991, about 30,000 people a year applied for asylum here. Last year, the number soared to 83,500, with 85 percent coming from the former Yugoslav republics.

"Skinheads" in Sweden have also staged incidents directed against foreigners over the last couple of years, usually throwing small firebombs at refugee centers or burning crosses near them.

A new party, the New Democrats, has made the issue of foreigners seeking asy-lum a main plank in its platform and received 6.7 percent of the vote in the 1991 parliamentary elections.

Its leader, Ian Wachtmeister, scorned accusations of racism often leveled at the party. "It's nonsense," he said in an interview. "One of my best friends is 100 percent Jew."

A Pressured Yeltsin

Calls for Time Out

ashington Post Service

WORLD BRIEFS

U.K. Says Treaty Is Up to Parliament

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LONDON (AFP) - Foreign Secretary Douglas Hurd denied reports on Monday that the government might seek to circumvent Parliament in-getting ratification of the Maastricht treaty.

Mr. Hurd also said passage of an amendment, backed by the opposi-tion Labor Party, to bring Britain back under the treaty's "social chapter" on workplace rules would have no effect on the treaty's ratification. Some proponents of that amendment back it because they believe it would alter the treaty and delay its implementation.

"There can be no question of the United Kingdom ratifying the Maastricht treaty except through the normal parliamentary procedures, Mr. Hurd said in the House of Commons. He said the government would continue to oppose the inclusion of the social chapter. Prime Minister John Major negotiated Britain's exclusion from the chapter when the treaty was written in 1991, saying its provisions would be too costly.

Denktash Criticizes Cypriot Election

NICOSIA (AFP) - The Turkish Cypriot leader, Rauf Denktash, said Monday that the election of Glafcos Clerides as president by Greek Cypriots was a blow to United Nations efforts to reunite Cyprus and showed that neither side wants federation.

Mr. Denktash said the UN-brokered negotiations scheduled to resume in New York in March should be called off. Instead, he proposed direct talks with the new president, a long-standing offer turned down by the

Greek-Cypriots. The Turkish-Cypriot reaction came as diplomats here predicted that the surprise triumph of Mr. Clerides, a right-winger, in the voting on

Slovakia Presidency Goes to Banker

BRATISLAVA, Slovakia (AP) - Parliament elected Michai Kovac a banker, as Slovakia's first president Monday, breaking a deadlock that had threatened to destabilize the newly independent country.

Mr. Kovac, 62, the only candidate, received 106 votes in the 150-member parliament. A three-fifths majority, or 90 votes, was required for-

approval. He will be inaugurated for a five-year term on March 3. Mr. Kovac was the nominee of Prime Minister Vladimir Meciar's governing Movement for a Democratic Slovakia, a party both men helped found. Mr. Kovac was the last speaker of the federal parliament before Czechoslovakia split into Czech and Slovak states on Jan. 1.

Somali Warlords Stall UN Effort

MOGADISHU. Somalia (WP) - Somalia's rival warlords failed (o meet a United Nations deadline Monday for submitting details of their weapons supplies and troop strengths in yet another unsuccessful effort. to cement provisions of a cease-fire agreement signed two months ago. Representatives of 13 clans and subgroups met bere for what was

expected to be a two- to three-day meeting to discuss disarmament of Somali clan forces, but adjourned after two and a half hours when it became evident many of the leaders had failed to provide details requested by the UN and U.S. military commanders.

The Somali leaders said communications problems and other obstacles prevented them from supplying the details. UN and U.S. officials extended the deadline until next Tuesday.

Cuba Buys Thai Sugar to Fill Needs

HAVANA (Reuters) - Cuba has bought raw sugar from Thailand for delivery to China and other Asian clients to make up for shortfalls in contracted Cuban shipments, the state sugar selling company Cubezucar said Monday.

Alberto Betancourt Roa, Cubazucar's director, said there were probems with overall availability of Cuban sugar supplies "so I'm delivering. sugar from other origins, looking for a way to postpone my shipments

sell because of difficulties with the island's current harvest, which is affected by shortages of imported fuel, lubricants, spare parts, fertilizers, herbicides and pesticides.

For the Record

Georgia completed repairs Monday to a gas pipeline to Armenia-that was shut down recently after a series of explosions, raising hopes in the Armenian capital, Yerevan, that a crippling lack of fuel might soon be eased. A long-running conflict with Azerbaijan for control of the encieve of Nagorno-Karabakh has halted fuel supplies through Azeri territory to landlocked Armenia, Revers

Thousands of Romanians marched through Bucharest on Monday shouting for President Ion Iliescu's resignation in the first workers' street protest against the government that took office in November. Discontent over dwindling wages and scaring prices and unemployment has built up

Baut and with the states

Honor guard laying wreaths at the Kremlin Unknown Soldier's grave on the fourth anniversary of the Soviet pullout from Afghanistan.

A New Ethnic Crisis Where Silk Road Ran

By Steven Erlanger New York Times Service

SAMARKAND, Uzbekistan - The spicy enchantments of Samarkand have enticed megalomaniacs for centuries, from Alexander the

Samarkand Soviet power repressed ethnicity, and one young Tajik here, speaking of the experience of his grandfather, said: "In 1924, they started

sometimes wildly, of taking back Bukhara and stan's hrand of ethnic, clan and religious strife does not spread across the border has also included a widespread suppression of his own political opponents, mostly secular democrats. The leader of Samarkand's Tajik Society.

is embroiled in a political test of

There are occasions when he MOSCOW -- Under growing unexpectedly rings home and tells political pressure from his conser- Naina to be outside the entrance to vative rivals, President Boris N. such and such a theater in half an Yeltrin on Monday canceled all of-ficial engagements for the next 12 Mrs. Yeltsin. "Or suddenly one days to take an unscheduled vaca- evening announces that everybody

is going on holiday." Outside Mr. Yeltsin's own im-A presidential spokesman said the president was tired as a result of mediate circle of advisers, there are a heavy schedule, even though he remained in good health. He said now few major political figures in Russia who still favor a referen-Mr. Yeltsin would spend his vaca- dum. Many believe that it would be tion relaxing at his official country an annoying distraction for a popuhouse, or dacha, 30 minutes' drive lation preoccupied with the problems of rising prices and a rapidly declining standard of living. Some

A energetic but frequently unpredictable politician. Mr. Yeltsin analysts argue that the government has a history of disappearing from would have difficult mobilizing the has a history of disappearing from public view at decisive moments. necessary 50 percent turnout to ensure the validity of the poll. thrashing out future strategy with a If Mr. Yeltsin backs down on the

handful of close advisers. In the past, his aides have often referendum, he faces the prospect of seeing his own political power been reluctant to announce his exact whereabouts, leading to specuwhittled away by an ever-more aslation about ill-health or fits of desertive legislature. The country's pression. He has often emerged parliament, or Congress of People's from these periods of self-imposed Deputies, is scheduled to meet in soclusion reinvigorated and with a April and could adopt constitunew sense of political direction. tional amendments that would fur-The president, who celebrated

ther restrict the president's freehis 62d birthday earlier this month, dom of maneuver. At its last meeting in December. strength with the conservative- the congress forced Mr. Yeltsin to i parliament over the

breat, who captured it in the fourth century B.C., to Genghis Khan and Tamerlane, who planned to make it the capital of the world and who is huried here under what may be the world's largest chunk of green nephrite.

Since 1930, Samarkand has not even been the capital of Uzbekistan, and the city of some 400.000 people is tatty these days. A pervasive odor from the drains wafts over the streets. blending with the more piquant smell of grilling shashlik. Where the fabled Silk Road once ran, it is rare to see anything more luxurious than poorly spun polyester.

But Samarkand, as a predominantly Tajik city only 45 kilometers (30 miles) from the border of Tajikistan, which lies ravaged by a religious and clan war, has a special significance. When Stalin dismembered Turkestan and the People's Republics of Bukhara and Khorezm in 1925, borders were drawn to divide ethnic powers.

Khozhent, an ethnically Uzbek city, was put in Tajikistan; Samarkand and Bukhara were placed in Uzbekistan. Nationalist Tajiks talk.

beks. And if an old man insisted that, no, he was Tajik or Sogdi." as the inhabitants were known when Alexander the Great passed through, "they ended up very far away from

There is a Tajik-Uzbek crisis waiting to happen, hut it remains suppressed for now. Tajiks are an Iranian people, Uzbeks are Turkic. Uz-bekistan's president. Islam A. Karimov, who was born here, has been rattled by the bloodshed in Tajikistan and the influx of refugees over the border, which he closed. He criticizes the influence of fundamentalist Iran and the intervention of Afghan Tajiks.

Uzbek troops intervened in Tajikistan, diplomats and Tajiks say, to help restore the former Communists to power and put down a coalition of pro-democracy forces and Islamic politicians that had overthrown Mr. Karimov's former Communist colleague, Rakhmon Nahiyev, whose hometown is Khozhent. Some even sug-gest that Mr. Nabiyev is really an Uzbek and Mr. Karimov really a Tajik.

Mr. Karimov's efforts to insure that Taiiki-

jailed for a year for "organizing mass disor-

He was arrested again last year and exiled from Samarkand. On Dec. 8. he was seized by Uzbek agents in neighboring Kyrgyzstan after a human-rights conference and taken to Tashkent, hut was released after 15 days and fled to Moscow.

Still, Mr. Karimov's strong hand is appreciated here, insofar as anyone in the streets and markets is willing to discuss the matter. An old Uzbek proverb runs. "A word said is a shot fired," and words come carefully here.

"Of course we hear about Tajikistan," said Sabir Zayniyev, working in one of Samarkand's few private shops. "We have relatives there, and we try to help them. Our customs are the same from birth to death, and we speak the same language," which is Persian.

According to Uzbek television. he said, "the situation is now stabilizing, and some of the religious leaders who made the trouble will face the courts.

gor T. Gaidar, the architect of his shape of Russia's new constitution. In recent weeks, Mr. Yeltsin has economic reform program. It also extracted an important political concession from the president, who come under mounting pressure to give up the idea of a nationwide referendum that he had hoped agreed to grant parliament veto power over appointments to the sowould give voters the chance of choosing a presidential or parliacalled "power ministries": defense,

mentary system of government. His spokesman said that the security, and foreign allairs. Short of declaring a state of emergency, and dissolving the Conresident decided to take his winter break on Friday afternoon, shortly gress against its will, there now after an incanclusive meeting with the parliamentary speaker, Ruslan scens little that Mr. Yeltsin can do in the short term to recapture the I. Khasbulatov, that failed to break political initiative. Even if the refthe deadlock. Two further meetings crendum does go ahead, and suffibetween the two leaders had been cient numbers of voters turn out, it

planned for later this week. may produce an unclear result In a newspaper interview last. In a sign of his growing confi-week, Mr. Yeltsin's son-in-law. Va-dence, Mr. Khasbulatov proposed leri Okulov, a navigator for the that voters be asked to express their state airline Aeroflot, depicted the confidence in the president and the president as a patriarch who fre- parliament in a separate referen-quently made decisions about the dum question. dum question family on the spur of the moment.

- MICHAEL DOBBS

in the last month with strikes and threatened work stoppages. (Reuters)

TRAVEL UPDATE

Japan's Transport Ministry approved an application on Monday by the Russian airline Aeroflot to begin flights between Niigata in central Japan and Vladivostock in the Russian Far East, ministry officials said. (AFP) Attacks on tourists by Muslim extremists have cost Egypt \$700 million a tourist revenues in the past year, officials said Monday. (Reuters). Pollution in Prague and northern Bohemia has gotten so bad that schoolchildren have been told to stay home through Tuesday, and some pregnant women have been evacuated. For five days, weather conditions have kept the region shrouded in beavy smog, a condition caused by sulphur dioxide from burning low-grade brown coal. -(AP)

Britain has the lowest rate of car driver and passenger deaths in Europe, a report published by the nation's Transport Department on Monday showed. The report compared accident figures for 23 countries including the European Community, the United States and Japan. Only the Netherlands, Norway and Sweden had fewer road deaths than Britain when pedestrian deaths were taken into account. (Reuters).

BALTICS: Lithuania Election

(Continued from page 1)

sador to Washington, who won 38 percent of the vote Sunday. Mr. Brazauskas, whose party denounced Soviet attempts to regain

control of Lithuania in 1991, said that his past membership of the Communist Party did not mean that he had supported Communist ideology. "The Lithuanian people will nev-

er vote for a Communist," he said.

Colombia Bombing Kills 4

Agence France-Presse BOGOTA --- Two car bombs exploded in a busy central husiness district Monday on the Colombia capital, killing at least four people and wounding about 100. The authorities blamed the bombing on drug traffickers and said two suspects had been detained.

Serbs Resist Convoy That UN Sees as Pivotal to Bosnia Relief "They have experience of Communists. By voting for Mr. Brazauskas rather than Mr. Lozoraitis, Lithuanians opted for a leader with proven economic experience who has put a high priority on improving relations with Moscow.

"He succeeded in convincing people that he knows their probnia-Herzegovina. lems and only he, who has lived here all his life, can find solutions for them," said Mr. Lozoraitis, who spent practically all his life abroad. Mr. Brazauskas is expected to adopt a more cautious approach to economic reform than Mr. Lands-

bergis. At the same time, however. he has indicated that he wants to recruit independent experts to his government, rather than former Communists. An economist. Raimundas Rajeckas, is expected to tance for 10 months - has become become the new prime minister. a symbol of overriding importance.

By John F. Burns Nor York Times Service SARAJEVO. Bosnia-Herzegovina - A ennvoy of 10 UN relief trucks remained blocked for a second day Monday at the Drina River border between Serbia and Bos-The obstacles the ennyoy faced in crossing Serbian nationalist lines to reach a besieged Muslim com-

munity inside Bosnia seemed likely to mark a turning point in the UN relief operation here. For the United Nations and for the Bosnian government, the convoy of 65 tons of food and medi-

cines — bound for a Muslim enclave in eastern Bosnia that has hern cut off from all outside assis-

UN officials said privately that munities delayed, harassed and of- and demanded, in meetings with etting the trucks through the Ser- ten blocked altogether by Serbian President Alija Izetbegovic, that getting the trucks through the Ser-bian lines, quickly, could be crucial nationalist forces, the government to the continuation of the relief said last week it was halting all UN operation as it is now organized. relief supplies to Sarajevo, where The hope was that the convoy 380,000 people depend almost en-could move forward into Bosnia at tirely on UN aid for their survival. dawn on Tuesday, hut UN officials here said they were not optimistic. the United Nations was this: Show The convoy's destination is the that you are capable of delivering Muslim enclave of Cerska, about food and medicines to an estimated 30 kilometers (20 miles) south of 200,000 Muslims living in isolated

said to be suffering from disease sives, or watch Sarajevo starve itand to be close to starvation. self to death. After months of watching UN After months of watching UN UN officials responded by de-convoys to besieged Muslim com- scribing the move as "blackmail,"

the blockade of food deliveries to the capital be lifted immediately. But Mr. Izetbegovic and other senior officials held fast, saying it was time the world knew how little aid had been delivered to Muslims living beyond the reach of the reporters and camera crews who make their base in Sarajevo.

Battle for Airport Road Elsewhere in Bosnia, artillery shells slammed down on Sarajevo. sometimes at the rate of one a min-ute, as rebel Serbian tanks and in-key arrived in Sofia on Monday for fantry attacked in the strategic a three-day visit as part of a Balkan

western suburbs of Stup and Azici, tour aimed at defusing tension in news agencies reported. They are the last Bosnian-held suburbs west of the main highway linking Sarajevo with its airport. If they fall, the Serbs would have complete control of the vital road. Fighting was also reported in

Croatia. Croatian radio said several shells hit the Adriatic port of Zadar. Serbian forces also fired on Croatian positions between Zadar and Biograd, the radio said.

There were these related developments:

the region stemming from the Balkan war. His visit was expected to focus mainly on the war in Bosnia-Herzegovina and bilateral ties, Bulgarian officials said. · Residents and foreign observ-

ers said that Serhian police in Kosovo Province had stepped up efforts to drive ethnic Albanians from the region, The Associated. Press reported from Pec. • In Geneva, U.S. officials said

they would urge the UN Human Rights Commission to support creation of a tribunal to try people . accused of war crimes in the former. Yugoslavia. (Reuters, AP)

'Hair,' Reshaped for a New War, Plays Sarajevo performed in the last three months. War shell fell on a breadline here last year, a videntape of the dead and wounded seared By Christine Spolar Washington Post Service There is always a problem with electricity. SARAJEVO, Bosnia-Herzegovina - For When that goes, so do the guitars, the synthean hour a day, on better days in this war zone, 156 people hear no shells, no grenades. sizer and, more important, the heaters. There

no screams, no cries. They fill the blue-cushioned chairs at the

Kamerni theater to experience a war protest of leaps and bounds and thwangs from electric guitars that are loud enough to drown. out all sounds of battle.

"Hair," the ultimate anti-war musical, has come to the city that needs it most.

"This is one of the rare places in town where you can see people smiling where it is terror that have gripped this city as Bosnia's beautiful in every sense of the word," said Serbs, Croats and Slavic Muslims have Kaca Doric, co-director of the one-hour adaptation of the Broadway musical hit of the late 1960s and 70s. "Even when the town is in this updated version, a young Serh is being shelled, songs and poetry are being called to war. His anxieties, the protests and heard

"Kosa" -- Serbe-Croatian for "Hair" -opened on the small stage four flights of who hate it, are part of the new story line. stairs above Marshal Tito Avenue in November. But little more than 20 shows have been the point, script material. When a mortar

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is always the problem of food. Dancers in the cast, thin in the most robust of times, fainted during rehearsals "quite often because they were starving," Mr. Doric said. SODE.

were starving." Mr. Doric said. "The main difficulty was we were never sure, in the next rehearsal, if we'd find each "the main difficulty was we were never sure, in the next rehearsal, if we'd find each other again," he said.

The story of "Hair," a musical exploration of convictions stirred during the Vietnam War, has been molded to the 10 months of waged war. "Hair" never before played Saraamhivalence of his friends, the conflict between those who favor the war and those Real-life tragedy becomes art and, more to

across television screens. In the climax of this play, when a mortar shell falls on a breadline and the actors lie motionless in a chilling

reminder, a lone mandolin player strums the haunting melody of an old Bosnian love

gic weapon. "Easy to Be Proud" rings out as an indictment of the nationalist friction that spawned the war. "Let the Sunshine In" is a plea felt so keenly that people in the audience sing out from their seats.

Jelena Solaric had danced 21 years with the National Theater when she watched rocket-propelled grenades rip into that huilding in the wor's early days. She and other professional actors wanted some way to protest what was happening in the city that once was a cultural center for all of the old Yugoslav federation.

tains the English language for all the songs alraid, and they took ber home."

- was an idea that captured the classically

trained ballerina's imagination. Now, said Ms. Solaric, when she gyrates across a tiny set splashed with a psychedelic tapestry of red, blue and green, she "thinks about the very idea of 'Hair' --- why it was born and created, about the freedom to think. and live."

The 19-member cast was handpicked by Mr. Doric and Slavko Pervan, a well-known. Yugoslav choreographer who is the other co-director. Many of the men, all professional actors or singers, serve in the military. They return to the stage when they can, for the free performances that usually begin at 1 PM.

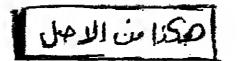
Other cast members have come and gone for other reasons. A young actress left to by to escape Sarajevo hy running across the airport, from the suburb of Dobrinia to free dom beyond the front lines. She was hit by a bullet but lived.

"There were others that quit," Mr. Doric said. Some gave up. Some couldn't cope with it. There is no reason to describe the Sarajevo's version of "Hair" — which re-fcar. One ballet dancer just said one day, "In

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The government's challenge to the border town of Zvornik, where an estimated 30.000 Muslims are survived "ethnic cleansing" offen-

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FIRST 100 DAYS

* POLITICAL NOTES*

Clinton Picks Up on an Old Reagan Scenario

WASHINGTON - President Clinton is consciously following WASHINGTON — President Clintnn is consciously following Ronald Reagan's 1981 script for enacting a major change in econom-ic policy. In Washington, as in Hollywood, the question is whether the sequel can live up to the original. For Mr. Reagan, his Feb. 19, 1981, speech to Congress and the nation set off a political avalanche that buried congressional opposi-tion and gave him, seven months later, bills that promised a dramatic change from almost a holf-contrust of rising tates and extanding

change from almost a half-century of rising taxes and expanding

domestic government. Now Mr. Clinton, arguing that the Reagan Bush policies have produced deficits that jeopardize the nation's future, is ready to try to shift directions by using the methods Mr. Reagan employed 12 years ago.

Same music, different words," is how a former Reagan domestic policy adviser. Martin Anderson, describes it.

Many observers say Mr. Clinton faces a tougher challenge than Mr. Reagan did. Mr. Reagan was selling tax cuts, for one thing, rather than tax increases. The former president's economic plan was delivered at a time when there was more consensus for dramatic change; many now believe that an improving economy makes unnecessary Mr. Clinton's call for a boost in government spending. And while Mr. Clinton's party controls Congress. Mr. Reagan's victory shook up Capitot Hill, bringing to the Senate the first Republican majority in a generation.

The parallels are clear.

Virias Election

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Act 1: Attack your predecessor and warn of looming economic crisis.

Act II. Leak word of most unpopular measures.

Act 111. Denounce government waste while proposing higher spending in favorite programs. Act IV. Dance with Congress.

Act V. Dress rehearsal (with emphasis on fairness).

The key to Mr. Reagan's success was his ability in subordinate the specifics of his budget and tax plans to the simple plea: "Give me a chance."

Clinton strategists also hope to hone a simple message and appeal directly to the public to pressure members of Congress and set an accelerated legislative calendar.

A No-Perk Congresswoman Keeps a Piedge

WASHINGTON - A first-term congresswoman. Jane Harman, Democrat of California, says she is carrying out a campaign commitment to "clean House" by refusing a bevy of congressional perks and limiting her office staff to 75 percent of that allowed. She is not joining the House gym, not borrowing plants from the Botanical Gallery of Art, She is also rejecting a \$29,000 raise enacted last year. Of course, she can afford to as one of Congress' best-heeled members. Incidentally, her limit on the size of her staff is no big deal; most of her colleagues have similar arrangements. That is the only way they can pay workers a decent sum under the overall salary cap imposed on each House office,

Dick and Lynne Cheney Hit the Clinton Trail

WASHINGTON - Could Dick and Lynne Cheney be the Bill and Hillary Rodham Clinton of the GOP?

Might the power pairs meet on the campaign trail in 1996? A couple of parallels come to mind. First: Just as the Clintons were moving into offices near each other in the White House, the Cheneys were becoming next-door neighbors at the American Enterprise Institute, a conservative research organization just five blocks from the Executive Mansion. Second: When the former defense secretary visits his native Wyoming, be chats up friends at a McDonald's ---just like you-know-who used to do in Little Rock. Dick and Lynne Cheney, the former chairwoman of the National Endowment for the Humanities, plan to divide their time between the institute and their new bome in Jackson, Wyoming. He will tramp the rubber-chicken circuit, surveying prospects for a presidential run, while she writes a book on the politics of art and education. Mr. Cheney, who used to have legions of Pentagon ucutenants tending to his every need, just finished driving half the family furnishings back to Wyoning in a rented truck. His new son-in-law rode shotgun. (LAT)

Quote/Unquote



President Bill Clinton stretching against an outside wall of the White House after completing an early morning run on Monday.

President Pledges He Will Add Jobs

Compiled by Our Staff From Dispatches Mr. Clinton had misled the public WASHINGTON - President during the election campaign, when he had said he would not raise taxes Bill Clinton said Monday he would be trying to set a new course for the on the middle class to pay for his nation with the economic program programs: but 64 percent said they believe that Mr. Clinton will be he is to announce this week and able to improve the economy. that the program would create at least a half-million jobs in the short Mr. Clinton plans to travel to the Midwest and West Coast this week

term. The White House said the proto try to build support for his plan. gram, to be announced Wednesday The White House said he would go in an address to Congress, would to St. Louis and to Ohio on Thursalso include proposals for controlday and to the West Coast on Sunling bealth care costs. day, but it gave no other details. . Mr. Clinton conferred with

members of Congress on Monday before making a nighttime tele-vised address to start selling his

Clinton Plan's Big Risk: Its Slow Payoff

By Steven Greenhouse New York Times Service WASHINGTON - The eco-

nonuc plan that President Bill Clinton is in introduce on Wednesday will trumpet spending for educa-tion, jnb training and public works as the key to building a richer nation, his aides say. But these invest-ments could prove the biggest gamble of his presidency.

The reason: The public may not see the benefits for years - if ever. Though these spending plans could put thousands of people to work quickly in highway construction or other projects, it could be 5 to 10 years before the measures would produce a noticeable increase in productivity and competi-tiveness in the United States, which is their underlying goal.

Mr. Clinton is eager to invest more in poor children by expanding the Head Start program for underprivileged preschoolers, for example, but it would be well over a decade before these children would enter the labor force as skilled workers.

Similarly, it would prohably be a decade before an ambigious nationwide computer network that he will propose could be in place, enabling laboratories and businesses to communicate better and reduce their costs.

doubt want to see a tangible return on this spending soon because Mr. Clinton plans to increase invest-billion over the next four years.

ff the U.S. economy grows at a strong pace through 1996, voters would probably nnt question Mr. Clinton's program. Many would simply conclude that it had worked, even if growth had come for other reasons such as increased exports.

But the bold promises of investment that helped elect Mr. Clinton in 1992 might come back to haunt him in the 1996 campaign if he bas nothing to show for them by then. He then might have to use all his political skills to convince the public that the investments had not been fuule.

The president, economists say, must tell Americans now not to expect a short-term solution to economic problems that have been decades in the making, such as inadequate job training, crumbling bridges and overcrowded airports. "America knows these problems have been accumulating for 15 years," Labor Secretary Robert B. Reich said in an interview. "There are no magic fixes, no magic bullets. . . [Rewers, AP]

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To justify his spending plan, the

president is expected to explain how increased investment is essential for generating more rapid growth and higher living standards. In the view of many economists, the slowdown in U.S. investment helps explain why living standards are rising so slowly and why U.S. that if Mr. Clinton presented a coindustry has lost so much ground to its German and Japanese countergent case for investing more, Americans would be willing to wait for a parts

long-term payoff. By the end of the 1980s, Mr. Clinton said during the election campaign. Japan and Germany were investing more than 12 time what we spend" as a percentage of output "on roads, bridges, sewers and the information networks and did." technologies of the future."

To reclaim the future, he said. the United States will have to strive to close this "investment gap." In his inaugural address, Mr.

Clinton called on Americans to make sacrifices - such as consuming less now to allow for more pubthe nation. lic and private investment later servatives, are skepucal. "The idea to huild a brighter future for their children. With this in mind. the big that there are huge returns to infrastructure investments just waiting to be plucked is wrong, in my opin-ion," said Allan Meltzer, an ecoeconomic question is whether Mr. Clinton can persuade Americans who in the 1980s seemed addicted in optimistic oratory and to living beyond their means - to wait for nomics professor at Carnegie-Mellon University.

"What he has to say to people is: 'I'm doing this for your children. They're the ones who are going to be the beneficiaries,' "said Herbert Stein, who was chairman of the Council of Economic Advisers un-der Breident Pichert billion works and pollution equipments Mr. Meltzer added: "If these projects had a fast payback, you wouldn't need the government to come in and do it. Businesses would be rushing to do it." There is another side to Mr. der President Richard Nixon. Mr. Stein said he was convinced

Clinton's investment plan, nne calling for better education and job training. This effort will include sending all poor children to Head Start day-care programs, providing more for public schools and creat-ing a nationwide apprentice pro-gram to teach skills to students who "Americans have typically invested in their children." he said. They broke the Great Plains, they plowed all that land so that their

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do not go to college. "Fully funding Head Start or Im-munizing all children — Inesa things have a payhack." Mr. Reich said. "There is a huge public pay-back in terms of higher producuvi-ty and lower social costs." But no children could live better than they According to administration of-ficials, Clinton's economic plan will include spending on airports, bridges, highways, high-speed railadded that those rewards were not roads, pollution-fighting equipment, sewers and an information network linking computers across immediate and that some did not come until the children benefiting from the programs were teen-agers But many people, especially conor even later.

On the other hand, Mr. Clinton's plan to spend far more on job training should in theory make tens of thousands of workers more producuve within a year or two. so these workers and their companies should be able in see a return one that investment relatively quickly.

Speaking about computer net-

Many Americans would nn Business and Lobbyists Take Aim At Tax Proposal Before It's Made

WASHINGTON - Even before President Bill tions in the United States have begun attacking his since the 1960s. plan in raise the corporate income tax, saying it clashes with his goal of stimulating investment and

Lobbyists' letters are pouring into the White House to protest a proposal that administration officials hint will seek to raise the corporate income tax to 36 percent from 34 percent.

"Everyone knows that we have to create more jobs because we have a relatively fragile recovery," said Dirk Van Dongen, co-chairman of the Tax Reform Action Coalition, a group of 300 corporations and trade associations, "This proposal is counterproductive because it takes away from businesses the very asset they need to create jobs; their surplus dollars."

Administration officials and many other Democrats defend plans for a higher corporate income tax, suggesting that the campaign against it by business nothing more than a reflex reaction by a specialinterest group.

Corporations should join all other Americans in making sacrifices to reduce the federal budget deficit, advocates of the tax increase say. Besides, Mr. Clinton's political advisers have told him that before be calls on the middle class to pay higher taxes, be must ask the more affluent taxpayers and corporations to do likewise.

say that as a percentage of gross domestic product -

the broadest available measure of the nation's economic activity -- revenue from this tax has plunged by Clinton introduces his economic package, corpora- 40 percent since the 1970s and more than 50 percent

Supporters of the increase say the main reason for this decline is that the corporate tax rate bas been reduced repeatedly; business lobbvists sav the primary reason is that corporate profits are down. Supporters of a higher corporate tax rate see the

issue as a matter of equity. "Over the last decade or two, there has been a shift away from the corporate income tax and toward the personal income tax and, in particular, payroll taxes," said Max Sawicky, an economist at the Economic Policy Insutute, a Washington-based research group. "A little bit of a tilt in the opposite direction is not worth fighting about." Raising the corporate tax rate to 36 percer' would

be expected in increase tax collections by \$6 billion a year. The government expects th collect \$105 billion from the tax this year without a rate increase.

When Mr. Clinton spoke to business executives and their lobbyists last week, be said Treasury Secretary Lloyd Bentsen had convinced him that if the adminus tration raised the tax rate on individuals with high incomes, it should raise the corporate tax as well.

Treasury officials feared that if the top tax rate on individual incomes were to rise to 36 percent from 31 percent now but the corporate income tax rate remained at 34 percent, that would encourage individb likewise. Supporters of raising the corporate income tax rate as corporations for tax purposes to lake advantage of -STEVEN GREENHOUSE the lower rate.



Stanley Greenberg, Mr. Clinton's poll taker, called the address to Congress on Wednesday "the speech that will shape his presidency." וזיאו

Senator Bob Dole, the minority leader, on Mr. Clinton's economic program, to be announced: "It's the same old tax and spend, not a new idea that I can think of, unless they're keeping something back until be gives his address to Congress. But it's tax the rich, cut defense, put more controls on hospitals and doctors, and that's the essence of the program." TYN

Away From Politics

• The functioning of genes involved in cancer and viral infections may be blocked by a new drug, research by the Cleveland Clinic and the National Institutes of Health indicates. The drug, 2-5A-antisense, causes the hreakdown of unwanted messenger RNA.

The judge in the Mike Tyson rape case made several technical mistakes and the former heavyweight boxing champion should get a new trial, his lawyer argued before the Indiana Court of Appeals. Jurors should have been allowed to bear a recording of a phone call that the victim made to report the alleged assault, the attorney said.

• A woman fatally shot outside a hospital emergency room in Loma Linda. California, may have been killed by her busband, the police said. The gumman fied with the the 4-year-old son of the victim, Ignacia Manriquez, 29, who died soon afterward. The woman and her son had come to the hospital for treatment of flu symptoms.

• A plan to control water levels on the Great Lakes would be too costly and do little to curb flooding and erosion, said a report to a commission overseeing U.S.-Canadian waterways. The study for the International Joint Commission recommended that governments buy shoreline property, ensure that new developments are outside flooding range and use existing water controls more effectively.

· Most American jurors would have convicted the four Los Angeles police officers acquitted on most charges last year in the videotaped beauing of Rodney King, according to a new survey. The poll, published in Monday's issue of The National Law Journal, also found that the majority of nearly 800 jurors interviewed from August to September do not trust the testimony of police officers.

•A panel helping to oversee the Biosphere environmental experiment has quit the project because of a lack of cooperation from project managers, it was reported. The independent panel of 10 scientists bad been created to help the project restore its credibility. Fight people were sealed in Biosphere's glass dome on Sept. 26, 1991, for a two-year stay during which they were to produce their own food and recycle air, water and waste.

• Three adults and three teenagers were slain in an execution-style killing in the Bronx borough of New York. The victims, residents of a building notorious for drug sales and gunfire, were lined up face down on the living-room floor of an apartment and shot in the bead, the police said. The killers escaped. The motive was unclear, but the police found \$4,400 in the apartment and ruled out robbery. • Five children age 1 to 6 were killed in a fire in Cleveland that

apparently began when an electric heater ignited a couch, fire officials said. The house lacked a working smoke detector.

• A bus driver has been accused of trapping a 13-year-old girl on his bus in Pittsburgh because ber mother failed to pay full fare for a ride. The driver was charged with with false imprisonment. The police alleged that he had slammed the bus door in the girl's face after her mother got off and drove to the next stop before letting her off. AP, NYT, UPI

"We're trying to change a direction of 12 years, take a new course," Mr. Clinton said, referring to the length of the Reagan and Bush administrations. "I'm going to offer a program that's going to create half a million

or more jobs in the short run, that is highly progressive, that is very well balanced, that is faithful to the great middle class of this country and good for the things that we care about, jobs and health care," he said. "And I think it's going to be very important that I sell it to the Congress and the American people and that we have a partnership here.

On one item in the package. Representative Romano L. Mazzoli, a Democratic congressmen from Kentucky, said the president bad not spelled out in meeting with him exactly what kind of energy tax he would propose. But he said Mr. Clinton had indicated through "body language" that be planned to offer a so-called BTU tax based on the beat content of various fuels. Mr. Mazzoli also said be expect

ed Mr. Clinton to propose highe taxes on tobacco and alcohol. Another Democrat, Representa

tive Vic Fazio of California, said Mr. Clinton was "focusing on the need to be fair and equitable" in the package but that it would nevertheless contain many unpopular items. "ft will make the next congressional elections, two years from now, very interesting," he said.

The White House spokeswoman, Dee Dee Myers, said Mr. Clinton was "about to make one of the most important economic statements this country has seen in a decade.

"I think in many ways it will set the tone, certainly for the coming year and perhaps beyond." she said. She dismissed criticism from Republicans, including the leader of the minority Republicans in the Senate, Bob Dole, that Mr. Clinton's plan was no different from what they called the tax-and-spend programs proposed by previo Democratic administrations

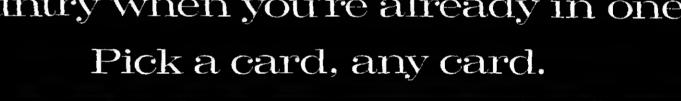
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U.S.-Zimbabwe Maneuvers

The Associated Press HARARE. Zimbabwe - The United States and Zimbabwe launched their first joint training maneuvers on Monday. A U.S. Army spokesman said 26 soldiers from the 3d Special Forces Group from Fort Bragg, North Carolina, would spend 45 days with 8 Zimbabwe commando battalion.

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TUESDAY, FEBRUARY 16, 1993

OPINION

Herald Tribune.

A Mines Consortium

A land mine exploded and killed an American civilian working for the U.S. Army relief mission in Somalia in December. It was more than a regrettable but not unexpected hazard of service in a danger zone. It was a small taste of the ugly, continning danger posed to civilians by the uncounted millions of land mines that have been planted and left behind in regional wars of the Cold War period. It is even possible that the American civilian was the victim of an American mine, since for 10 years the United States helped arm a Somali dictator. The Soviets and many others distributed mines, too. As these Third World conflicts more or less subside, the mines remain a silent menace to a return to normal village life. In Somalia, Cambodia, Afghanistan and elsewhere, the annual count of amputees - and they are the survivors --runs into the thousands and beyond.

A decade ago the United Nations wrote a treaty to ban such weapons; a glaring loophole was written in excepting civil wars, which most Cold War conflicts were. The United States, reluctant to outlaw weapons that it thought had a fair military value, signed but never ratified. Under the proposed international code,

anti-personnel mines were meant to be planted where they would not inflict civilian injury "excessive in relation to the concrete and direct military advantage anticipated" - another glaring loophole. In fact, mines came increasingly to be seen as cheap and convenient in rural warfare and especially useful to intimidate civilians - hence the Soviet mines in Afghanistan disguised as dolls or pens. It goes without saving that the damage has hopelessly swamped the

available medical facilities. The rule should be that the countries that manufactured, gave out or planted these particular weapons, and perhaps politically or even financially profited from them, have a special obligation to help the victim countries. That can mean identifying the mine fields, although many fields are unmarked. It can mean stepping up the pace to develop better and cheaper technology to do the redious and erratic work of clearing mines. It can mean providing the essential medical services. Most of all, there needs to be sharp awareness of the particular timeless brutality of these devices and of the difficulty of coping with their perils once they have been introduced into a country at war. - THE WASHINGTON POST.

For the IAEA to Work

The International Atomic Energy Agen-cy has come under attack for its failure to detect Iraq's nuclear weapons program before the Gulf War, and for its problems ever since in ensuring that no nuclear installa-tions remain hidden in Iraq. There are legitimate fears that the agency cannot be relied on to block the spread of nuclear weapons to outlaw states. The IAEA clearly needs to be strengthened. In particular, i must become more aggressive in undertaking special inspections — as it is now trying, to do in North Korea. But it will never be able to stem nuclear proliferation on its own, Proliferation can be stopped only if the industrialized countries find the political will to clamp down on exports of bombmaking materials and technology. The IAEA has had a limited role: to ensure that countries bent on acquiring a

nuclear arsenal do not convert reactors used for peaceful purposes, like generating power, to bomb-building, and cannot divert nuclear fuels and waste to make arms. The agency does so by inspecting nuclear facilities that the host country declares it has and by careful accounting of nuclear material, The agency also has the authority, un-used until now, to inspect undeclared facilities. Such inspections might have uncovered Iraa's nuclear bomb-making - but not unless someone provided intelligence on where to look. And no state suspected Iraq's biggest surprise — its clandestine attempt to enrich uranium using electromagnets. That was not the IAEA's fault. Nor was the agency responsible for allowing Iraq to obtain materials and equipment to build the bomb. This failure was due to lax export controls - in the United States and other high-tech exporting countries. To make matters worse, the international, regulatory net has a gaping hole: Neither the IAEA nor any other agency has the authority to detect whether states that accept IAEA inspections are engaged in the research, manufacture and testing of nonnuclear components for nuclear arms, like

devices to trigger detonations. The postwar disarming of Iraq has re-vealed other weaknesses. The United Na-tions Security Council created a special commission that used intelligence supplied by the United States and others to identify sites to search. But the IAEA was in charge of conducting the searches. The two agen-cies often clashed. The IAEA has 113 members, with diverse interests - like promoting nuclear power and high-tech exports. and even learning how to make a bomh by inspecting others. It typically relies on the cooperation of the host country and is reluctant to share information that the host provides. That made it institutionally and temperamentally very different from the special commission, which was dedicated to disarming Iraq. Commission members un-derstandably chafed at the IAEA's slow diplomacy and suspected its inspectors of mishandling intelligence, allowing the Iraqis to squirrel away equipment and materials.

The inspectors found and destroyed much, although not all, of Iraq's nuclear program, But the technicians that put it together remain, and so does Iraq's will to acquire the technology.

The IAEA could use more courage and determination. But it is difficult to see how replacing it with a new agency, as some uggest, would keep Iraq under better surveillance or stop the next nuclear renegade. The real need is to convince the industrialized countries to balt dangerous exports.

Let's Hear Straight Talk About the Budget

By David S. Broder

SAN FRANCISCO — When you look at Bill Clinton and his State of the Union address from this side of America, the perspective is more than sobering. Whatever hopeful signs of recovery may be seen in other states, northern California remains in a recession and southern California is enduring something closer to a depression. People here are waiting anxiously for President Clinton to fulfill his campaign promise to stimu-late the economy and belp provide more jobs.

More than most states, California and its people will judge Mr. Clinton by the seriousness of the steps he takes to deal with the budget deficit.

year of horrendous revenue shortfalls, and the cuts that are coming here leave little room for sympathy toward the challenge Mr. Clinton faces. This year, the legislature faces as much as an \$8.6 billion gap in its spending plan, and Governor Pete Wilson has proposed his own budget that is 11 percent lower than last year's.

in the nation since World War II is on the chopping block. Its once superb education system is being starved; state parks face closure; big holes are being ripped in the social safety net. And all the while, population and the demand

for services increase. A husiness leader who is helping start a think tank in Sacramento to focus on the state's probtank in Sacramento to focus on the state's prob-lems calls the budget crisis "insoluble" in the short term. Governor Wilson, a Republican whose approval rating has been shredded by the unending budget crisis, told the Bay Area Coun-cil here that unless job growth can be stimulated there will be no end to service cuts. The trouble is that 800 000 jobs have been lost in the last two that 800,000 jobs have been lost in the last two years, and with bank mergers and defense cul-backs in store there is no end in sight.

Mr. Wilson and the country's other governors, most of them Democrats, laid down one of the

standards by which I think President Clinton's economic program can best be judged. At their meeting in Washington earlier this month they warned that unless serious action is taken this

year's \$290 billion federal deficit will more than double by 2003 and the cumulative debt will go from \$3 trillion to \$7.5 trillion. Those numbers are incomprehensible, but the governors understand what the consequences

Failure to correct the budget deficit would 'dramatically change the country's position as a world leader and it could even jeopardize our democratic institutions."

are. "Without bold action now," they said in a policy resolution adopted at the meeting. "the United States will continue to experience" stagnating rates of productivity, economic growth, real wages and living standards. "The result will be further decline in the competitive position of the United States in the international economy. This will dramatically change the country's posi-tion as a world leader and it could even jeopardize our democratic institutions." Sober words from a group of serious public officials.

They called on the president and Congress to avert this threat by taking steps now that will eliminate the deficit in eight years. They recog-nized that such a commitment will require "tough

decisions" and that nothing can be spared. Shortdecisions" and that nothing can be spared. Short-term economic stimulus, however desirable, "must be part of a long-term strategy that maintains a commitment to deficit reduction." That standard is a tough one, but Mr. Clin-ton's plan can also be laid against a proposal mode there there is a more than a proposal

made less than five months ago by someone even more knowledgeable about the deficit demons than the governors may be. He is Leon E. Panetta, then chairman of the House Budget Committee and now director of President Clinton's Office of Management and Budget.

Last September, Mr. Panetta proposed a strat-forth. Like them, he said that "everything must be on the table." Entitlements like Medicare and Social Security, discretionary programs like defense and space, and taxes would all have to be part of the solution.

"If we fail to change our ways," he warned, "the damage will be enormous. The current prospects are for deficits so large, and economic growth so slow, that the deficits will feed on themselves, leading to an ever worsening upward spiral of debt and interest payments [and] ulti-mately a teal danger of losing control of the money supply and inflation."

No one who knows Mr. Panetta doubts that he gave Mr. Clinton a budget recommendation at least tough enough to meet the standards set by Pete Wilson and the other governors. In the days leading up to the State of the Union speech, administration officials have vowed that there will be no gimmicks, no fudging and no "rosy scenari-os" in the economic and budget plan. Mr. Clinton, they promise, will make the hard choices.

Listen to the governors' reaction and you can judge how well he has faced up to what may well be the biggest test of his presidency. The Washington Post.



poor elderly into blocking reforms. No more support for poblicians erything must be on the table: defense, entitlements, pork, bealth care and, as a last resort, tax in-

creases aimed at deficit reduction, Government must eliminate the deficit in the next eight years - at a warned: Younger Americans are not going to let you continue deminimum cutting it in half by the end of 1996. Congressmen should stroying our country. If you don't tie their salaries to deficit reduction - a 50 percent pay cut if the deficit

who avoid tough choices. And most important, no more borrowing against our future to finance today's political cowardice. Older voters and politicians be

believe us, just ask your kids.

drawal from the Western Pacificwould be to create a vacuum dominated by the remaining two great powers, China and Japan. The Chinese make no secret of the

fact that they would like to play a more important role in the Pacific. They would certainly try to fill the gap were the Americans to pull out. Still, many share the view of Lee Kuan Yew, the former Singapore

prime minister, who says it will take 15 years before China can deploy an

Meanwhile, there is no doubt that

the two Koreas will unite as one

country within the next few years, and there is every reason to believe,

provided the region is tranquil, that

they will retain the successful market

economy of the South. The govern-

ment in Seoul has already established

The regional response to Japan's participation in the UN peacekeep-ing force in Cambodia has been sur-

prisingly relaxed. A new generation is

taking over in Southeast Asia, people

not alive during the Japanese occupa-tion or World War II. There are a few

former prisoners of war around, but

their voices are lost as a result of

Japan's economic successes. There can

be little doubt that sooner or later the

Japanese constitution will be changed

to enable Japan to play a greater role

in peacekeeping operations. What the Western Pacific requires

is calm stability for the next decade as all these changes and develop-ments unfold. ASEAN officials stress

that it is in the interest of the United

States, as well as of the countries of

the region, that the U.S. naval pre-sence should remain. This will be

cheaper in the long run than dealing

with a revival of the traditional con-

frontation between China and Japan.

continued U.S. naval presence could

be to avert future problems between Japan and Chirta, as well as inci-dents in the Spratlys and elsewhere.

Fears are constantly expressed that

political and economic advisers.

International Herald Tribune,

this message is not being passed along to President Clinton by his

One widely desired effect of a

x.

effective blue water navy.

good relations with Beijing.

Western naval presence in the region.

Calm Years * Water and the state of the stat Mr. Clinton By Clare Hollingworth HONG KONG — The U.S. mili-tary presence in the Western Pacific provided the regional stability for the emergence of the ASEAN powers — Thailand, Malaysia, Singapore, the Philippines, Indonesia and Brunei. But despite their close eco-nomic and political ties with one another, they have never been able to develop a defense alliance. In any case, until the end of the Cold War they knew they could rely for their. regional stability on efficient American defense forces based in the Phil-But the absence of a major threat led the United States to evacuate its air and sea bases in the Philippines. Since then, anxiety has been expressed about the future security of ha Б Bill Clinton's proposals for cuts in defense spending. Officials in the ASEAN countries worry, too, about fe er nær ^{ne} }er fer L There is no Asian equivalent of the 10 B.D. conflict in ex-Yugoslavia, but the preakup of the Soviet Union has الاللي يتقال changed the scene dramatically. The former threat from a superpower has 21 (2') been replaced by a series of regional **1** disputes. These are led by the forceful nosizi dar Nu v renewal of claims to sovereignty over the Sprathy Islands, in the South Chi-na Sea, by China, Vietnam, Taiwan, INU. the Philippines and Brunei. The low-Ender Ender Dans (1) lying isles and lagoons, once a pi-rate's paradise, are believed to be rich in deep sea oil and natural gas. The waters around them are noted for a Batter Batanti Lor II Further, the Sprattys lie astride the 10.031.0 direct sea route between Japan and dazotuz N RCMI the Indian Ocean; some 25 percent of world shipping passes through this area, thus giving any country control-ling it considerable strategic power. In 1988, Chinese and Vietnamese (03-9730) v3012*34 v1 (4) 載6: 5 夏広 clashed as Chinese marines forcibly removed a Vietnamese garrison from: 10.10 , collad o The Western powers have made je Jare Rate Rate Set P elear that they are not giving their support to any of the contenders." while accepting the vital importance, : 13 d Concern is expressed in Asia that with the British due to hand over the sovereignty of Hong Kong to China in 1997 there will be a decreasing đaz. ಕೊಂಡ ಚಿ.ಸಿ. een 🗸 and and Son Po Visits by warships of friendly powers will be reduced, at best. 14:20-The result of an American with-

For Asia,

ippines, Korea and Japan.

East and Southeast Asia. This con-

cern has been increased by President

what they perceive as Washington's

tendency to focus on Europe, the future of NATO and the war in for-

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JANZIGER_

The Clansuan Science Monate Los Anteles Times Syndicate

here are some ways to ensure the solvency and generational fairness of Social Security:

• Raise the retirement age. If 65 was the proper retirement age in 1940, today, because of rising life expectancies, it should be at least 70. · Shift the tax burden hy climi-

nating payroll taxes and paying retirement benefits through an in-come tax increase. Social Security is a transfer program, not a pension

- THE NEW YORK TIMES.

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This state is struggling with a third straight

Everything that has made California a leader

Time to Stop Beggaring The Young

By Jon Cowan and Rob Nelson

WASHINGTON - Late last month Bill Clinton did something that no president in more than 20 years had dared to do. He stood up to the senior citizens' lobby, proposing n one-year freeze on Social Security cost-of-living increases as part of his deficit-cutting package.

A week later, after a purumeling from the American Association of Retired Persons, leaders in Congress ran for cover and the president withdrew his proposal, refusing to commit to genuine reform. So much for an end to special-interest politics.

Unfair and unsound entitlements have jacked up the \$4.4 trillion debt, mortgaging the future of younger Americans. In fact, Social Security is a generational scam. Today's retirces get their benefits directly from the payebecks of working Americans, the majority of whom are less affluent than those they support.

The so-called trust fund pays out more than 90 percent of the \$300

S.

Take Rushdie Seriously

Sunday was the fourth anniversary of the late Ayatollah Khomeini's assassination or-political upheavals both within Islam and der against the novelist Salman Rushdie. The order sent Mr. Rushdie into hiding under heavy protection, and there the matter has stuck: The Iranian government maintains (conveniently) that the decree cannot be revoked because the issuer is dead, and a government-supported "foundation" in Tehran meanwhile continues to offer \$2 million in blood money for anyone who kills Mr. Rushdic. As the years drag on and anniversaries recur, it is natural enough for bystanders to wonder what, after all, they can do about this and whether the predicament of this one man, sad though it is, still deserves such special attention. But the answer remains yes, and the reasons have if anything grown more compelling with time.

The first reason is that Mr. Rushdie. although he appears to be a special case, is nothing of the sort. Although more famous than most, he stands for countless lesserknown dissidents who have been violently suppressed or killed for writings that threaten authorities. Prominent among Mr. Rushdie's supporters are a group of Iranian inteltectuals in evile: his predicament is theirs. If a man can be condemned to death for words in a book - and, furthermore, if the outlaw regime of one country can be allowed to order a terrorist attack on a man in another. just because it hates his views - crvilized governments cannot wink at the outrage. In fact, Mr. Rushdie reports, some gos-

ernments are responding. The British, who gave him generous protection from the first. have now informed the Iranians that full diplomatic relations can never be resumed until the farwa is revoked. The Germans recently went one step further, canceling a cultural agreement and also stipulating that Iran will be held legalty responsible if any-lhing happens to Mr. Rushdie on German soil. If more governments followed suit, that kind of stand could put pressure on the apparent franian government attitude that this is a cost-free foreign policy posture to keep hard-liners happy.

There is a second, broader reason not to let Mr. Rushdie languish and be forgotten. Anyone who doubts the importance of the

political upheavals both within Islam and between Muslims and Europeans in Europe, need look no further than the daily news. Those who condemned "The Satanie Verses" so fiercely without reading it might be surprised to know that one of its central themes is racial and cultural tension -- the violent psychological clash of two world views, the conflict that results, the plight of Muslim immugrants in Europe and their illuse by police and authorities. While the author has been locked away from the world, his vision is being played out on the streets. There is a tendency to dismiss Mr. Rushdie as a foolish and unlucky writer who recklessly provoked attack. In fact, one reason he struck a nerve was that he had

- THE WASHINGTON POST

Other Comment

something important to say.

Bosnia: Clinton Disappoints

[President Clinton has] offered the Serbian iggressors in Bosnia the strongest indications yet that they need not fear the United States. He abandoned the intermediate options he had favored as a candidate, options lying between the quagmire of ground war and acquiescence in genocide. The arms em-bargo on Bosnia will not be lifted. The noflight zone will not be enforced. The detention camps will not be closed, nor will the Red Cross be given access to them. UN relief efforts will not be given protection. There will be no air strikes against Serbian artillery shelling Sarajevo nor any air cover for Bosnian forces on the ground.

The hour is still early for the Clinton administration: it may come to realize that the Vance-Owen plan will, most likely, serve one purpose only: A problem that Europe, through NATO, could have resolved will be kicked upstairs to the United Nations, where it cannot be resolved but will be entertained indefinitely. The administration should want no part of this. There is still time to stop the shelling and start the true peace. - Los Angeles Times.

INTERNATIONAL HERALD TRIBUNE KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER Co-Charmen

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biffion it collects in annual tax receipts, and the government projects that by the year 2020 the So-cial Security and Medicare funds will be running more than a halftrillion-dollar deficit.

At hat point, with relatively far fewer workers than today. Ameri-cans will have to chose between drastically cutting benefits and sharply raising payroll taxes (up to 40 percent). So while today's retirees will get

back everything they paid into Social Security (taxes plus interest) in just six and a half years, younger Americans, no matter how much we pay in, will be severely penalized. To thwart reform, senior citizens' lobbies claim that any changes in Social Security will hurt the elderly poor. Yet we give \$75 billion in Social Security and Medicare a year to households earning more than \$50,000. Without hurting the elderly poor,

fund, yet financing it falls disproportionately on the young and poor. Washington must at least raise the upper salary limit for FICA (Federal Insurance Contributions Act) taxes well beyond today's \$55,000. Tax Social Security benefits, exempting the poor. Currently the system taxes 50 percent of benefits

given to those earning more than \$25,000 (\$32,000 per couple). The tax must be raised to cover at least 85 percent of benefits. In addition, benefits should be reduced on a

sliding scale as income rises.
End the "surplus" scam. In 1983, Congress and President Ronald Reagan said they would raise payroll laxes to put away surpluses for when the baby boomers retired. They raised our taxes, then spent the surpluses.

 Reduce cost-of-tiving adjust-ments in the next 10 to 15 years. While a one-year freeze saves money now, it is not the fairest approach.

The decisions are moral, nol The writers are co-founders of Leau nerely political. It's time for older ... or Leave, a generational political morement. They contributed this comment to The New York Times. merely political. It's time for older generations to act responsibly.

Concentrate on Economic Growth

is not halved in four years.

WILL President Clinton put deficit reduction and sacrifice ahead of VV economic growth? If he is turning into a deficit hawk, it is bad news for those who elected him and bad news for the economy.

Candidate Clinton promised economic stimulus this year and next, in the form of increased public investment. The economy needs it, both to repair decaying infrastructure and to promote growth generally. The current

recovery is too feable to reduce the unemployment rate very much. There is talk of raising taxes on the middle class. This would be unnecessary fiscally, as well as poisonous politically. If Mr. Clinton does not overdo deficit reduction, he can make a big dent in the deficit hy raising taxes on incomes over \$200,000, adding a new top bracket on incomes over

\$1 million, and accelerating projected cuts in military spending. Health reform is the real key to budget stabilization, as well as a critical issue in its own right. If the administration is deferring reform and looking to chisel away at Medicaid and Medicare, that is another sign of indecision.

Mr. Chinon's distressing stumbles during his first three weeks in office will be remembered as early signals of a failed administration, or they will fade into history as he comes to grips with his biggest challenge — the economy. -- Robert Kuttner, commenting in The Washington Post.

After a Setback for Cyprus, Clinton Should Step In

By John K. Cooley

N ICOSLA - The narrow suctory Sunday of the rightist politician Glavkos Clerices, 77, over the Greek Cyprot president. George Vassiliou, sets back United Nations hopes of reuniting this island and healing the wounds of a generation of ethnic cleansing" between Greeks and Turks,

There is now a strong possibility that neither Mr. Clerides (assuming he prevails in a recount requested by his opponent) nor Rauf Denktash. the Turkish Cypnot leader, will show up in New York for UN-sponsored talks next menth on a Cyprus solution. This adds urgency to the need for President Bill Clinton to vigorously seek a solution. Mr. Clerides won the runoff elec-

tion by a margin of less than 2,000 votes out of the 350,000 east. He thus defeated Mr. Vassiliou, 61, an independent who had planned to return to the New York talks and was prepared to follow guidelines for a settle-ment proposed by the UN secretarygeneral, Butros Butros Ghali,

To win. Mr. Clerides had to ally himself with strongly nationalistic forces, including the Greek Orthodox Church establishment. These forces rejected the UN ideas, which they called a "sellout" to the Turks.

Mr. Clerides, like Mr. Denktash a London-trained lawyer, says his idea for a solution includes "acceptance of Cyprus as a member of a united Europe. But how Cyprus could realisucally hope for EC membership, with Turkey denied such membership and 30,000 Turkish mainland troops still protecting at least 40,000 Turkish seitlers in northern Cyprus, has not been spelled out.

Mr. Denktash wants two separate and sovereign states in Cyprus. He wants international recognition of the Turkish mini-state he proclaimed in northern Cyprus in 1983, accorded only by Ankara, Mr. Vassihou hay said

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this would simply be a confirmation of Yugoslav-style "ethnic cleansing." By offering his good offices now, President Clinion could do more

than just help solve the Cyprus prob-lem. He could go to the heart of the same kind of ethnic-political issues now rending the Balkans. An imaginative U.S. effort could seek compromise between the com-

plete separation of the two communities Mr. Denktash and his supporters in Ankara want, and the unrealistic scheme of a united Cyprus envisaged by the late Archhishop Makarios, the founder-president of independent Cyprus, in which majority Greeks would dominate ininority Turks. Attentive U.S. policymakers would find golden opportunities in Cyprus to test principles. They could meet the stigma of the "double standard" now proclaimed by critics in the Third World and elsewhere. These critics charge that America is quick to bludgeon Iraq, Libya or other coun-

tries where Washington sees its interest in enforcing UN resolutions to the letter. In cases like Cyprus, there is no sign of enforcement. In October 1991, the UN Security Council (with U.S. support) adopted Resolution 716, which reaffirmed all previous resolutions on Cyprus. It set

basic principles of a settlement: sovereignty, independence and territorial integrity of a single federated state. Union with Greece (which Turkey feared when it invaded in 1974), Turkey, or any other country was forbidden, as was any form of partition.

Again with U.S. support, the Secu-rity Council in April 1992 passed Resolution 750, By now, Mr. Butros Ghali was secretary-ecneral. His "set of ideas," embodied in the resolution, is the framework of a federal, nnestate solution. It stressed territorial adjustment — entting Turkish-con-trolled territory from 37 percent to less than 30 percent of the island. Mr. Butros Ghali's principles

would return some of the fertile, citray-growing Morphou area to its original Greek inhabitants, and also the former heach resort at Famagus-Ia. Mr. Denklash, backed hy Ankara, refused to discuss the return of Famogusta or anything west of Nicosia. The Turkish side said it did not want to displace Turkish Cypriots, espe-

cially in the Morphou area. After the Turkish invasion of 1974. the Nixon administration acquiesced in a congressional arms embargo against Turkey, trying but failing to force Turkish withdrawal. One result was a steady hardening of Ankara's position and the influx of Turkish mainland settlers, who moved into homes, farms and husinesses of the departed Greek Cypriots. The Chinton administration should

press all the players, including Athens and Ankara, to accept the Butros Ghali principles or something resemhling them, and prod all concerned toward a federal, one-state solution, guaranteeing full rights both to ethnic Greeks and Turks.

No one would get everything they wanted. But it would go far toward reducing growing fears that Greek-Turkish-Balkan tensions could ignite a general war in the Eastern Mediterrancan. Such a war would almost certainly leaf to a Turkish military oush to conquer all of Cyprus, and it might reach to the Greek and Turkish mainlands and islands.

The Clinton administration could try persuasion and incentives: more understanding, for example, of Turkey's difficulties with Iraq and Iran. and its cultural-economic concerns in ex-Soviet Central Asia; as well as

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comprehension and help for Greece in meeting the refugee influx from Albania and other neighbors.

With the more benign Greek-Turk-ish climate that an American-mitiated seitlement in Cyprus would hring, Greece, Turkey and some of their Balkan neighbors might pull back from wars and rumors of wars, and remember that they all have a stake in a more peaceful and prosperous East Mediterranean world.

The writer, an ABC News Correspondent in the Middle East, has been cover-ing Cyprus since 1967 and now lives there. He contributed this comment to the International Herald Tribune.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: Peas for Valentine

LONDON - St. Valentine has for several centuries enjoyed unique disfunction among the canonised fathers as the patron saint of lovers, and though this distinction may, so to speak, have been forced upon him, it does not follow that he will regard its withdrawal with indifference. Of course, the withdrawal is not yet complete. If these were only the ages of faith we should yow candles to St. Valentine, or better still, despatch the Postmaster-General with peas in his shoes, on a pugnmage to his shrine.

1918: Ukrainian Defense

BERNE - Germany has offered to lend military instructors to the Ukrainian Government to supervise the organization of the Ukrainian army. A representative of Krupp's left Berlin on Wednesday [Feb. 13] for Kiev. The New Zurcher Zeitung reports from Vienna that the Austrian delegation which has just returned

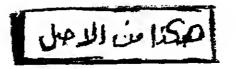
form Brest-Litovsk considers that the Bolshevik regime is about at an end. and states that Gertmany and Austria, in conjunction with the Ukraine, will occupy important concentration points on the railways in order to guarantce the new Ukrainian Repubhe against a Bolshevik invasion.

1943: Battle for Kharkov

LONDON - From our New York edition:] German counter-attacks at Chuguyev aimed at oraking the tight-ening Russian are around Kharkov have been beaten off with severe enemy losses, the Russians announced today [Feb. 15]. German SS troops were thrown into the assault at Chuguyev, 22 miles southwest of the Nazi hase at Kharkov, but were smashed back three times. A German broadcast said the Russians had breached the German defense lines in the Kharkov area. The Rome radio said the Russians were attempting to throw masses of troops and war ma-ternal into the battle for Kharkov.

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مكان الدمل



OPINION

To Confound the Bosnia Defeatists

Calm Yea For Asia Mr. Clinto WASHINGTON — Ynu can make a case that war in the Balkans poses no threat to America's vital strategic in-terests: Busnia produces nothing Ameri-cans cannot do without, and Serbia is not about to develop a puellage bareh or other about to develop a nuclear bomb or oth-

B. Clare Hollingue

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erwise menace the rest of Europe. You can also justify nonintervention by deriding the domino theory: If mur-der-by-ethnicity spreads, the Turks and Greeks may or may not be drawn in, and nowhere is it written that the Hungarians, Romanians and Bulgarians are certain to then plunge in to rearrange boundaries, leading to a rerun of World War I.

You can rationalize turning away from the carnage on the grounds of sphere of influence: It is Europe's headache, and if we Americans become the policeman in this case then we might undermine regional self-reliance elsewhere. Finally, you can find unwillingness in

the Pentagon to commit troops to unpopular wars; you can hear and read queasiness in the punditocracy about stepping into quagmires that turn today's militant moralizers into tomorrow's knee-knocking isolationists; you

can detect worry in the White House

about losing the focus of a domestic counterrevolution. The Balkans mess fairly shouts out to defeatists everywhere: Never in Ameri-can history have so many reasons been given for staving out of such a confusing

conflict so far away. Only one lonely and embarrassingly idealistic reason might compel us to risk American lives in this bad case: Hundreds of thousands of human beings will die unless the United States shames the world into making this generation's lat-est Hitlerism unprofitable. And this ume, thanks to new global communica-tion, we would see the deadly result of our moral cowardice in vivid color.

Th many of us, admittedly past the age of personal risk, that one human right to survive outweighs all the geopoblical cop-outs drawn up in vast, cum-brous array. No man is an island, taught John Donne, nor is any superpower iso-lated from injustice. If not us, who? If

their alliance with the Serbs at the negoti-

ating table. In June, the Muslims reneged

In August, the Carrington conference was superseded by the London confer-

ence, round-the-clock negotiations. re-

sumed in Geneva - and now we have the

This latest plan differs from the pre-

vious agreement-in-principle in sub-

stantial ways. But one central feature

remains: Muslims, Croais and Serbs

being, in the constitutional parlance of

former Yugoslavia, the constituent peoples of Bosnia-Herzegovina, deci-sions vital to any of them have to be

taken by consensus. Therefore, no cen-

The plan may appear cumbersome,

unwieldy, perhaps unfair to the Mus-lims, But those familiar with the ques-

tion, including the 12 foreign ministers

of the European Community and now

the Clinton administration, know better.

Cyrus Vance and Lord Owen have been

rightly praised; their plan remains the

Everybody in Bosnia-Herzegovina has suffered in this appalling war, Muslims above all. It has to be stopped. The only

way to do so is a negotiated settlement.

erated. Muslim opposition to the Vance-

Owen plan must also be countered. Af-

ter the bombings, the killings, the rapes,

it may seem callous to suggest political

Unfortunately, President Alija Izetbe-

govic's reluctance to accept that the real

Bosnia is utterly different from the Bos-

nia of his wishful thinking has contribut-

ed as much as have the dreams of Great-

Serbian delaying tactics cannot be tol-

basis for a final settlement.

impositions on the Muslims.

the continuation of the war.

tralized, unitary state is possible.

on the March agreement.

Vance-Owen plan.

Vance and Oven Got It Right

By José Cutileiro

The writer, a Portuguese diplomat, was courdinator of the EC Conference on Yugoslavia chaired by Lord Carrington. T (SBON - The Bosnian question will L'drag on for as long as any of the three principal parties concerned remains convinced that it can achieve its aims by military means. By now Bosnian Serbs and Bosnian Croais know that they cannot do so. They also know that they will have to accept the existence of an inde-pendent Bosnia-Herzegovina, a prospect they have never liked. Their view of the matter is simple: A Serb is a Serb; a Croat a Croat: Bosnia was but an administrative division of Yugoslavia. But the European Community and the interna-tional community have told them in no uncertain terms that there had to be an independent Bosnia-Herzegovina.

Lust March 18, the three parties agreed on constitutional principles for a highly decentralized state. The Muslim party did so reluctantly, in order to secure quick recognition; for the Serbs it was a major concession — they forfeited their design of a Greater Serbia; the Croats, more subtly, never talked of Greater Croatia, but the Croat dinar was tender in Western Herzegovina, Croat regular units patrolled the place and there was no way they could accept a unitary, Muslimdominated Bosnia.

Recognition triggered the war. The Scrbs felt confirmed in their paranoid view of history and went brutally on the offensive. The Muslims, counting on Western military help, adopted tactics of self-victimization, bungling an orderly retreat of the Yugoslav Army and starting their own limited version of urban terrorism. The Croats joined the Muslims on the ground to fight the Serbs but kept

By William Safire

not nnw, when" The world's right to intervene in massive murder cries out to be asserted: With our conscience our guide, let's get on with it.

The new secretary of state, Warren Christopher, last week did a fairly good job nf putting the new administration's toe in the water. He recognized that "the full weight of American diplomacy" required a willingness to share the military hurden, including ground troops. With-out the credible threat of a heavy stick. diplomacy's carrots will have no takers. He gambled by going to the Russians. Foreign Minister Andrei Kozyrev, in his satiric, Orson Wellesian speech last year to wake up the West, warned that old-line Russian apparatchiks would support the Serbs; we are turning to Moscow now to help rein in Belgrade, trusting that the Yeltsmites will be the key to Serbian withdrawal, and will not use our de-marche to broker appearement.

Needed is a display of the potential of power, which may obviate the need for power, which may obviate the need for its use. That means a NATO force, 100,000 strong, staging in Macedonia, protecting the nearby ethnic Albanians in Serbia's historic Kosovo region. A modern regional army with large-level air support instantly becomes a factor on the ground and an incensive to re-

frain from aggression. Of course it is dangerous; if the NATO forces are attacked, as U.S. Matines were in Lebanon. America would have in retaliate disproportionately, turning nut the lights in Belgrade and leaving no Serbian barracks standing. Of course it will separate the allies

from the hangers-on. If Germany, citing constitutional excuses, refuses to participate in such a force, the Unit-ed States should withdraw every one of its soldiers from German soil; in a decade, with Russia resurgent, Germans will wish at least some Americans

had stayed. The British, French and Canadians, with vulnerable peacekeepers on Bal-kan ground now, do not want to arm the Bosnians and invite two-way shooting. But when the NATO war-enders are assembled, the thin line now in place can be removed or strongly reinforced, making possible Bosnianization — arming today's victims, bringing firepower more into balance, and making inture Serbian sweeps less of a slaughter.

If NATO puts the intimidating force in place; if the United Nations toughens the Vance-Owen plan; if the Russians lean on the Serbs and don't double-cross us; then we can confound the defeatists and improve the prospect for a world order that respects minoriales.

The New York Times.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's in nature, name and full address. Letter's should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

er Serbia and of Croatian begemony to - International Herald Tribune.



LETTERS TO THE EDITOR

Niger and Nigeria.

Macedonia and Greece

Macedonia is the only former Yugoslav republic to have made a peaceful transition to independence, and only one of two to bave fulfilled all the requirements for recognition by the Euro-pean Community. Yet the Greeks say the name belongs to them. Greece has managed to bully most of the West into temporarily postponing recognitioo under that name.

The Slavs who migrated to the Balkan ninsula began calling and thinking of themselves as Macedonians 1,600 years ago, and they have been the majority ethnic group in an ethnically diverse "Greater Macedonia" ever since. No rational person would question the legitimacy of a 1,600-year-old ethnic consciousness, as the Greeks have done.

Recognizing Macedonia and protect-ing its borders (the United Nations has finally agreed to send 700 peacekeeping troops) would belp stabilize the region and send a message to the Serbian warlords that the horror will go no further. The Republic of Macedonia should be

recognized immediately, before another been about the last to use that term in ...

crime against humanity takes place in the Balkans. the 1928 song "Let's Do It" ("Lithuanians and Letts do it ... ").

CHRIS ELINCHEV, GEORGE ARMSTRONG. Macedonian-American Federation of Wisconsin. Dodgeville, Wisconsin.

Spreading the Message Regarding several articles and lesters on chitoridectom;

the nice preschool.

Macedon and Macedonia It is the responsibility of the people Philip II and his son Alexander the and their governments in countries where female genital mutilation is practiced to Great were called kings of Macedon, act to eradicate it. In more than 20 subalthough history books more commonly Saharan African countries national comrefer to the people as Macedonians. Now Balkan countries are squabbling over which can claim the word Macedomittees have mounted public information campaigns to break the taboo around this nia, and perhaps, later, the real estate that goes with it, although there are two ancient and harmful practice; now it is at

MEANWHILE

of a friend of a friend with breast can-

cer or AIDS. It took little imagination

the other night to squint at the black surround of the stage and the spotlit podium and imagine someone, some-

Rome.

where, remembering me.

least being openly discussed. In Burkina Faso, the activities of the ancient, historically correct words to be national committee are integrated in the shared. No one today would think of planning of the Health Ministry, But the squabbling over the two Dakotas, the Carolinas, or Virginia and West Virgin-ia, not to mention "New" Mexico. Let authorities have to set priorities. A four-year public information cam-

there be a Macedon and a Macedonia. It paign has been planned bere. But fundcan not be any more confusing than ing is needed. Sustained moral and financial support is the least we from Latvians were once commonly called the North can give. Letts, though Cole Porter may have

FRAUKE HELDRING. Ouagadougou, Burkina Faso.

The Chair Was Still Empty At the End of the Service

By Anna Quindlen

And I could only hope that I would be valued half as well as Laurie Colwin was N EW YORK - The other night I read from her work at a memorial service for the writer Laurie Colwin, hy her friends, acquaintances and readwhom I met only once but admired enor-mously. The essay, "Alone in the Kitchen With an Eggplant," has always seemed particularly evocative of the way young ers. The writer Walter Abish saying: "Laurie enhanced. It's as simple as that." Scott Spencer talking of how she shopped his first manuscript around single women live in New York, where Laure lived and, incredibly, died at age 48. It is about entertaining in an extreme-ly small apartment. "Naturally, there being no kitchen, there was no kitchen town, pretending to be an agent, adding. She saw me in ways I had never seen myself before and never since."

Laurie Colwin was a splendid writer, her characters wrought with perfect pitch. her world view sharp and telling but neither dark nor mean. I was always cheered by the fact that it was possible for a modern writer to believe in family, to believe in love.

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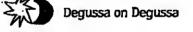
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sink," she wrote. "I did the dishes in a plastic pan in the bathtub and set the dish drainer over the toilet." This is how real life began (or many of I always thought of her as One Of Us: one of the young women who came to the city to make a reputation and stayed us, in a close of a place with a handful of recipes for things like spaghetti car-bonara and chicken chasseur. There folto build a family and a life. If you drew a map of the connections among those of us who fit into that category, at the lowed the convertible couches and fleamagazines and newspapers and publisb-ing houses, it would look like a garganmarket antiques, a place with dining room and dishwasher, the good butcher, tuan spider web. Our lives were captured in Laune Colwin's work, from the teeny-It had somehow not occurred to me tiny apartments to the erudite, impossithat next would be the perfect memorial hle love affairs to the edgy, loving marservice. Not because I had never felt the nages. Most of us had just managed to hot breath of nevermore on my neck. master family life; it seemed far too That is always part of it, your own mortality, every time someone tells you

early for funerals at the churches where we once attended weddings. I know this terrain. I have written black-bordered thank you notes. But the death of my mother when I was 19 was my great aberration, the thing that set me i apart, and suddenly, the other evening, I realized that this would become our abourinable commonplace, this thing that brought us together. Said Jonathan Yard-ley of The Washington Post, "Dear girl, dear friend, the world is too much smaller without you." Our circles will shrink Mortality is a game of musical chairs. It was the agony I apprehended when I was younger. It is the nullity that strikes me now, the simply not being

there as the years go on, in the kitchen, the classroom, at the bus stop. They played Sam and Dave before the memorial service began. There were lots of laughs, because Laurie was often a very funny writer, and lots of talk about food and friendship, because she was as good a cook as she was a friend, and her

reputation for both was legendary. The memorial service did what a memorial service is meant to do; it made the woman alive again, as though at any moment she would step from the wings. like the happy ending to a bad dream. Or show up in the empty chair in the second row, like one of those arch 1930s movies with a slightly see-through actress. But in truth the chair was emply. At the end of "The Lone Pilgrim," one of her finest stones, she writes of how, in facing the forest of our future, we "strain through the darkness to see abead." Ahead once seemed a very long way to see. Not anymore,



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Not so long ago, man was convinced that science and technology would create a paradise on earth. But we've since learned that this didn't always agree with Mother Earth. We've since learned that progress in some areas can often cause distress in others.

Degussa understands the problems. Which is why our researchers in metallurgy, chemistry and pharmaceuticals work closely together to appreciate a number of viewpoints.

Voter Intimidation Increases Doubts on Cambodia Election

By William Branigin Washington Post Service

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PHNOM PENH - A new intimidation campaign by the government here and continuing resistance by the Khmer Rouge have strengthened doubts, even among some UN officials, that the United Nations will be able to hold elections in Cambodia this spring. UN officials, diplomats and human rights advocates said the government in Phnom Penh has been directing a new campaign to intimidate voters by forcing them to submit their UN-issued voter registration cards for inspection, or by confiscating them. The UN Transitional Authority in Cambodia, the peacekeeping body known as UNTAC, is widely credited with a major success in having registered more than 4.6 million voters for elections it is to supervise from May 23 to 25.

But the government, by seizing the cards or recording the information on them, is instilling fear among citizens that it will know how they voted and will retaliate against those who support opposition groups, UN officials said. Widespread threats of such retaliation have been circulated, and there have been as many as 40 assassinations of opposition political organizers and numerous attacks on their offices, UN buman rights officials have said.

Of Cambodia's major factions, the government seems most worried about the elections, UN officials and diplomats said. As the power holder, it has the most to lose, and its electoral chances have been hurr by public perceptions of ineptitude, corruption and repression

According to UN officials, diplomats and buman rights advocates, the attacks on the non-Communist parties are severely restricting their activities and preventing the establishment of a "neutral political environment" prescribed for the elections under the

peace plan. Prospects for such an environment also are reduced by military clashes, mainly between the government and the Khmer Rouge, which the UN has failed to demobilize

UN officials said the seizure of voter registration cards, undertaken ostensibly as a census, has affected thousands of voters in all of Cambodia's provinces. In a report broadcast Monday on a UN radio station, Dominique McAdams, the head of the UN electoral division's legal section, called the collection of voter registration cards "an act of intimidation" that violates a new electoral law.

She identifies Sok An. the chief of staff of the ruling Cambodian People's Party and a top aide of Prime Minister Hun Sen, as the source of instructions to some local party and administration officials to examine registration cards, and she denies his assertions that the UN authorized the action.

Khmer Rouge officials also have seized registration cards, mainly from supporters in their zones in Banteay Meanchey and Kompong Cham provinces, and reportedly cut up cards they confiscated in Kompong Thom Province. Elsewhere, however, Khmer Rouge supporters, including ranking guerrilla officers, have registered to vote without incident, indicating a divergence of views about the elections, UN officials said.

While it is not yet clear whether the Khmer Rouge will try to disrupt the elections, the group has beloed undermine conditions for the polls by refusing to demobilize, barring UN troops from many of its zones and killing at least 36 ethnic Vietnamese in recent months.

There is no neutral political environment," said a UN investigator of burnan rights violations. "Given the violence, there can be no such thing as a free and fair election. The UN at the moment is facing serious obstacles from the two totalitarian factions.





U.S. Had Early Tip On Iraqi Arms Deal

en to Washington by the British initially consisted of finished inteligence reports that generally de-scribed Matrix Churchill's activities. As early as March 1989, the information also included raw reports derived from secret interviews by British agents with Paul-Henderson, the company's manage ing director, and Mark Gutteride its export sales manager.

s export sakes manager. The CIA disseminated this information to policymakers in the Reagan and Bush administrations be ginning in December 1987, two months after Matrix Churchill was bought by an Iraqi-controlled conpany, the sources said. Previous reports had traced the agency's information back only as far as lune in 1929.

The secret data exchange was hinted at in a Feb. 5 report by the Senate Select Committee on Intelligence about the Bush administration's mishandling of muelligence information about Iraq. The report said multiple raw intelligence re-ports received by the CIA "described the activities of Matrix Churchill as part of the lean worldwide procurement network dad with machine tools of value to but Britain was not identified as the source.

furious flurry of personal diploma

cy to push aside the obstacle that

stood in the way of serious talking: the fate of 400 Palestinians ban-

the water as long as this situation

First, Mr. Christopher persuad-ed Prime Minister Yitzhak Rabin

of Israel to agree to a complicated

formula under which it would take

back some deportees now. But that

gesture was not enough to satisfy the Palestinians, who vowed to

boycott the peace talks until a Se-

curity Council resolution demand-

ing the immediate return of all the

sistant secretary of state for Near, Eastern and South Asian affairsi

began 10 days of intensive meet-

ings with Israeli and Palestinian

officials, while Madeleine K. AF

bright, the chief U.S. representative

to the United Nations, worked the

With Ahmed Snoussi, the chief

Security Council.

deportees was fulfilled.

So Edward P. Djerejian, the as-

was deadlocked," one official said

"We were quite frankly dead in

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ished by Israel to Lebanon:

Christopher Heads To Mideast to Listen

By Elaine Sciolino New York Tumes Service WASHINGTON - Warren M. Christopher will make his first trip as secretary of state to the Middle East on Wednesday, carrying exceptionally modest "talking pa-

again raises questions about why

officials in both capitals stood by

as Matrix Churchill supplied Bagh-

Iraq's nuclear weapons program.

Sources said the information giv-

He will propose neither a new negotiating framework nor a bold strategy to bridge differences, but he will do what he always does first and says he does best - meet all parties face-to-face and listen to what they have to say. Unlike James A. Baker 3d, who

as secretary of state in the Bush administration initially saw the Middle East as a no-win proposition and let the parties come to him for the first two years, Mr. Christopher decided that it was crucial to reinvigorate the Middle East peace regonations and that he should go to the region himself.

But if he does get the talks going again, he will be building on a foundation Mr. Baker laid after the Gulf War reshaped the political landscape in the Middle East.

delegate from Morocco and this There are three reasons for the month's president of the council. Mr. Christopher, and his aider sight-day trip, senior administrapressed the Security Council to pur ion officials sav: •To establish personal relationits stamp of approval on the U.S.

Party platform is decentralization of power. Mr. Hosokawa asserted Israeli deal, and on Friday the • To signal that Washington is council urged the Israelis to take serious about playing an active role back all 400 Palestinians and called that a too-powerful central government has hred corruption. in reviving the moribund peace on the Palestinian delegation to re-Formed in May, the Japa Party surprised Tokyo political an-• To assess the commitment of Mr. Rabin welcomed the resolualysis only two months later hy tion, not least because it has bo the parties to sustained and serious winning four seats in Upper House enforcement provisions, and said Saturday through a spokesman that the resolution brought the denegotiations. Mr. Christopher has never hidden his negotiating strategy. "Careful listening may be the se-cret weapon," the 67-year-old law-yer who was deputy secretary of portation issue "to its conclusion." But Hanan Ashrawi, the spokes woman for the Palestinian delega tion to the peace talks, dismisse state in the Carter administration, the resolution as "another attempt said in a 1981 speech. He has displayed this approach in the last at bailing Israel out." Even if the Palestinians do not three weeks in initial dealings with legislators and foreign officials. agree to come back to the formal "We all have to assess our own negotiations, Mr. Christopher will strengths and shortcomings," he said. "and I observed some time logical sciences at the University of meet with their representatives dur-California, Santa Barbara, and Dr. ing his trip, which will take him of Don Forsyph, a professor of geo-physics at Brown University, were ago that I was better at listening its first leg to Israel, Egypt. Syna: than at talking." Senior administration officials Jordan, Saudi Arabia and Kuwait, surprised hy the sheer number of In that sense, he may have nothe volcances they found while consay that the background music he will bear on this trip will be a lot ing to lose by going. But he may not ducting surveys from November to bave much to gain either. The con-cial test is not whether he is credif; mid-January. sweeter because of a complicated diplomatic move in the United Na-"We thought we would find a ed for getting the Israelis out of a muddle of their own making but tions Security Council on Friday. few dozen new volcanoes," Dr. Macdonald said. "Instead, we found over 1,000 that had never They say proudly that behind the whether he can help bridge the funt scenes, Mr. Christopher paved the damental gaps between the two way for a successful visit with a sides. been mapped before." A marine geologist who was not

Thai Chiefs Oppose Laureates **Military Wary About Aiding Burma Dissident**

Compiled by Our Staff From Dispatche

BANGKOK - Thailand's armed forces chiefs said Monday that they opposed allowing a gathering of Nobel Peace laureates here that is intended to seek the release of the Burmese opposition leader. Daw Aung San Sou Kyi.

"I oppose the idea of allowing Nobel laureates to use Thailand to condemn our neighbor," the army chief, General Wimol Wongwanich, told reporters. Arcbbishop Desmond Tutu of South Africa arrived in Thailand on Sunday and six other laureates are due this week to call for the release of Daw Aung San Sou Kyi, the 1991 peace laureate, who has been under house arrest in neighboring Burma since 1929. Burmese officials have said the seven will not be

granted visas to visit Burma.

General Wimol and Air Chief Marshal Gun Pimarnthip, the air force chief, said the initiative would create problems for Thailand's relations with Burma. "It's like inviting the battle into our bouse," General Wimol was quoted as telling reporters.

According to The Nation newspaper, the air force commander, Marshal Gun said; "If the Chinese believe it's us who brought them here, we will have trouble.'

The Burmese junta has called the campaign interference in Burma's internal affairs. The Chinese government has criticized Thailand's decision to grant a visa to Tibet's spiritual leader and peace prize laureate, the Dalai Lama, who advocates nonviolent resistance to hinese rule of his homeland.

A Thai spokesman was quoted as saying the deci-sion to allow the visit demonstrates Thailand's commitment to human rights. He contended that Thai-land's relations with Burma and China would not be affected because a private organization was arranging the campaign.

The government and the military often do not agree

on foreign affairs and security issues. The Thai armed forces have sought to maintain relations with Burma's ruling military junta which seized power by crushing a pro-democracy uprising in 1988

The Thai government says there is currently no plan for Prime Minister Chuan Leekpai to meet the laureates.

However, the organizers of the laureates' visit say King Bhumibol Adulyadej is to grant them an audi-ence and some Thai politicians also support the visit.

In addition to Archbishop Tutu and the Dalai

Lama, the other laureates are the former Costa Rican president, Oscar Arias Sánchez, Betty Williams and Maircad Corrigan-Maguire of Northern Irleand, Adolpho Perez Esquivel of Argentina and Ross Dan-

iels representing Annesty International. . (Reviers, AFP, AP)



Upset Victory in Japan Vote

TOKYO - The surprise victory of an anti-corruption coalition in a traditional government stronghold has shocked the governing party and raised questions about its prospects in important municipal elections in Tokyo and a likely general 40,000 votes election later this year.

Final returns Monday showed

that Morihiro Hosokawa, the candidate of the newly formed Japan New Party, supported hy the So-cialists and dissidents within the Miyazawa said. Demoralized in the last six ruling Liberal Democratic Party. months by damaging scandals in-

won the governorship in Yamagata volving its leaders, the Liberal Prefecture, in northern Japan, hy Democrats failed to agree on a candidate in Yamagata. Instead. four "We see this as a big turning point," said a Japan New Party conservatives, all with past affiliations with the party, ran for the governorship.

spokesman. "This is the start of a drastic change in Japanese politics. particularly because it happened in the Liberal Democrats' stronghold. We thank the people of Yamagata for their courage.

We were unable to achieve part ty unity," Prime Minister Kiichi

A main feature of the Japan New



Saddam Says Baghdad Can Work With Clinton

By Nora Boustany Washington Post Service AMMAN - President Saddam Hussein's praise of President Bill

hostility in relations with the Unit ed States and end the internation isolation Iraq bas suffered since the 1991 Gulf War. Clinton for his anti-war past is the latest gesture in what appears to he

As part of that campaign, Mr. Saddam and his aides have sought to project a new-found realism and a concerted effort to reduce the moderation despite the bombing is January by U.S. warplanes agains tinns.

"We think we can turn a new page with the Clinton administration tion, and this is what we are work ing on now," a senior Arab Ba au Socialist Party official said recently in Baghdad. "We know there will be no immediate change. We have learned a lot in the last two years: We have learned how to be par tient."

To highlight Mr. Saddam's mes dio read a transcript of a 70-minute conversation Saturday between the Iraqi president and a former U.S. attorney general, Ramsey Clade, calling it "a thorough and comprehensive political dialogue.

There are some trying to por-tray the anti-war past of Clinton as a matter of personal weakness. while we consider such a stand a mark of strength," Mr. Saddam Said specifically praising Mr. Char ton's opposition to the Viennam War.

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In what appeared to be another gesture in the campaign, frag has pulled all missiles out of the so flight zones, according to Forega Minister Hikmet Cetin of Tarkey

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Early Tip -Arms Deal Move to Ease Law On Citizenship Gains in Germany

Reuters

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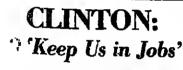
BONN - Chancellor Helmul Kohl's Christian Democrats are considering loosening citizenship laws to integrate several million Turks and other foreigners into German society. Two Christian Democratic poli-

ticians, in comments seen as trial ballcons, said over the weekend that Bonn's laws should allow dual cilizenship to extend full rights to foreigners who have lived in Germany for decades.

We have to give those who have lived here a long time the right to become German citizens," said Johannes Gerster, deputy CDU par-

liamentary leader. Opposition Social Democrats and the Christian Democrats' coalition partners, the Free Democrats, reacting to the murder of three Turks last November, have renewed calls to naturalize some of the 6 million foreigners working in Germany, An initiative supported by dozens of prominent writers, actors and politicians is trying to collect a million signatures urging more liberal citizenship laws.

An 80-year-old law recognizes ethnic Germans abroad as German citizens, while all but excluding immigrants with children born and educated exclusively in Germany.



(Continued from page 1)

of major plant closings back in the '70s and the early '80s. We're talking plants taking out 5,000 jobs at a clip. I think people were concerned they'd have more of the same."

Wesley Wells, president of Local 775 of the International Union of Electronic, Electrical, Salaried, Machine and Furniture Workers, also argued, "In this valley, we've goi people concerned about where their kids are going to work, what kind of jobs they're going to get." For all these reasons and more, Mr. Clinton's promise to preserve and rebuild the manufacturing joh base is taken very seriously around Dayton.

Mr. Clinton's carefully orchestrated buildup to his economic ad- dress has gotten through, "Cutting the White House staff was an important first step," said Suzanne James, a home health care aide.

Most people interviewed seemed convinced that the nation needed dramatic economic measures. We think there will be taxes,"

said Wanda Crum, another General Motors worker, "But I think he's going to try to get things under control, don't you?"



MEXICAN ENCOUNTER --- Britain's Prince Charles chatting with a group of schoolchildren in Chapultepec Park in Mexico City after laying a wreath at the Niños Heroes' Monument. The Prince of Wales is on a five-day official visit to Mexico.

WOMEN: For a Third World Mother, Survival of Some Babies Is Success

(Continued from page 1)

ers, and Roman Catholic groups have organized women to hattle poverty. However, the worldwide economie downturn has reversed many modest gains and bankrupted social wel-fare programs that women struggled to estab-

More often than not, life for rural women is still governed hy necessity - the daily quest for food, water and fuel, and the ceaseless work at home and in the fields. According to the United Nations International Fund for Agricultural Development, the number of rural women living m absolute poverty around the globe rose over the last two decades by about 50 percent -- from an estimated 370 million to 565 million -- compared with a 30 percent increase for

Latin American women in general are having smaller families than they did 30 years ago, when six children was the regional average, but most of the drop has come among educated urban women. In Brazil's rural northeast, the exceptional woman is the one who has not had eight or more pregnancies,

Fatalism about conception and the belief that God determines how many children a

woman will bear remain strong. "If God calls us, there's nothing we can do," Luzia Silva Ferreira dos Santos, 32, the mother of eight children under age 10 and pregnant again, said in an interview here late last year. Since the most recent rainfall had come last April, she had organized her oldest children into a shuttle hrigade to bring home water from a brackish reservoir more than three kilometers (two miles) away in cans atop their heads, even

though the morning heat was simmering at 108 degrees Fahrenheit (42 degrees centigrade). For weeks, the family had consumed nothing can's prohibition carries little weight.

but beans and coffee. The children, even the older ones, were sueking on grimy plastic paci-

fiers to calm their hunger. Rural women continue to have large families, in part because children are a rare source of pleasure and provide a sense of accomplishment. For women powerless in so many other

Almeida, a Pernambuco women's union orga-

In Brazil, a nation of 140 million people and the world's largest Roman Catholic country,

traditional church authorities encourage large

had 17 children. What a blessing!" said a som-ber-voiced bishop on a midday radio show

widely heard by back-country mothers. Yet these coovictions are tempered by a newly widespread knowledge, gleaned from health courses given hy private voluntary groups and word of mouth, of the options for

birth control. Among younger women, the Vati-

But the only form of birth control that is

...

الأراب المهادية أحصاف ومحدد بتصحيه المائكي اللابك والا والمعود وتعاط

"I've received a letter from a mother who has

In Brazil's

exercise of influence.

families.

underdeveloped, rural

northeast. the

exceptional woman is the

one who has not had eight count,* or more pregnancies.

areas of their lives, children also allow the "A mother who has a host of children has a lot of power, at least over them," said Vanete

were, Across the region, small agriculture is deteriorating as land and resources are sucked

Infant mortality in Brazil has dropped in the past decade, but the rate for the rural northeast -75 deaths per thousand live hirths - remains more than twice that of the more advanced and urbanized southeast of the country. Infant death is highest in the growing number of lamilies headed by women, after the father has migrated in search of work or simply left his wife.

Bonn Acts on Exports to Libya

BONN - Germany said Monday that it had stopped two companies from supplying equipment for a suspected new chemical weapons factory in Libya similar to the Rabta plant that Western countries say makes poison gas.

"We have no reason to believe these companies knew they were dealing with a chemical weapons plant," said a government spokes-man, Dieter Vogel.

No prosecutions of the companies were planned, he said.

Mr. Vogel said the government had received information about six months ago "that Libya was building a second chemical weapons factory and that many companies, mostly not from Germany, were involved in deliveries to huild such tors were close to pressing of illegal arms exports.

a plant --- West European firms," The report had echoes of the 1989 Rabta affair, in which a Ger-The two German companies 1989 Rabia affar, in which a Ger-man company was found to have played the leading role in huilding a chemical plant in Libya. The affair tarnished Germany's reputation and led to five German husiness executives being jailed for violating errort laws by celling were checked and found to be unaware they were working for a ehemical weapons factory, he said. The companies, he said, immedi-alely agreed to Bonn's demands to stop any further deliveries.

violating export laws by selling "One case involved tunnel-borchemical-weapons manufacturing equipment to Libya. ing equipment and the other some cable — typical dual-use products that could also have been used for other investments in Libya and Die Welt said that Western intelligence agencies believed Libya was were declared as such," Mr. Vogel said

building a new chemical arms plant at Tarhuna, southeast of Tripoli. It said the chief contractor was a Thai He denied a report in the news-paper Die Welt on Monday that several investigations were under company that had worked on the Rahta project. Mr. Vogel said the new German way in Germany, that raids had

involvement was not comparable been carried out and that prosecuto the Rabia case. charges Libya has asserted that the plant at Rahta is a medicine factory.

LOVE: Cursor of True Love Ne'er Did Run Smooth

(Continued from page 1) and commands it. A man with a reckless bent and the courage born of fire.

A man who sees beanty in raindrop and all the truth of the universe in the eyes of a child. A man with needs and wants aflame within him. A man of power and means and influence, JOHN.

A man destined to be the envy of other men. A man that few can ever understand and fewer still will have the gats to love. A man of whom it

might be safely said.... Would that Alexander in his age had but half the measure of his

strong stout heart or

PARIS - A man brought a French TGV high-speed train to a halt when his hand got stuck down a lavatory. The passenger travelling on Sunday from Paris to Toulouse accidentally dropped his wallet down the toilet, bent to scoop it out and got his hand trapped in the howl. He sounded the alarm, and the train stopped at St-Pierre-des-

bowl, from the train. French television showed him lying on the station platform with the toilet wrapped around his arm. Fellow passengers had to wait for another train to continue their trip because the original train's safety mechanism jammed.

clear hawk's eye undimmed and true, popled with azure purpose. No earthbound mortal he, but master o'er each and all. Would this describe your selfimage accurately, JOHN? YES I thought so. I'll use my random

SEARCH MODE (AII +S) to gr)) JOHN

presses your deep feelings for MAKER v 3.1 from EROSOFT

SHEILA on VALENTINE'S DAY. Please wait. To print poem please enter com-mand Alt +P at prompt. Dear SHEILA Roses are red Violets are blue Your hair is blond

and your eyes are gray (when an

choose an appropriate siyle for you, JOHN. One that truly ex-Thank you for using LOVE-



INTERNATIONAL CLASSIFIED

unforescen physiological, social or marital re-Mária das Dores de Lima Souza. 40, a mother of three children, including a set of twins, came close to death from complications in each of her two pregnancies. Her husband told her she could be sterilized only on her "own ac-

"I kept thinking, the one who's going to die if I have another baby is me, not him," she said.

She had the surgery eight years ago, hut it remains a sore point between them. Her hus-band said he feels she is "less than a woman"

because she has not given him the number of children he wanted. Everywhere in Latin America, large families have become harder to sustain than they once

easily accessible and affordable in many rural

areas around the world, including Brazil, is

sterilization by surgical tubal ligation. Accord-

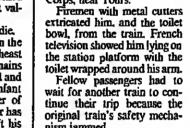
ing to the Economie Commission for Latin America and the Caribbean, sterilization is the

most frequently used form of birth control in

into mechanized agribusiness and market val-ues of family-farm products slip. So, while many bahies are born, many die,

the region. While many women in Brazil's northeast are eager for the operation, others are wary, fearing Straight Flush Halts a TGV Reuters

Corps, near Tours.



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GH TECHNOLOGY & PROFITABILITY FOR THE 21st CENTURY

London, March 25-26, 1993

national conference co-sponsored by the International Herald Tribune and the International Chamber of Commerce.

----- MARCH 25 -

- TE ADDRESS Hon, Lord Young of Graffham, Executive Charman Wireless plc
- ACE DIVIDEND IMPLICATIONS FOR R&D ALE LAVIDEND - IMPLICATIONS FOR R&D s Helsbourg, Senior Vice President, Strategic Develop-atra Défense & Espace, Paris Sheney, Vice President, Engineering, Raytheon Co, In, MA
- ATING PROFITS FROM NEW TECHNOLOGIES pr: Michael D. Uva, Executive Director & Head of the n Technology Group, Morgan Stanley International. aun. President and Chief Operating Officer. Unisvs
- ue Bell, P.A. s L'Eplatteniar, Member of the Executive Committee, gy A.G.

Davis, Vice President, Corporate Strategy & Develop-F&T, Basking Ridge, N.J.

hosted by Unisys, Europe & Africa Division IS & DNA: A NEW CHALLENGE FOR BIO-LOGY ne Heatey, Director, National Institute of Heatth, U.S.A.

- SING BRAIN POWER: THE ROLE OF BASIC RE-
- r: Axel Krause, Corporate Editor, International Herald
- Chaudhari. Research Scientist, IBM Research Divirktown Heights, N.Y. elftert, Member of the Board, R&D, Volkswagen A.G.
- CORPORATE ALLIANCES: DO THEY WORK? Iz Kaske, former President and CEO, Siemens A.G. G Krubasik, Director, McKinsey & Co., Munich Seitz, German Ambassador to Italy, and author of "The e-American Challenge – Germany's Hi-tech Industries Surviva

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09.30 INVESTING IN R&D ESTABLISHING CRITERIA FOR PUBLIC & PRIVATE SECTORS Moderator: Michaet Oborne, Head, Science & Technology Policy Division, OECD, Pans Jurgen Drews, President, International R&D, and Member of the Executive Committee, Roche Group, Nutley, N.J. Edward Leigh, Parliamentary Under Secretary of Siale for Technology, U.K. John Nelson, Vice Chairman, Lazard Brothers, London Robb Wilmot, Chairman, OASIS Group pic

Heinz Riesenhuber, Former Minister of Research & Tech-nology, Germany

- MARCH 26

11.10 Coffee

09.00 KEYNOTE ADDRESS

- 11.30 THE CONTROVERSIAL ROLE OF SUBSIDIES A Corporate View: Jorma Ollila, President & Chiel Executive Officer, Nokia Corp., Helsinki A Commission View: Joan Majo Cruzate, Deputy Director General, trilomation Technologies and Industres, and Telecom-munications, E.C., Brussels
- 12.30 TECHNOLOGY TRANSFER & INTELLECTUAL PROPERTY RIGHTS

RIGHTS Moderator: Richard Bate, Director, ICC UK Martin Fransman, Director, Institute for Japanese-European Technology Studies, University of Edinburgh Ian A Narvey, Chief Executive, British Technology Group Borts Saltytov, Minister of Science and Technology, Russia Guy de Settlers, Deputy Haad, Mercham Banking, European Bank for Reconstruction and Development, London

13.30 Lunch OUTLOOK FOR HIGH TECHNOLOGY - A PERSONAL VIEW Wisse Dekker, Charman of the Supervisory Board, Philips Electronics N.V.

15.30 CLOSING REMARKS Jean-Charles Rouher, Secretary Ganeral, International Chamber of Commerce, Paris

Conference Chairmen: Patrick Gillam, Chairman, ICC UK, Chairman, ASDA Group, and Deputy Chairman, Standard Chartered Bank Lee W. Huebner, Publisher, International Herald Thouse

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International Herald Tribune Tuesday, February 16, 1993 Page 8

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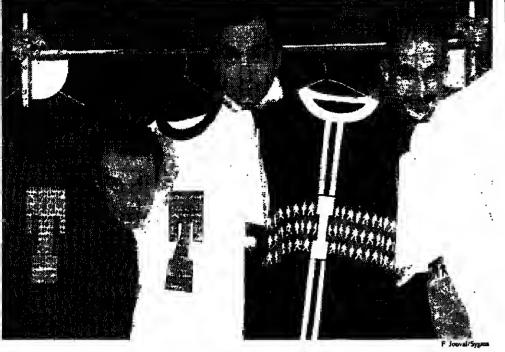
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Salur



Tati and designers put their heads together to give the low-price store a new image

France's Tati: Making The Affordable Luxurious

By Christopher Petkanas

ARIS - Tau is the big store with the unforgettable Vichy-check logo that visitors to Paris are conient to regard from the rolled-upwindow security of a cab on their way up Rue de Rennes for lunch at La Coupole. They never get out and go in. All those crowds! So aggressive, Besides, how would you find anything?

After Thursday they should stop being such cowards. For starting then. Tati is proposing a cunning new formula that bopes to undo the precepts ruling fashion retailing and that tricky tail that wags the dog, fashion merchandising, Saks and Barneys have heard there are people who used to work at Jean-Paul Gaultier involved and are on the phone from New York wanting to know more. All eyes are on Tati. Tati?

You got it. The store that caters to France's immigrant community, with sales last year of \$320 million, exhortations of "the lowest prices" and a heetie, hurly-burly bazaar at-mosphere, is launching a 350-piece ready-to-wear collection billed as marrying old-line Tati value to latebreaking junior style, (In the same way that style is not identified with, say Washworthen he they is it usually identified with Tati.)

OLLOWING the store's fiercely populist and now humanist code, the line is ed La Rue est



Andrée Putman created the salesroom-floor concept.

their shopping highs picking man met three years ago in a dusty through the bins at Tau, the thing field in the Dordogne at a gathering most loved about the store and a for the Dalai Lama.

would be too expensive," Ouaki honoring of tradition becomes even more interesting when you learn said. "But her price was the normal that the sales-floor furnishings price of a decorator. I didn't pay housing the line, in metal worked to for the name, not like when she resemble wicker, and dressing designs botels or the offices of govrooms evoking voting booths, were

created by Andree Putman. As high man's contribution and the line itpriestess of French design, Putman self, it can be a little hard to keep up. more usually associated with "I love when Andree says her dis-Good Taste re-editions of Eileen Gray rugs and raitan-wrapped play fittings were 'designed to disapchairs by Jean-Michel Frank. Made up of five themed minicollections, from Acidulated hip-hop to brach gauge to Sallor stripes. La Rue will be staggered stripes. La Rue will be staggered say so because we're not wild about into Tati's three Paris and five pro-vincial outlets over the next six class and first class is over, baby. months. Prices start at 39.90 francs Tati is a multisouls phenomenon. It (about \$7) for a cotton T-shirt in doesn't make the distinction bethe line's signature print, a cookietween rich and poor. and bea tiful, young and old. This is the no-age age, baby. We want the daughter

Cashmere: Making Luxury Accessible

International Herald Tribune ILAN - It is light, warm. classy and costly - and it has become the ideal luxury for the politically correct

1990s. This is the fashion moment to take the cashmere and run. Bucking the recession, stores report soaring sales of the gossamer-fine knits. If cashmere only cost as little as it weighs, it would be the ultimate fashion solution for

SUZY MENKES

both sexes, because it expresses the opposite spirit of the flaunt-it 1980s - a discreet and secret pleasure.

"Cashmere is for you, not for other people - you wear it for yourself," says Laura Biagiotu, Italy's queen of cashmere. who has spent 20 years giving traditional knitwear a top-spin of style. Now she has another mission: to make such luxury more accessible. In 1992 she opened in Milan a new store called Cashmere Express, bringing the price down while keep-ing the quality up. This is achieved, says her busband and partner. Gianni Cigna, by offering relatively basic items - sweaters, cardigans, tunics and dresses — di-rectly from factory to customer. The Cashmere Express line is also sold

in Biagiott's New York store, opened last year on Madison Avenue, and next season will be distributed more widely.

Biagiotti is aiming with her new line to occupy fashion's middle ground by offering at a fair price quality cashmere with a designer handwriting. She describes ber relationship with cashmere as "a long love story that started 20 years ago." It has taken ber in the footsteps of Marco Polo as she became the first Italian designer to give a fashion show in China in 1988 — bringing back to the source the fruits of

of a mountain goat to the backs of the stylish. Biagiotti describes her early efforts produce "colors like ice-cream — pista-hio, framboise, five pinks and three pale greens." Continuing the culinary meta-phors, she says that the consumer needs to be able to "taste" good cashmere like good wine and that the difference between Scottish and Italian products comes down to the water, "like the spaghetu you eat in Naples tastes different even though it is the same pasta and the same tomato sauce."

ND like a good housewife and mother she extols cashmere's nature-knows-best properties. A "It is healthy — the type of warmth cashmere gives to the body is the most similar to burnan warmth." she says. That is the reason wby people depend on cashmere. When I am sick or very tired, I use cashmere as a 'body blanket' lo put on the stomach or round the throat. I have the sensation that it is good for you and makes you relax.

What is a good buy for a customer who wants quality and style rather than medicinal magic? Biagiotu says that a consumer sbould look for pale or natural colors. and New York, is aiming to occupy fashion's middle ground with her because deep dyes desirov the bloom, and line of women's wear (top) and menswear in cashmere. that she does not believe that you should



Laura Biagiotti, who has opened Cashmere Express stores in Milan

pay a premium to buy a so-called fashion

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product. Using a work force built up in Pisa drawing on a knitting tradition in the Tuscany region. Biagiotti has experimented with shapes and styles, making anything from the most traditional intarsiapatterned cardigans to modern jumpsuits "But now I want to go back to the origins — we are going in a new classic direction." she says. "People today want to buy something that lasts for a long time. am not in the mood to change too much -just four or five things that stay with you like good friends."

Women designers seem to have a partic-ular affinity with cashmere. Ten years ago Shirin Cashmere set up in business in London to turn "the most wonderful fab-London to turn the most wonderful iso-ric in the world" into fashion. Vida Amini and her sister Shirin now have a shop on London's Beauchamp Place and on Rue Boccador, off Avenue George V in Paris, where they offer fashion items from sweaters and cardigans though shawls. capes, pants and skirts, all made in the small Scottish factory they bought to get design and color control.

"Ten years ago no one was doing any-thing fashlonable with cashmere," says Amini. "We sell tunics and big cardigate." making hems wider and doing longer lengths so that the proportions became fashionable. And we find that price doesn't make a difference - if people really want something."

HE Japanese couturier Hanae Mori opened a cashmere shop in

Paris last year (at the Alma bridge end of Avenue Montaigne), where she specializes in weekend, and casual wear and includes special effects such as cashmere mixed with silk or cotton for the summer season. The result has been a runaway success in a chic shopping area because of the reasonable prices for a fine product. A 100 percent cashmere sweater patterned with the house's signature butterflies sells for 2,800 francs (about \$500); a heavy-knit ribbed sweater set for 5,000 francs; a cashmere and silk polo knit in colors from sky blue through salmon at 2,200 francs. The Hanae Mori cashmere store - the first to be established - is the result of a joint venture with China set up in 1985.

In England, Jean Muir has built up:affimportant knitwear business using skilled. specialists on the Scottish Borders to create abstract intarsia patterns, subtle colors and shapes. These are sold to connoisseurs in major stores from Bergdorf Goodman-in New York to Harvey Nichols in London. The Jean Muir cashmeres, made in different weights, are sold throughout the. year, not just in the winter season, which is a general trend.

How does Biagiotti explain the outstanding success of cashmere at a time when fashion customers are generally a trading down in the recession?

"It's a sensual pleasure," she says, "It. can be something to share - people give: cashmere scarves as they might give flowe. But it is really for y



ernment ministers." When Sabbah talks about Put-

pear.' Prestige is the end of love, haby, and La Rue is about the end of prestige. Gilles was Gaultier's final assistant but we don't like to

ber design skills. It is a long trek from the soft underbelly

Nous - The Street Belongs to Us cutter "man on the street" multi-- and is designed by one rather earness and serene 31-year-old Frenchman, Gilles Rosier, and one exhaustingly antic 40-year-old Moroccan cutup. Claude Sabbah.

Rosier grew up in Gaboo and assisted Marc Bohan at Christian Dior before joining Gaultier. Sabbah started out with Chantal Thomass, did time at Dorothee Bis and continues to produce saris out of a factory in New Dethi. They also have their own label, GR816, which hows in March. Both say they endorse the kind of freedom that in the last decade led middle-aged American women to take their wardrobes and images into their own hands with giant T-shirts, stretcb leggings, top-of-the-line Nikes. That the look traveled so easily to the boardwalks of the Riviera only proves to them what a great look it is.

Both also had mothers who got



year, management will throw a street party for 4.000. "Tau is as much about variety as it is about price," says Fabien Ouaki, the company's 34-year-old chairman. Ouaki's Tunisian father opened the first store in 1948. With the appetite for consumer goods high after the war but purse strings tight, his idea was a timely one. While it is the policy of big stores in the U.S. like Kmart to buy, say, 20,000 pieces each of 200 different

and skirt in ribbed viscose. The 90 er, even, not to be embarrassed to shop together at Tati. Tati is out of square meters | 970 square feet) cartime, destroying all notions of chic. marked for the collection in the When you go to Algeria you know the first thing the Algerians want to Boulevard Rochechouart flagship currently does \$2 million a year; La Rue is projected to increase that by know is did you go to Tau, not did at least 25 percent. If by April it you go to Christian Dior." looks as if there is a good chance of But Algeria is not Paris, "One of hitting \$10 million with the line this my ideas was to do a T-shirt print-

plied to infinity. Prices climb to

189 francs for a coordinated jacket

with the Tati shopping bag." eď says Rosier. "Madame Ouaki, Fabien's mother, finds this funny because it's well known that people are so ashamed of the bag, you always see them transferring their purchases to plain bags as soon as they leave the store."

and the mother and the grandmoth-

If Rosier succeeds in turning around the Tati bag as a symbol for the young African mother, turban wound high and an infant lashed to items, ours is to buy 2,000 pieces each of 2,000 items," Ouaki says. her back with a wide belt of fabric. the funnel effect at the front door will be even more hazardous than it La Rue didn't happen overnight. The ball started rolling in 1990, when the artist Julian Schnabel is now. There are always stories about how the Paris haut monde. stylish women of means like Héasked Putman to intercede in the lene Rochas, buy their stockings at acquisition of some of Tati's Tati. But you do have to wonder. checked awnings, which he used as how do they get in? See you on the backgrounds for a series of paintstreet. ings. The next year Azzedine Alaïa created espadrilles, T-shirts and

canvas hags for the store in ex-Christopher Petkanas is author of change for the right to use the "At Home in France." a book about cheeks as a mouf in his own readyearing and entertaining in private to-wear collection. Ouaki and Put-French homes.

STYLE MAKERS

Pop Fashion

THE NUBLAN COWBOYS

New York Times Service

EW YORK - While the rest of the United States watched the Buffalo Bills lose the Super Bowl for the third year in a row, the post-soul generation went to Madison Square Garden to see Bobby Brown Before the Dallas Cowboys had

scored their first touchdown, Seventh Avenue was already thick with young black teenagers waiting to pass through any one of f1 metal detectors at the entrance.

Some, dressed in North Face ski jackets, Timberland boots, thermal face masks and basehall caps. stood silently in classic poses of roughneck cool. Others, wearing silk and leather or cashmere and fur. are chicken, drank beer and chatted like it was some kind of down-home open house.

Just about any pop music event these days looks like a hig cocktail party and fashion show, hul this one was Bohby Brown's "Humpin' Around the World" concert, which

featured Shabba Ranks. TLC and Mary J. Blige. With three Billboard Top-10 new jack swing artists and America's only dance-hall reggae superstar on the bill, the evening promised a showcase of the black pop fashion aesthetic in all its glorious permutations.

That's exactly why I went," said Monica Lynch, president of Tommy Boy Records and a noted trend-

watcher. "There are so few major concerts in New York. In sheer numbers you get to see a whole lot of people parading through." Not just people, though. Style cults. Several of them. Each roughject who they are or ly corresponding to a particular artist or musical genre and each with its own distinct look.

"There are these different subsets of aspirations in the black community," said Nelson George, author of "B-Boys, Buppies, Bapor resisting the status quo," said Tricia Rose, a cultural critic and instructor of American studies at & Bohos: Notes on Post-Soul Black Rutgers University, "Obviously, Culture," due out this month from black culture in general works HarperCollins, "And style is a very against some sort of mainstream big part of how they project who nom they are or who they want to be."

Of course, nothing's ever tho near and tidy, but a few basic ar-TLC, which has a brightly colored, playful look and arutude, apchetypes hold: THE SURVIVALIST B-BOY peals to the youngest segment of

this group: preteens and teenagers who project a sweet but edgy innocence. Mary J. Blige, who mixes rap totems like combat boots and baseball caps with body-hugging bustiers and skintight leather pants. oozes a more sophisticated and ag-Face ski jackets, fishing vests and gressive sexuality. thermal half-face masks are essen-

"Clothing can identify people as somehow supporting the status quo

tial these days, though the silhou-ette has a precedent in punk. THE ASPIRING BAP aka the Black American Prince or Princess. Style is a very big

- A silky-smooth, tasteful look that says, "I am not a B-boy. I am part of how they pronot 17 hanging out at high school. I got a job. I got an apartment, I drink Courvoisier and I am out for a nice evening." Epitomized by Bobby Brown in

never too much gold.

an who is tough and a sex object.

who they want to be. an orange and white pin-stripe

There's still an athletic-wear con-She's dressed identically to her sciousness visible in the B-boy cs-thetic, but Timberland and combat male counterpart (bandanna do-! rag, Army field jacket, plaid flannel, shirt. boots) except for her big gold boots have replaced sneakers, and tucked-in jeans or camouflage door-knocker carrings. pants have replaced sweats. North THE NUBIAN GRUNGER -

Though it involves a flamel shirt' and long, straight hair parted down i the middle, Nubian grunge is, well, cleaner than its Caucasian counter-

part. That used, Salvation Army aesthetic doesn't tend to fly, Lynch said. "I suppose you could call it Newbian grunge."

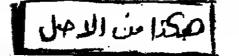
THE NUBIAN COWBOY -Characterized by a Western fringed jacket. It plays into that rugged, urban frontier thing B-boys love and recontextualizes a traditionally white look. They take an idea zoot-inspired suit with spats (à la that's firmly rooted in a period of Cotton Club), it's all about silk history and reinterpreted by a guy shirts and matching trousers, high heels and a slinky dress and never, like Ralph Lauren for the upscale, and then turn it inside out again for the kid from Brooklyn." Lynch ex-

THE GANGSTA [FEMALE) plained. "It's 20 times removed ? - Most recently popularized in Apache's "Gangsta Bitch" and Bel Biv DeVoe's "Gangsta," the term describes an AK47-wielding womfrom the origin." And, perhaps more importantly. it moves.

Diane Cardwell



ers or Champ own ego, something you buy for yourself."



Germany Leads Attack on EC Banana Rules

The French army last year placed orders for 68 of the tanks

but a spokeswoman for the De-

fense Ministry confirmed that the

French army expected to huy at least 200 of the tanks and could

purchase as many as 600 over time.

could open the door to other export

markets. A GIAT spokeswoman

said the tank was currently under-

in competition with the Abrams

MI-A2 made by General Dynam-

ics and the Leopard II tank made in

Officials of GIAT, which report-

ed a 400 million franc loss in 1991

on consolidated sales of 11.3 hillion

francs, said the new order for 388

Leclerc tanks and 48 accompany-

ing vehicles transformed its finan-

Germany,

oing trials with the Swedish army,

Now the order from the Emirates

By Brandon Mitchener

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F

nal Heraid Tribune FRANKFURT - In an increasingly rare sign of cross-border solidarity, government and business officials in Germany, Belgium, the Netherlands and Luxem-bourg said Monday they would join forces to repeal new, protectionist European Community rules on banana imports. Merchants and governments in all four countries, ns well as several Latin American banana-exporting nations, were ex-pected to file suits soon in what analysts say will probably be the final battle of the slippery, year-old banana war.

EC farm ounisters agreed on Saturday to impose duties on imports of cheap Lai-in American bananas to protect high-cost producers in Africa, the Caribbean and the Pacific that have special relationships with EC members such as France, Britain and Portugal. Germany, Belgium and the

comberg Business News

PARIS - The \$3.5 billion order

for French Leclerc tanks from the

United Arah Emirates is a major

breakthrough for GIAT Industries,

the unprofitable French state-

owned company, and could help it

the order, was formed by the French

rate group of state-run arsenals. The

weapons and munitions for the

Fearing cuts, GIAT launched a

Netherlands voted against the measure. "I have oever seen the chancetlor with a banana, but he has always been angry about this issue," said Dietrich Vogel, chief spokesman for the German government, speaking of Chancellor Helmut Kohl and the banana dilemma.

The cabinet will not formally decide whether to submit an appeal uotil Wednesday, he said, but Germany's three main political parties, the agriculture min-istry, fruit importers and the leading for-eign trade association all attacked the new rules Monday, suggesting Mr. Kohl had little to lose in supporting an appeal.

International Herald Tribune, Tuesday, February 16, 1993

The German government regards the banana war as more than just a fight over the nation's grocery bill. Mr. Vogel hinted at implications for the future of free trade and for Eastern Germany in particular. East Germans wolf down 26 kilograms (61.7 pounds) of bananas a year, more

GIAT Sees Revival in Emirates Order

French television on Mooday the Emirates. United Arah Emirates contract The Fi

would not stop GIAT from cutting

2,600 employees this year. A

spokeswoman for GIAT declined

to comment on what effect the or-

The deal led to a surge Monday

on the Paris Bourse in the share

prices of French defense-electron-

cs companies, including several of

GIAT's leading subcootractors for

Dassault Electronique, which

makes the Leclerc's computer fir-

ing system, rose 15 francs to finish at 235 francs (\$42). Sagem, which

builds its gunner's sight, surged 120

to 2,800 and SFIM, which makes

the tank's commander's sight,

gained 110 to 710. GIAT itself is

The Leclerc tank program re-

quired an investment of 60 billion cial prospects.

not traded on the Bourse.

der would have on employment.]

than double the European Community average of 11 kilograms, and regard the ba-nana as n friendly, edihle manifestation of Western free-market ideals.

1.52

Germany is the Community's largest consumer of bananas and has allowed unrestricted import of the cheap Latin American fruit.

Rolf Langhammer, scientific director of the Kiel Institute, said on German radio that the new trade agreement would undoubtedly complicate completioo of the Uruguay Round of world trade talks.

The plan, which would impose stiff import quotas and tariffs on Latin American bananas starting in July, would also "certainly sour trade relations" with the United States, which is home to many of the higgest banana-producing companies, Mr. Langhammer said.

Eduard Lintner, the German government's specialist oo drugs, meanwhile,

warned that European restrictions on Latin American bananas would lead many farmers there to switch to planting coca. which would increase the supply and drive down the prices of cocaine in Europe. "If this Community decision stands, we'll be faced with a new drug wave," he said. Several Latin American couotries are heavily dependent on banana exports. The fruit is the largest single source of foreign exchange, for example, for Ecuador and Costa Rica, the world's first and second largest banana exporters. More than 40 percent of Ecuador's ba-

nana exports have traditionally gone to the Community, and government officials estimate that almost balf of the country's 250,000 hanana-related jobs are in jcopardy because of the new regulations. "They talk to us of free trade, then there

are barriers everywhere." said Jose Joacquin Chaverri, a Costa Rican diplomat.

Fiat Stock Is the Talk

Computed by Our Staff From Dispatches MtLAN - Shares in the auto-

maker Fiat SpA have surged 10 percent in the past two trading days due to a variety of rumors, as well as better-than-expected results for 1992, analysts said on Mooday. Fiat stock rose 125 lire (8 cents)

MIB index gained 1.60 percent.

ment on the rumors.

statement denying such plans, add-

Vickers Needs to Sell a Tank or Two

By Erik Ipsen

the tank.

LONDON - The decision by the United Arab Emirates to buy \$3.5 billion-worth of French battle tronic fire-control systems, could to-tanks leaves Vickers PLC, the mak-tal £500 million (\$709 million). Anaer of the Challenger 2 tank, seeking

orders with increasing urgency. Mark Dichlian, an analyst with Barclays de Zoete Wedd, calculates

The Challenger 2 also suffers from a lack of speed and maneuverability compared with its American and French rivals. "Speed has not been particularly high on their agenda since they have concentrat-ed more on protection," Mr. Hodgkinson said.

"One more contract would put

Accepts Cutback **OPEC Is Nearer** To Output Deal

Compiled by Our Staff From Dispatches VIENNA - Kuwait has agreed to limit its production of crude oil, its oil minister said Mooday, as ministers of the main oil-exporting countries edged closer to a production deal that aims to bolster prices. Kuwait's agreement to limit its output to 1.6 million barrels a day appeared to eliminate the major

Kuwait

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stumbling block to a new accord among the 12-nation Organization of Petroleum Exporting Countries, whose ministers were conducting the third day of talks here. OPEC delegates had said earlier that Kuwait bad been holding out for a quota of at least 1.7 million

barrels per day. "We have giveo our agreement. we have given everything they wanted." Ali Ahmed al-Baghli, the Kuwaii oil minister, told reporters. Asked what was holding up a final

agreement, Mr. Baghli said Kuwait was seeking "assurances of an in-crease" in production in July. Mr. Baghli said that OPEC could probably wrap up the accord at a meeting on Tuesday.

The new accord shaping up would — at least oo paper — lop around 1.4 million barrels of oil per day from OPEC's current output of nearly 25 million barrels per day, delegate sources said.

Western oil analysts have said oil prices should stabilize at current levels around \$18 a barrel as long as OPEC can keep total output, including "leakage," or above-quota pro-duction, below 24 millioo barrels per day until the end of June.

The price of the international benchmark crude, North Sea Brent Blend, has slipped from nearly \$21 last October under the weight of ing that it was not the company's excess OPEC supply. It was quoted at between \$17.95 and \$18.15 in policy to buy stakes in its competitors. Fiat officials declined to comlate London trading Monday as traders watched for the outcome of In addition, unconfirmed reports the meeting. that Deutsche Bank AG of Germa-

Kuwait, which is still rebuilding production capacity that was virtually wiped out during the Gulf War, had been holding out for increased concessions from its OPEC partners to coasolidate its market share.

The emirate has been pumping at will while it rebuilds oil fields that were devastated in the 1991 war. But its rapidly risi

1993 The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the lan top stocks are tracked. Asia/Pacific Europe N. America ADDIDX, Weighting: 25% Approx. weighting: 40% AODIOK, WEIEINING: 35% win further export orders, GIAT officials said Monday. Close: 86.99 Prev.; 86.27 Close: 90.67 Prev.: 90.67 Close: 95.98 Prev.: 96.00 The company, which beat off General Dynamics of the United 100 man States and Vickers of Britain to win government in 1990 from a dispa-Sec. 4. alaman P aim was to coordinate production of Sec. Sec. 2 60 SONDJF 1992 1993 French armed forces, as well as to SONDJF SONDJF improve prospects for export orders. 1992 1992 World Index publicity campaign to save the Le-clere 18 months ago, saying it would cut 3,000 jobs and close Industrial Sectors tion. Prev. % close close clusage Mon. Prev. % Energy 93.74 94.20 -0.49 89,92 89.92 Unch. three plants by the end of 1993 if **Capital Goods** France did not order enough tanks, Utilities 88,41 88.02 +0.44 **Raw Materials** 93.42 93.46 -0.04 Reuters reported. francs. The tank had been bought The order for the tank, a flagship only by the French armed forces product. represents 11 million 86,22 85,70 +0.61 87.36 87.31 +0.06 Finance **Consumer Goods** t03,79 103.52 +0.26 94.15 93,28 +0.93

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THE TRIB INDEX: 91.09

International Herald Tribune World Stock Index C, composed

of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100.

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INTERNATIONAL STOCKS

Winter Leaves Frankfurt **Surprisingly Contented**

Westinghouse **Gets Deal for** O International Herald Tribune Defense System

The Associated Press ABU DHABI - Westing-

house Electric Corp. has won a \$300 million contract to im-prove the United Arab Emir-ates' air defense system, the Emirates' Defense Ministry said Monday. Westinghouse beat Hughes Aircraft Co., a General Mo-

nul Herald Tribun

lyst said.

the company bas orders enough to

Defense Ministry this spring to upgrade the army's fleet of Challenger I tanks. That contract, which would likely include new turrets and eleclysts also say Vickers stands to

management committee told until the order came from the man-hours of work and follows a smaller arms export contract from Turkey last year worth 1.5 billion **Of Milan** francs. It should ensure work for the company throughout the sec-ond half of this decade, GIAT's other products include the AMX series tank, an artillery

cannon, various munitions and various arms for the civilian market. It employs 17,000 people, including 14,000 who work in France at 27 industrial sites scattered across the

country. French press reports said that the close political relationship fostered between France and the Emirates hy Defense Mioister Pierre Joxe played a large part in winning the contract for GIAT. The Emirates are already a major customer of French arms.

Other reasons cited for the Rumors in Milan that the Italian choice of the French tank included group was preparing a share swap the fact that it requires only three with the French automaker, PSA crew, fewer than its rivals, and that Peugeot-Citroen, belped boost the it performed better during trials in stock. But in Paris, PSA issued a the heat of the Persian Gulf.

on Monday to close at 5,080, after jumping 435 lire on Friday. The strength of the carmaker's shares helped support the whole market, which would have fallen without the rise in Fiat, dealers said. The

By Ferdinand Protzman New York Times Service

RANKFURT - When 1993 dawned, the mood on the Frankfurt Stock Exchange was glum, and the outlook for German stocks was bleak. Even Chancellor Helmut Kohl had finally conceded that Europe's most powerful economy was mired in a recession. Inflation was rising, and the Bundesbank was keeping credit tight.

The corporate sector offered no solace. Sales and earnings at a host of Germany's higgest companies had tumbled in 1992, and no turnaround was forecast until 1994. The market felt the chill of what was shaping up as a long

winter of lower prices. But a funny thing happened Investors expect on the road to morosity. Stock rising corporate profits prices started going up, and the huying has continued, led by in 1994.

German investment funds and foreign investors.

The 30-share DAX iodex, which stood at 1,545.05 at the end of 1992, closed at 1,664.71 on Monday, up 3.28 points. Share prices have actually been enjoying a brisk winter rally. But wby? "What has happened here cannot be explained by looking at

German equities for Barclays de Zoete Wedd in Frankfurt. "People are just ignoring them. They are looking at interest rates and ahead to 1994. The \$100 question is: Will this turn into an all-out rally, or

are we headed for a crashing setback?" While opinion is mixed about where share prices are headed over the next several mooths, a growing number of stock analysts believe prices could continue to rise, with some ups and downs, until nt least the middle of this year.

"I think we could see the DAX around 1,700 by the end of July." said Horst Frey, market analyst at Commerzbank AG in Frankfurt. "We were among the doubters early in the year. It did not appear that there would be any improvement in interest rates or corporate profits on the horizon. That is no longer the case." Analysis attribute the rise to several factors.

The Bundesbank began cautiously guiding money market rates lower in the final quarter of 1992, thus freeing liquidity and enhancing stocks' attractiveness for investors shifting funds out of

See DAX, Page 11

tors unit, for the contract, which is the first phase of a four-year upgrading of the Emirates' command-and-control system. A ministry spokesman said Westinghouse agreed to rein-vest some of the money in a joint venture in the Emirates. The new system will link air bases, radar installations and

ing the Emirates' airspace.

communications networks for surveillance of aircraft enter-

keep its two tank plants running for only another year or two. "It would be nice to have a bigger breathing space," he said. The loss of the Emirates order which is centered on plants in Leeds

was a hig shock," one London ana-

was widely anticipated. Last year's loss of a \$4.5 billion order by Kuand Newcastle, is modest. "They don't necessarily need a \$3 billion blockhuster contract," he said. wait was not. Experts blamed intense lohbying by the Bush admin-istration for Kuwait's decision to Still, such a thing would be nice. Vickers is in the running for a podepart from its tradition of buying British tanks in fnvor of General Dynamics' M1-A2 tank. "Kuwait tentially huge order from Saudi Arabia due later this year. But some experts argue that because the Saudis gave British Acrospace a

massive order last year for Tornado In the near future, Vickers' best aircraft, they might oow be relucchance of success is at home. It is tant to award a second big contract expected to win a contract from the to a British arms maker.

Vickers in a good position," said Keith Hodgkinson, an analyst with Lehman Brothers. He noted that the late that the company lost nearly £35 million in 1992 in the course of selling 1,378 of its stately cars. scale of Vickers' tank operation,

> Royces. In the last two years, how-ever, the division has laid off hun-the descent of the second off hundreds of workers. As a result its break-even point has been slasbed from 2,200 cars to just 1,400. With signs of a small uptick in sales in the United States and Britain, analysts predict that the division could show a small profit in 1993.

Recent efforts to find a buyer for Rolls Royce Motors have proven fruitless.

the pressure for a while, holding on

to his office until early 1991. But he resigned after a board meeting that January in which directors allied with Mrs. Jogu urged him to quit.

It is not clear why all this is com-ing to light cow, although the police presumably took a long time to gather evidence showing a link be-

The outlook at Vickers' other main division, Rolls Royce Motor Cars, is not brilliant. Analyst calcu-the state and of the accounting period was also responsible for the gain. They added that they expected has convinced the other 11 OPEC the company's stock to continue members that now is the time to get rising over the medium term. Kuwait back in the fold. Fabrizio Mambretti, an analyst

ny was planning to nearly double

its stake in the carmaker, to about 5

percent, helped lift the shares,

Deutsche Bank current owns 2,63

percent of Fiat and has representa-

tives on its board of directors.

At the peak of the luxury car market, Vickers sold 3,330 Rolls market had been rebuilding confi-Cash-strapped Nigeria bad also been reported to be raising lastminute problems by refusing to cut back as much as required. (AFP, Reuters, AFX)

(AFP, Reuters)

IBM Acts to Revitalize **Its Minicomputer Line**

By Steve Lohr

New York Times Service NEW YORK — IBM will introduce Tuesday a series of more powerful minicomputers and software products in an effort to rejuvenate its midrange computer business. The AS-400 family of minicomputers has been one of Internation-

al Business Machines Corp.'s hright spots in the past couple of years, posting strong growth and profits. But IBM's minicomputer sales slipped alarmingly late last year, especially in Europe.

slipped alarmingly late last year, especially in Europe. Some analysts say the sales slippage was mainly the result of the weak economies in Europe and Japan, and that by December the AS-400 sales began to pick up again. But IBM faces increasing competition in the market for mid-range computers. Hewlett-Packard, Digital Equipment and NCR now offer mini-computers with the Unix operating system, an industry standard software. And new companies like Sequent Computer Systems have

entered the business with machines built around lower-cost micro-

In the midrange computer market, IBM still holds the largest share, at roughly 22 percest. The AS-400's big edge is the thousands of software applications that have been written specifically for it. Still, the microprocessor-based rival machines are cheaper, and more computer applications that have been written for them. software applications are being written for them.

Tuesday, IBM will announce a series of AS-400 machines whose performance is 30 to 60 percent higher than previous models and introduce new software, according to consultants who have been briefed hy the company. IBM, they say, will also discuss its plans for moving to an open software environment.

moving to an open software environment. There are sharply divided views on the outlook for the AS-400. Analysts' estimates of IBM's minicomputer revenues this year range from declines of more than 10 percent to double-digit growth. David Andrews, managing partner of ADM Consulting Inc. in Cheshire, Connecticut, believes that the AS-400 family, if properly marketed, is still a growth business for IBM. This year, he expects the commany's minicomputer revenue to increase by couple 10 percent

company's minicomputer revenue to increase by roughly 10 percent. But the biggest growth area for the AS-400 may not provide much comfort for IBM. "The hottest thing for the AS-400 is large companies shifting applications off mainframe computers onto groups of AS-400s," Mr. Andrews said, explaining that running the applications on minicomputers is often cheaper than on mainframes, IBM's mainstay. Mr. Andrews estimates that last year, sales of AS-400 machines enerated

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In accordance with the provisions of the Notes, notice is hereby given that for the six months interest period from February 16, 1993 to August 16, 1993 tha Notes will carry an Interest Rate of 3.625% per annum. The interest payable on the relevant interest payment date, August 16, 1993 against Coupon No. 17 will be U.S. \$1,822.57 and U.S. \$182.26 respectively for Notes in denominations of U.S. \$100,000 and U.S. \$10,000.

By: The Chase Manhattan Bank, N.A.

London, Agent Bank

February 15, 1993

How Thugs Ousted a Japanese Executive edly anxious to oust Mr. Mano so meetings where they may be hired pan, gangsters are often closely as-By Paul Blustein that her family could regain control of the company, which her late bus-band had built up. Police searched several locations, including her home, for evidence Monday, and sociated with members of the ultraconservative right. She allegedly offered them money to belp force

Washington Post Service TOKYO — The president of an Osaka-based retail chain stood ac-

cused Monday of hiring thugs to hound her predecessor from office, in an nunsually flagrant case of gangster involvement with Japanese corporations. The allegations, if proved, would make the case one of the most strik-

Police believe that Mitsuko Jogu, , president of Joshin Denki Co., a 150-store electronics retailer, paid upwards of \$80,000 to ultraconservative political activists and yakuza, or mobsters, to intimidate the company's former president, Seishi Mano, so that he would resign, according to Japanese press reports. Mrs. Jogu, one of the few women

times hired by people who want to scare adversaries into submission. to head a company listed on the disputes like auto accidents, or at Tokyo Stock Exchange, was report-

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They are often used in minor

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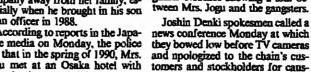
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Mr. Mano out. Later that year, the men she hired allegedly harassed Mr. Mano they arrested five of the alleged of Japan's 7-Eleven conveniencethugs and questioned Mrs. Jogu in an Osaka bospital. store chain. The retail company's president resigned after admitting in various ways: According to popresident resigned after admitting that Ito-Yokado had paid substan-tial amounts of extortion money to lice, the men sued Mr. Mano over a company land transaction, claim-ing it was illegal. In addition, four

ing examples of yakuza links with Jnpanese companies. The yakuza, Yakuza also figure prominently men purporting to be shareholders came to his office, and two of them Japanese companies. The yakuza, Yakuza also figure prominently known for their permed hair, flashy in the country's current political shouted and pounded the table, descandal concerning Tokyo Sagawa Kyubin, a delivery service that manding he resign, while the other two pretended to restrain their col-leagues. All the while, Mrs. Jogu made enormous payments to politi-cians and also maintained close rewas urging Mr. Mano to quit, alleg-edly warning him that she was lations with a gangster group, presumably to settle auto accidents, backed by powerful forces. among other things. The case at Joshin Denki began in Mr. Mano apparently resisted

1985, when Hiromitsu Jogu, then president of the retail chain, died. Mr. Mano was brought in from outside to replace him, and doubled the company's sales in three years. But Mr. Jogu's widow, a board member, reportedly became worned that Mr. Mano would wrest control of the mpany away from her family, es-cially when he brought in his son an officer in 1988.



veral yakuza and rightists. In Ja- ing a "social uproar."

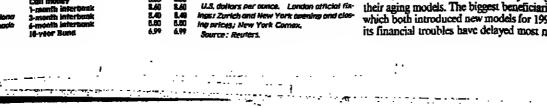
According to reports in the Japa-see media on Monday, the police by that in the spring of 1990, Mrs. segu met at an Osaka hotel with ales Gain for Ford, Chrysler

DETROIT - Automakers on Monday reported mixed North Amerin sales for early February, with Ford Motor Co. and Chrysler Corp. sting higher car and truck sales but General Motors Corp. struggling. Ford's sales jumped 17.6 percent, GM's fell 13.4 percent, and Chrysler Corp.'s — whose figures are estimated by outsiders because it does not report partial-month sales — soared 33.5 percent on a daily rate basis.

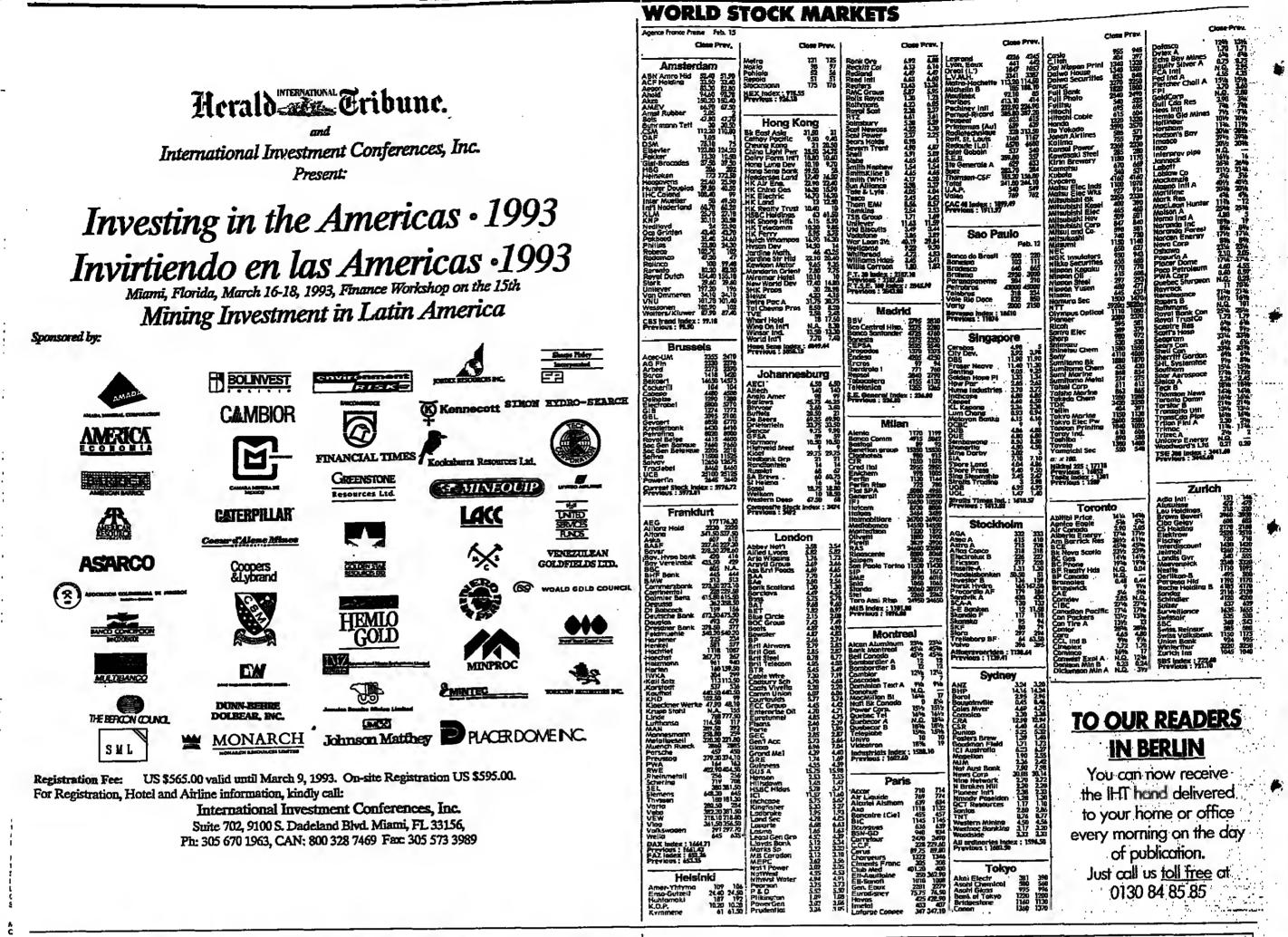
Analysts estimate cars made by all the domestic automakers, including the Japanese, sold at a seasonally adjusted annual rate of 6.5 million units Feb. 1-10, down from 7.6 million in the last 10 days of January. Ch'ge --- 1,10 --- 0,85

Still, car sales have been steadily rising as consumers begin to replace Still, car sales have been stearuy name as consumers begin to replace their aging models. The biggest beneficiaries have been Ford and Chrysler, which both introduced new models for 1993. GM has been lagging because its financial troubles have delayed most new-model introductions.





Feb. 15



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Page 10 •

RENCH COMPANY HANDBOOK 1992

Now, in the 1992 completely revised and updated edition, 124 pages of indispensable information in English on a selection of 50 of the most important French companies, as well as basic facts on other major firms. Includes information on the French economy and major sectors of activity, an introduction to the Paris Bourse, and a bilingual dictionary of French financial terms.

Each profile includes detailed information on: head office, management, major activities, number of employees, sales breakdown, company background, shareholders, principal French subsidiaries and holdings, foreign holdings and activities, exports, research and innovation, 1986-1990

FRANCE TELÉCOM

GIAT INDUSTRIES

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GROUPE DES ASSURANCES

LYONNAISE DES EAUX-DUMEZ

NATIONALES (GAN)

GMF GROUP

HAVAS

MATRA

MERIDEN

MICHELIN

PECHINEY

LA REDOUTE

SCHNEDER

SEB GROUP

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ACCOR AEROSPATIALE AGF (ASSURANCES GENERALES DE FRANCE) ALCATEL ALSTHOM BANCIE NATIONALE DE PARIS (BNP) BANQUES POPULARES BEGHINISAY GROUP CAISSE DES DEPOTS ET CONSIGNATIONS CANAL + CARNAUDMETALBOX (EX-CMB PACKAGING) OGIP (COMPAGNIE GÉNÉRALE D'INDUSTRIE ET DE PARTICIPATIONS) CGM GROUP CHARGEURS CLARINS OREDIT LOCAL DE FRANCE CREDIT LYONNAIS CREDIT NATIONAL DOCKS DE FRANCE EDF (ELECTRICITÉ DE FRANCE) ELF AQUITAINE ELF ATOCHEM EMC (ENTREPRISE MINIÈRE ET CHIMIQUE) ESSLOR INTERNATIONAL FRAMATOME

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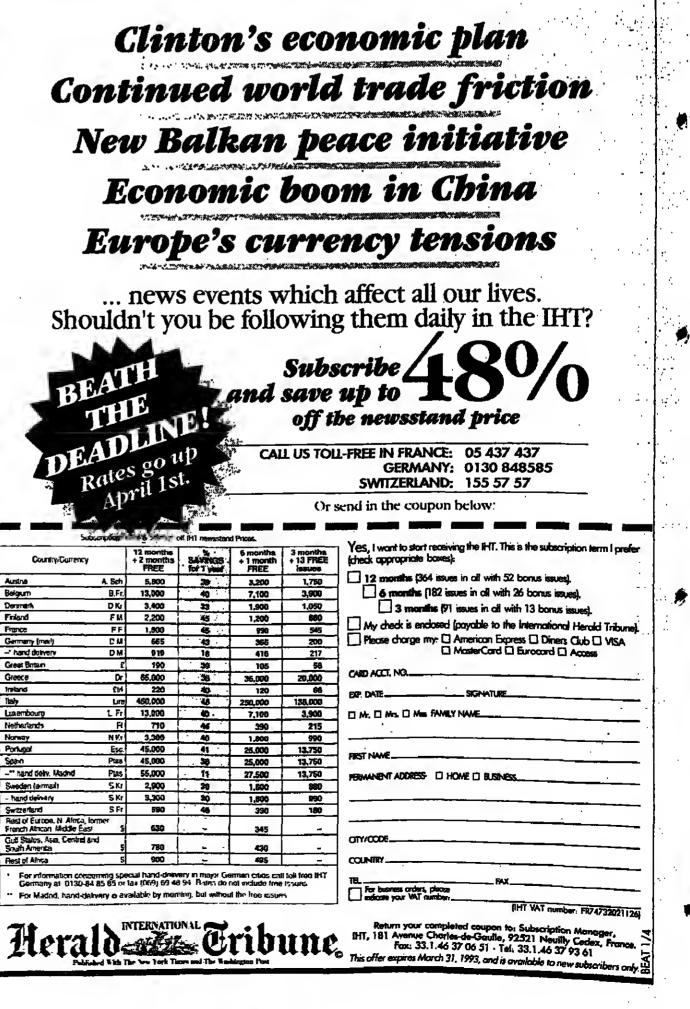
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financial performance, 1991 financial highlights and 1991/1992 important developments, strategies and trends.

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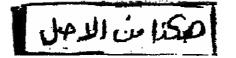
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Politicians Attack **Tapie's Adidas Sale**

Compiled in Our Staff From Insputches PARIS - The French government minister Bernard Taple, in a widely criticized action just five weeks before legislative elections. sold his majority share Monday in the Adidas sports-shoe manufacturer to a private industrialist and three nationalized financial institutions.

Early Tip Trms Deal

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Mr. Tapie sold his 78 percent share in Adidas International Holding GmbH, the German holding company, for 615 million Deutsche marks (\$371 million).

The lead buyers are the industrialist Robert Louis-Dreyfus, the insurance companies Union des Assurances de Paris and Assurances Générales de France, and the bank Crédit Lyonnais.

Mr. Louis-Dreyfus, who is bowing out as chief executive of Saatchi & Saatchi, the London-hased international advertising agency, will take over from Gilberte Beaux as chairman of the company's management board.

Mrs. Beaux, who will become head of the Adidas supervisory board, raised her stake to 8 percent from 5 percent.

A British investment firm, Coat-bridge Holdings Ltd., took 15 percent and an investment fund advised by Citicorp 19.9 percent.

The announcement of the sale led opposition politicians to call for a parliamentary investigation on grounds that Mr. Tapie, who is urban affairs minister in the Socialist government, had benefited from po-litical connections to close the deal, The government is widely ex- price."

pected to be turned out in the legis-lative elections in March. Mr. Tapie, who became a symbol

of business success in France during the 1980s, said the sale of Adidas just two-and-a-half years after he bought into it was part of his plan to sell his business interests so he can concentrate on his political career, He is a candidate from the Marseille region in the coming elections.

Under the deal announced Monday. Mr. Louis-Dreyfus will take 15 percent of Adidas International Holding, which controls 95 percent of Adidas. The two insurance companies and Credit Lyonnais will increase their stake in Adidas to 42.1 percent from 17 percent now. Adidas posted a net profit of 50 milbon DM in 1991. It has warned

that restructuring costs will have driven it into loss when 1992 results are reported.

The Adidas sale came only weeks after the state-controlled pharmaceuticals company Elf Sanofi bought the fashion house Yves Saint Laurent for 3.6 billion francs 15642 million), a sum considered extravagant by the Paris Bourse. Opposition politicians, stung by

the Adidas deal, demanded an investigation of both it and the YSL Iransaction, François d'Aubert, a center-right UDF deputy, and Alain Juppe, general secretary of the Gaullist RPR party, demanded an inquiry into what Mr. d'Aubert termed "banana republic ethics." He said the inquiry should look into how state-controlled financial

Czechs to Cut Stake in Phone Firm

institutions "helped a serving minister unload Adidas at a nice das at a nice Monday acquitted the American (UPI, Reuters) lawyer Thomas Ward of a charge of

Takeover Powers Fokker

Stock Soars as Daimler-Benz Sets Deal

By Barbara Smit

Special to the Herald Tribute AMSTERDAM - The share price of Fokker NV soared 17 percent Monday, to 12.30 guilders (\$6.58), as Daimler-Benz confirmed it had reached agreement with the Dutch government on a takeover of the troubled plane maker.

Analysts said the takeover of Fokker hy Deutsche Aerospace AG, a Daimler unit, looked set to reshape the European aircraft industry by allowing the Dutch company the resources to focus on the medium-range aircraft market.

Koos Andriessen, the Dutch economics minister, agreed last week to all hut one of the concessions demanded by Daimler-Benz for the sale. The German company said Monday that it had offered a suggestion that resolved the impasse but the Dutch government said late Monday that it was still studying the proposal.

In line with the initial takeover plans set by Daimler-Benz almost one year ago, the two com-panies intend to form an Airbus-like European aircraft consortium with the current partners of Daimler-Benz, Aerospatiale and Alenia of Italy.

"At the moment, there are undoubtedly too many aircraft and players in a small market." said Rudolf Roos, head of the aircraft division at the Netherlands Agency for Aerospace Programs. This deal is the start for the setting up of a truly European aircraft industry and that certainly is a move in the right direction."

Richard Brakenhoff, transport analyst at Pierson, Heldring & Pierson, said: "This is the only

way to compete against the American giants. But the strength of the consonium will deepen the problems of other European competitors like Brit-

A Aerospace." He added that the alliance was likely to obtain attractive offers from national governments in the way that Airbus has.

A planned injection of fresh capital from the German company is expected to further enable Fokker to pursue the development of the F-70 aircraft, a 70-seater version of the F-100 fan jet. Fokker is placing strong faith in the program, valued at about 300 million guilders in develop-ment costs, because it was launched under pressure from the airlines, said Leo Steijn, a spokesman for Fokker. Rob Sweers, head of sales at Paribas Bank

Nederland, added: "Fokker and its partners will have a strong competitive advantage, because their full range will be based on the same concept..."

On the other hand, a Europe-wide alliance might complicate the production of smaller aircraft. Mr. Sweers said: "The ATR-42, produced by Aerospatiale and Alenia, has proved more successful than the competing F-50. After the alliance, the Dutch could thus concentrate on the medium-range aircraft, from 65 to 130 seats, while the others stick to the small aircraft."

Fokker has accepted that the survival of the F-50 would depend on market forces, but Mr. Steijn said: "All potential outside partners must accept the condition that Fokker remains the leading company for the production of the 65- to 130seaters.

U.S. Lawyer Cleared in Guinness Case

Reuters LONDON - A British jury on

theft in connection with the six-year-old Guinness takeover scandal. The case against Mr. Ward centered on a £5.2 million 1\$7.4 mil-Mr, Ward, 53, showed no emolion) payment made to him after tion as the verdict was returned by a the takeover. Mr. Ward said it was ury at London's Old Bailey court- a success fee for baving helped arhouse after a day's deliberations. range the takeover. But the Serious Mr. Ward was charged with theft Fraud Office, which prosecuted the in connection with Gunness PLC's case, said he and Gunness's former

chief executive, Ernest Saunders, 1987 takeover of the Scottish whisky had conspired to steal the money. maker Distillers. It was the fourth and final prosecution in the scandal,

(Continued from first finance page)

8.25 percent.

lift share prices.

Two-thirds of the case against Most of the prosecutions arose Mr. Ward was dropped earlier this from an alleged illegal share-sup- month because of a lack of evidence. port scheme,

MB to Sell Stake in Packager

Compiled by Char Staff From Dispatches LONDON - MB Caradon PLC said Monday that it was seeking to pull out of the giant packaging com-pany that it formed in 1989 with Carnaud of France. Its French partner said it might buy MB's stake. The sale of MB's 25.3 percent

stake in Paris-based CarnaudMetalbox SA. Europe's biggest maker of plastic and metal packaging. would be worth about 4.3 billion francs (\$765 million) at the stock's closing price of 210 francs Friday on the Paris Bourse. The stock was suspended Monday.

The stake was valued at £337.5 million (\$478 million) on MB Caradon's balance sheet in 1991.

The other main partner in CarnaudMetalbox. France's Compagnie Generale d'Etablissements d'Industrie & de Participations, said it was considering whether to increase its own 25.3 stake in CarnaudMetalbox.

MB Caradon, which since spinning off its Metal Box packaging operations into CarnaudMetalbox has concentrated on building products and security printing, said it would seek seek shareholder authority to sell the stake at a special meeting on March 4.

MB Caradon said the interest, did not represent a "tax-efficient source of income," MB Caradon shares rose 2 pence

312 in London, while in Paris, CGIP gained 73 francs, to 1085. Also Monday, CarnaudMetalbox reported that its revenue had

slipped 2.6 percent to 24.83 billion francs in 1992.

The company, which changed its name last May from CMB Packaging, said the fall reflected a negative currency impact of 4.9 percent due to the devaluations of the pound, the lira and the peseta, combined with the fall of the dollar and some African currencies against the franc. (Bloomberg, AFX)

DAX: Investors Are Cheered by Frankfurt Stock Market's Surprising Winter Performance



Very briefly:

Anglian Water PLC, the utility serving eastern England, said it bad agreed to acquire the Swedish process engineering concern Nontic Water from NCC AB for 380 million Swedish kronor (\$51 million) in cash.

· Ruhrkohle AG, Germany's largest hard-coal producer, is considering closing its Aden/Monopol mine in North Rhine-Westphalia because of a slump in steel demand, a spokesman said.

• Mosvold Shipping's unit Mosvold Farsund said it had sold 1 million class B shares in Hafstund Nycomed A/S for 147 kroner (\$21) each, or a total of 147 million kroner to an undisclosed purchaser,

• Unigate PLC, the British dairy company, said it would buy Glass Glover Group PLC for £54 million (\$76 million). The company is also considering a public offering for its U.S. units.

· Compagnie des Machines Bull said its sales had fallen 9.7 percent to 30.19 billion francs (\$5.4 billion) in 1992, from 33.45 billion a year earlier. • Compagnie de Navigation Mixte said its sales were 16.913 billion francs in 1992, up slightly from 16.756 billion francs a year carlier.

• BET PLC said it had raised £38.8 million - £26.5 million from the sale of three businesses and £12.3 million from the realization of capital prior to the disposals.

AFX, Reuters, Bloomberg

Compiled by Our Staff From Dispatches PRAGUE - The Czech Republic plans to sell

as much as 49 percent of the state-owned telephone company SPT Telecom to one or more foreign investors in a deal designed as the largest sale of Czech-owned assets to date, The sale will enable SPT Telecom to raise capital

through a stock issue aimed at foreign investors, who will be allowed to take up to 27 percent of the company's expanded capital, Industry Minister Karel Dyba said. J.P. Morgan & Co., the U.S.

investment bank, will act as advisor for the issue, The maximum stake of a single state-controlled foreign investor is not to exceed 15 percent," the company's general manager, Jiri Machovec, said. News of the proposed sale comes days after the

European Bank for Reconstruction and Development praised Czechoslovakia for starting a program in the middle of 1992 to sell state-owned companies, in part by issuing vouchers to citizens. The plan gained "widespread participation" and

transferred "a massive volume of state-owned companies" into private hands, the London-based European bank said.

The ground was laid for the SPT sale last November when the Czech Republic passed a resolution encouraging a deal, and in January when the phone company was split from the Czech post office. (Bloomberg, Reuters)

■ Liechtenstein Claim

Liechtenstein may block the Czech Republic's admission to the European Free Trade Association unless it gets back property on Czech territory, Liechtenstein's ruler said in an interview published on Monday, Reuters reported from Prague. Asked by the Czech daily Lidove Noviny wheth-

er Liechtenstein was considering vetoing Czech EFTA associate membership, Prince Hans-Adam said, "that may be the case

Liechtenstein claims 1,600 square kilometers (620 square miles) of land confiscated from its royal family in 1918.

the long end of the bond market. ployees' union, which bad staged a That trend accelerated greatly on bitter nationwide strike last year, Feb. 4, when the central bank unexagreed with government negotiapeciedly cut its key Lombard rate tors on a new contract giving workto 9 percent from 9.5 percent and ers a modest 3 percent annual rise. its discount rate to 8 percent from The proliferating indications that the U.S. economy is pulling out of recession have also raised Expectations that inflation has peaked and is beginning to decline hope for a rebound in Germany, as loward 3 percent has also belped have the dollar's recent gains against the Deutsche mark.

That view was reinforced last

week when the public-sector em-

Even Germany's recession, said Mr. Frey of Commerzbank, conglomerate and Munich-based which threatens to become the "The buying now is on expectamost severe downturn in the na- tions that corporate profits will tion's postwar history, may turn show a strong increase in 1994, beout to have a silver lining as far as cause of the cost-cutting and rethe stock market is concerned. It structuring companies are pursucaused companies to redouble their ing. Some projections show profit efforts to streamline production in 1994 rising between 10 and 20 and improve efficiency. percent on average."

Those things all have a direct Not all sectors will benefit. Mr. effect on profitability. And corpo- Frey is recommending bank stocks, rate profits are the dominant vari-able on the German stock market. He also likes Siemens, the electrical

Allianz AG.

Lothar Weniger, German equities strategist at Salomon Brothers in Frankfurt, was expecting a consolidation until the Bundesbank acted last week. Now, he is guard-edly optimistic that the rally will accelerate.

"The market is no longer sensitive to bad news," he said, "By the middle of the year, the DAX could be at about 1,750."

23

It's too late to be the first MNC to invest Investment Investment in Pakistan. Perhaps rt Processin vese 2000 you might consider being the 208th?

There are over 200 multinationals that have made Pakistan their manufacturing and exporting hub.

Companies such as Shell, Hewlett-Packard, Toyota, Daawoo and Coca-Cola have bean attracted by economic reforms like 100% foreign ownership, Export Processing Zones and legal protection against nationalisation.

They are being rewarded with high returns

on their investments. The effect on the economy speaks for itself. Pakistan's GDP rose by 6.5% in 1990-91, a substantial increase over the average rate of 4.7% in the previous two years. And over the same period exports registered a dramatic growth of 23%.

But Pakistan has a lot more than just economic reforms to offer its investors. The country's location puts MNCs in a unique position for access to Asia, as well as to Pakistan's traditional trading partners in the Persian gulf, China and the newly independent Soviet Central Asian Republics.

It is abundant in natural resources including cotton and minerals and the labour costs are low with a workforce of around 32 million. Factors like these make the set-up and operating costs in Pakistan among the cheapest in the world. If you

think you might be interested in taking advantage of all that Pakistan has to offer, it's not too late.

Just contact the Embassy of Pakistan in your . country or the Pakistan Investment Board in Islamabad, Pakistan, fax: 92.51-215554.

Pakistan One country. Infinite possibilities.

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Sponso

INTERNATIONAL HERALD TRIBUNE, TUESDAY, FEBRUARY 16, 1993

Yen Weakens Against Dollar

Compiled by Our Staff From Dispatches LONDON - The yen weakened slightly against the dollar Monday in quiet trading on a U.S. holiday. but traders clung to a belief that there might be an international agreement for a higher Japanese currency to cut that nation's trade surplus. The ven suffered some early

profit-taking, dipping to 121.075 to the dollar and 73.10 to the Deutsche mark, after the Japanese finance minister's weekend trip to Washington resulted in no accord for a higher yen. The minister. Yoshiro Hayashi, said be had told President Bill Clinton that the dollar must not plunge.

But the yen recouped some of its losses as Monday wore on to stand at 121.055 to the dollar in late trading, compared with 120.625 late on the British government's decision

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Friday. It slipped to 72.92 per mark to press on and ratify the Maas-from 72.64. to press on and ratify the Maas-tricht treaty even if a Labor Party amendment aimed at restoring the Traders said that both the Bank of Japan and the Ministry for In-Social Chapter provision wins parternational Trade and Industry of-fered their verbal support for a there had been fears the govern-

now looking to the meeting of the finance ministers of the Group of Seven industrial nations Feh. 28 in London for a possible yen accord. Otherwise, with the U.S. markets closed for Presidents' Day, there was little foreign-exchange action. The dollar stood at 1.6575 DM in late London trade, slightly off its 1.6595 finish Friday.

The pound rallied to 2.3555 DM io late trade from a 2.3464 DM start, but was still down on Friday's 2.3555 DM finish. Sterling received a late lift from

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Sources: Reviers, Matil. Associated Press, London Ini'l Financial Futures Exchange, Ini'l Review

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higher yen. Dealers, they said, were ment would drop the treaty if the amendment was passed. The rest of the week may prove more eventful for the dollar with Mr, Clipton outlining his recovery plans, Federal Reserve Chairman Alan Greenspan testifying on the

the principal payment and seteconomy, and a scattering of imdement instrument in this geoportant data. graphic zone," the European Mr. Clinton was expected to out-Community's executive said in line his proposals for economic rea statement. covery Monday night. Sums of around \$30 billion have

(Reuters, UPI, AFX)

serve no further cuts in interest

meeting in the commission's been mentioned by Clinton advisoffices in Paris this week to set up a Banking Settlement Assoers. Such an amount would be dollar-supportive. they said, since the ciation. market would consider it large A commission official said enough to convince the Federal Re-

tests of the new interbank system were expected to start in four to six months.

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Banks in East

Adopt the Ecu

For Settlement

PARIS - Ten private

banks in Eastern Europe and

Russia have choseo the Euro-

pean currency unit as their

common currency for settle-

ment and payment, the EC

Commission said oo Monday.

"The Ecu will thus become

Officials of the banks are

Pitfalls Still Abound for China Ventures

By Sheryl WuDunn New York Times Service

QINGYUAN. China - Despite a surge in investment and optimism about its economic prospects. China remains a difficult place in which to do husiness for foreigners.

American Standard, which made the Chinese president's whirlpool bathtub, says it is now making money at its joint venture in this small southern city, 40 miles north of Guangzhon. But in its first few years it lost money, and like other American ventures it faced an army of unexpected challenges

Transporting goods is a constant headache in China, for trains and ships are often booked up and roads are jammed with trucks. It can take up to six weeks to ship toilets the 700 miles to Shanghai from Qingyuan, which is near Guangzhou

Banks in this city do not know what traveler's checks are, so they do not accept them. When company executives first inquired about opening a letter of credit, a routine form of payment,

the bank had never heard of such a thing. Another problem is the current shortage in the supply of dollars at the official swap centers. This may crimp imports and make it costly for companies to convert local-currency profits into dollars.

Disagreements and friction with Chinese pariners in a joint venture are common. At American Standard, executives say the previous Chinese joint-venture partner bogged down decision-making with bureaucratic second-guessing and complained that the Americans were spending too much money when they went out for hamburgers in the hotel coffee shop.

Finding able employees can also be difficult, legacy of four decades of lax standards at state-owned companies. Some employees sleep, gamble, drink or fight on the job, and the company had to dismiss an employee who would not stop playing cards when he was supposed to be working. Then in December, city officials told Ameri-

can Standard that it would no longer be able to

use ground water. Instead, the factory would have to tap into city water, with a connection. fee of \$18,000 in addition to monthly charges, The officials were approaching all the joint ventures and state enterprises in the city topropose water connections, and executives thought it had more to do with a need for money than a water shortage.

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"The hidden costs of running a joint venture are very high," said Ronnie Y. Cheong, who is head of American Standard's factory here. Local officials are not the only ones trying to 7 extract extra money. Singer Sewing Machine Co.'s joint-venture operation in Guangzhou recrives three to four letters a month from big Chinese department stores that stock Singer's products. The announcements inform Singer that they are planning store-wide promotions and would appreciate "any assistance" meaning \$500 donations.

"You have to pay," said Jeremy Watson, Singer's general manager here. "How can you not? I call it a tax, in brackets."

CHINA: Consumer Market Starts to Make a Splash for Foreign Companies

(Continued from page 1)

lous country with the industrialized West seems certain to have a big impact on both. The evidence of China's growing integration into the world economy

is vast and varied: • China is becoming one of the leading export bases in the world

• As the Chinese grow more af-

eign sellers. In the south, Chinese consumers are buying Lux soap, Heinz baby food and Pabst beer. Demand for steel caused by the Chinese construction boom has helped increase world steel prices

by 10 to 15 percent in the last six Much of the enthusiasm about leading export bases in the world China is generated by its current for the manufacture of inexpensive economic boom, reflected by 12 products like shoes, toys and sweat- percent growth in its gross national product last year, at a time when Western countries were staving off trade deficit with China leaped recession. But China's economy from \$10.4 billion in 1990 to more has always followed a boom-bust cycle, and there is some evidence Much hope faded after the Tianthat it is now at a cyclical peak. So

up at the end of the 1970s, countless chief executives wanted to visit Beijing to check out the possibilities for marketing or investment. Many companies quickly found that the China market was not what it was cracked up to be. Costs were very high, starting with \$10,000-a-month rents for three-room hotel suites that a family would still find cramped. The red tape involved in obtaining export licenses or dealing with state-owned industries was stifling, the pace excruciatingly slow. And because the Chinese yuan is nonconvertible, local currency profits were not much use.

anmen Square crackdown of 1989,

in which army soldiers killed hun-

dreds of protesters who were call-

ing for democracy. There were widespread predictions that for-

eign investors would be alienated

only slightly, and by last year mon-

ey was flowing back in at record

But in fact, investment dipped.

Chinese statistics are as mallea-

ble as clay, hut they show that in

for many years to come.

levels.

ally be invested, that sum is nearly four times the 1991 figure. Foreigners actually invested

\$11.16 billion last year, but that, too, was still more than the \$8 bitlion or so that they have invested

during the previous 13 years. If the figures are taken at face value, then China may well now be attracting more net foreign direct, investment -net, in the sense that it deducts Chinese investment in other countries - than any other country in the world. The main rivals are Mexico and Britain, which in 1991 enjoyed net foreign direct investment of \$4.7 billion and \$4.1 billion, respectively. But the Chinese data can be de-

ceptive in that they include hige sums of Chinese domestic investment masquerading as foreign investment.

One alternative measure of foreign investment in China comes from the International Monetary Fund. It estimates the net flow of direct investment into China last year at about \$5.6 billion, after deducting \$1.4 billion in Chinese investment overseas. Still, indisputably foreign companies like Avon Products Ltd. are

among the investors. After one msuccessful effort to market its products a decade ago in China. Avon returned about five years ago to set up a manufacturing plant. It has posted \$50 million in sales mits

month, Nike's 11 subcontractors in China produce two million pairs of sucakers, more than twice the number they turned out in 1991. So far, Nike still considers China a manufacturing base, rather than a con-1992, foreign investors signed con-tracts pledging \$57.51 billion in sneakers are exported to the United foreign investment during the life States, Europe and Japan, But the of their contracts. While perhaps company hopes to start selling it

1992 8,348. 11355.4 ers. Such gains are provoking serious trade tensions, for the U.S. Time Warne 1992 3.771. 68.00 1991 3,390, 45,00 than \$18 billion last year, It is the biggest deficit the United States 1991 12,021. (0(99,00 Year Revenue Nel Inc. 1992 13,070. Å6,000 has with any country except Japan. and one of the fastest-growing. Tosco Investment from Hong Kong, 1992 600.67 0118.66 1991 484,70 31,47 1,03 Taiwan, South Korea, Japan, the United States and Europe is flowing steadily into southeastern Chi-1991 1,980. 75.36 2.39 1992 2.155 30.54 0.69 na. The influx of capital is helping Net Inc. to create what some economists describe as a new Greater China -Trovclers Corp. China, Hong Kong and Taiwan — 41b Quar. Revenue -Nel Inc. --Per Share 1991 2400 6900 0.64 1991 11,400 Ji800 2,97 with a formidable combination of marketing expertise and low manu-1992 9,700. 1916,52.0 facturing wages. • After years of wavering, China's stock markets are beginning to take off. (Average daily transac-VF 1992 1.029, 70.58 1.18 1991 850,37 48,40 8,40 Nel Inc. much volume as on a reasonably slow day in the Hong Kong mar-Woste Monagement

> industrial revolution, and Western stock investors are eagerly poised for what optimists think will be an

eased, they are increasingly becom-

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emerging market to beat all emerging markets.

ing an important market for for-

fluent and trade restrictions are maybe '97. The political risk factor

'China has 60 million to 300 million tions on Shanghai's market in the week ending Feb. 12 reached a record \$250 million at official exchange rates. That is nearly as ket.) China also is hooking up with international capital markets to help finance its technological and

is still there."

will be again. an American company executive

said, on the condition be not be

the optimism may abate if the economy cools. Moreover, many of those insisting that China's economic miracle will endure have been badly burned in the past, and skeptics think they "I think American companies still haven't learned their lessons."

identified. "They'll still come here with dreams, but because China's economy is doing so well, they'll make money this time. But there'll be a cycle. There'll be another dip.

When China first began to open only half of that amount will actu- China before long.

phenomenon in China.' Jerome A. Cohen, a lawyer representing American businesses in China

consumers, people who can spend real money for goods, and that's a wholly new

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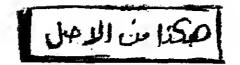
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Calm Jean For Jean Vir. Clinton China Stand Chills Hong Kong Stocks Compiled by Our Staff From Dupmacher HONG KONG -- China poured Hong Kong press reports, said na's "solemn and just stand" Hong Kong - China poured Hong Kong issue had not chr Hong Kong Kong issue had not chr

cold water Monday on hopes for political compromise that earlier in the day had sent the Hong Kong stock market shooting higher. The market's Hang Seng index

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and the market's riang seng moex sarged 3.27 percent on reports in Hong Kong's Monday morning newspapers that China was ready to start discussing the colony's political future with Britain after months of acrimonious deadlock that has battered business confidence. The papers said that Beijing

which resumes sovereignty in 1997, was ready to drop its demand that the colonial governor, Chris Patten, must scrap his democratic reform proposals before talks can begin. The Hang Seng closed 191.29 points higher at 6.049.44. It was the

first time the index had risen over 6,000 since Nov. 17 as Beijing stepped up a ferocious campaign to force Mr. Patten into submission.

"If this political problem is resolved, the market could be up a few hundred or a few thousand points," said Stewart Aldcroft, director of Wardley Investment Services.

But when it came time for the evening news in Beijing, a spokesman for the Chinese government's Hong Kong and Macao Affairs Office was quoted as reiterating its demand on Mr. Patten. The spokesman, responding to the

Hong Kong press reports, said Chi-na's "solemn and just stand" on the Hong Kong issue had not changed. And in London, a Foreign Office official told reporters he had "nothing to report" on new talks between Britain and China.

Alex Tang of Dao Heng Securi-ties in Hong Kong called the mar-ket's reaction an "across-the-board surge." But, speaking before the Beijing statement, he warned of a drop on Tuesday if investors felt China had quashed the speculation. Also fanning the flames of spec-ulation Monday are the Heast ulation Monday was the Hong Kong government's decision to postpone formally publishing Mr. Patten's plan in the Legislative Council, the territory's parliament. The plan calls for increasing the franchise of directly elected seats in the territory's Legislative Council before 1997.

The governor's spokesman, Mike Hanson, said that there was no delay and that it was just taking time to get the proposals into the pipe-line. The government's position, he said, had not wavered.

"We've always said we're ready Computed by Our Staff From Dispatches SYDNEY - Foster's Brewing to talk anytime, anywhere, without preconditions, and that still Group, one of Australia's biggest stands," Mr. Hanson said. Some legislators feel that some corporate losers in 1991-92, said Monday that it had swung back

private conversations about the into profit but warned that its key. package must be taking place. (Reuters, Bloomberg, AFX)

office said.

Compiled by Our Staff From Dispotches TOKYO — Japan's Finance Minister, in an apparent shift in his comments, conceded Monday that Treasury Secretary Lloyd Bentsen of the Unit-

ed States had urged Japan to boost domestie de-mand in an effort 10 reduce the trade imbalance between Japan and the United States. A U.S. Treasury official told reporters on Sunday that Mr. Bentsen had urged Japan to boost domestic demand and reduce its trade surplus. However, Finance Minister Yoshiro Hayashi, upon his return Sunday from a visit to Washington, said that there was no request from the United States to stimulate the Japanese economy. Mr. Hayashi met with Mr. Bentsen in Washington on Friday.

Speaking at the lower house Budget Committee, Mr. Hayashi said Mr. Bentsen had argued that a boost in Japan's domestic demand, in general, was necessary, as the world economy remained sluggish and Japan's current-account surplus was growing. But Mr. Hayashi said his discussion with Mr.

Bentsen did not touch on specific measures that

Japan Pressured on Deficit Hayashi Says Bentsen Urged Stimulus could be implemented to raise domestic demand. Meanwhile, Prime Minister Kiichi Miyazawa re-

peated that the government was ready to take "flexi-ble measures if necessary" in the coming months. "We all have that in our minds, without Mr. Bentsen pointing that out," Mr. Mryazawa said. Separately, a senior official of the Bank of Japan said Monday that the central bank welcomed a

stronger yen in the medium term but was opposed to any official efforts to "guide" the currency higher. (Knight-Ridder, AFP)

BOJ Recommends Write-Offs

The Bank of Japan is urging the country's trou-bled banks to follow the lead of Sumitomo Bank Ltd. in writing off bad loans, a senior central hank official said on Monday, Agence France-Presse reported from Tokyo.

Sumitomo's announcement last month that it would write off 100 billion yes (\$820 million) in loans to a troubled affiliate was a move in the "right direction," he said.

Asset Sales Help Foster's Post Profit

(\$117.5 million) for the half to Dec.

The brewing giant, emerging 416 million dollars in asset sales, from a period of corporate restruc-turing and ownership struggles, Foster's sale of a 10 percent stake in turing and ownership struggles, said it returned to a net profit of the Canadian brewery Molson Co. 173.6 million Australian dollars

Over the period debt was slashed to 2.8 billion dollars from 4.1 billion. late 1990s, it could be superseded Just five months ago. Foster's shocked the market with a 1.3 bilby a more advanced product perhaps a recordable compact disk lion dollar asset devaluation that with video squeezed on using digisent the group plunging to a loss of 950.8 million in the year ended June 30, 1992, and forced it to raise tal compression technology. "Ten years ago they had more cash and more optimism," said Mi-chael Jeremy, senior analyst at Bar-ing Securities. "Maybe they realize

1.02 billion in capital. In the first half of 1991-92, Foster's had a profit of 76.9 million dollars.

The company has restored a dividend of 2.75 cents a share and said Monday it was confident its fullyear payout would be 6 cents.

The companies said they were still discussing technical details. (Reuters, Bloomberg) (Renaers, UPJ)

fired."

Matsushita Joins Sony in **Digital VCR** Compiled by Our Sugf From Dug

TOKYO — Sony Corp. and Matsushita Electric Industrial Co. plan a common standard for future digital videocassette recorders, to avoid repeating a video battle they had a decade ago, company spokes-men said on Monday.

The electronics giants want to pool development costs and avoid a bruising industry war over rival systems, like the one between the Beta and VHS formats for analogue

VCRs, a Sony spokesman said. A Matsushira spokesman said Hi-tachi Ltd., Toshiba Corp., Victor Co. of Japan, Philips Electronics NV and Thomson SA were expected to join in the common standard.

In the 1980s, a Matsushitabacked VHS format captured an overwhelming share of the VCR market, leaving Sony Betamax us-ers with a virtually obsolete format.

But this time Japan's consumerelectronics titans are less willing to join battle. Their confidence has been sapped by sagging earnings and disappointments from products like as digital audio tape and

the real action is going to be else-where and by the time it becomes a

realistic product they might find

their investment in tape has mis-

New Zeeland NZSE-40 Bombay National Index ... Sources: Reiders, AFI Very briefly: high definition television. Another reason to cooperate is the worry that, by the time the digital VCR market matures in the

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 Hopewell Holdings Ltd. and New World Development Co. of Hong Kong plan to build power stations in China's southwestern province of Guangzi, the local government said. . Denway Investment Ltd.'s flotation on the Hong Kong Stock Exchange

was a record 658 times oversubscribed.

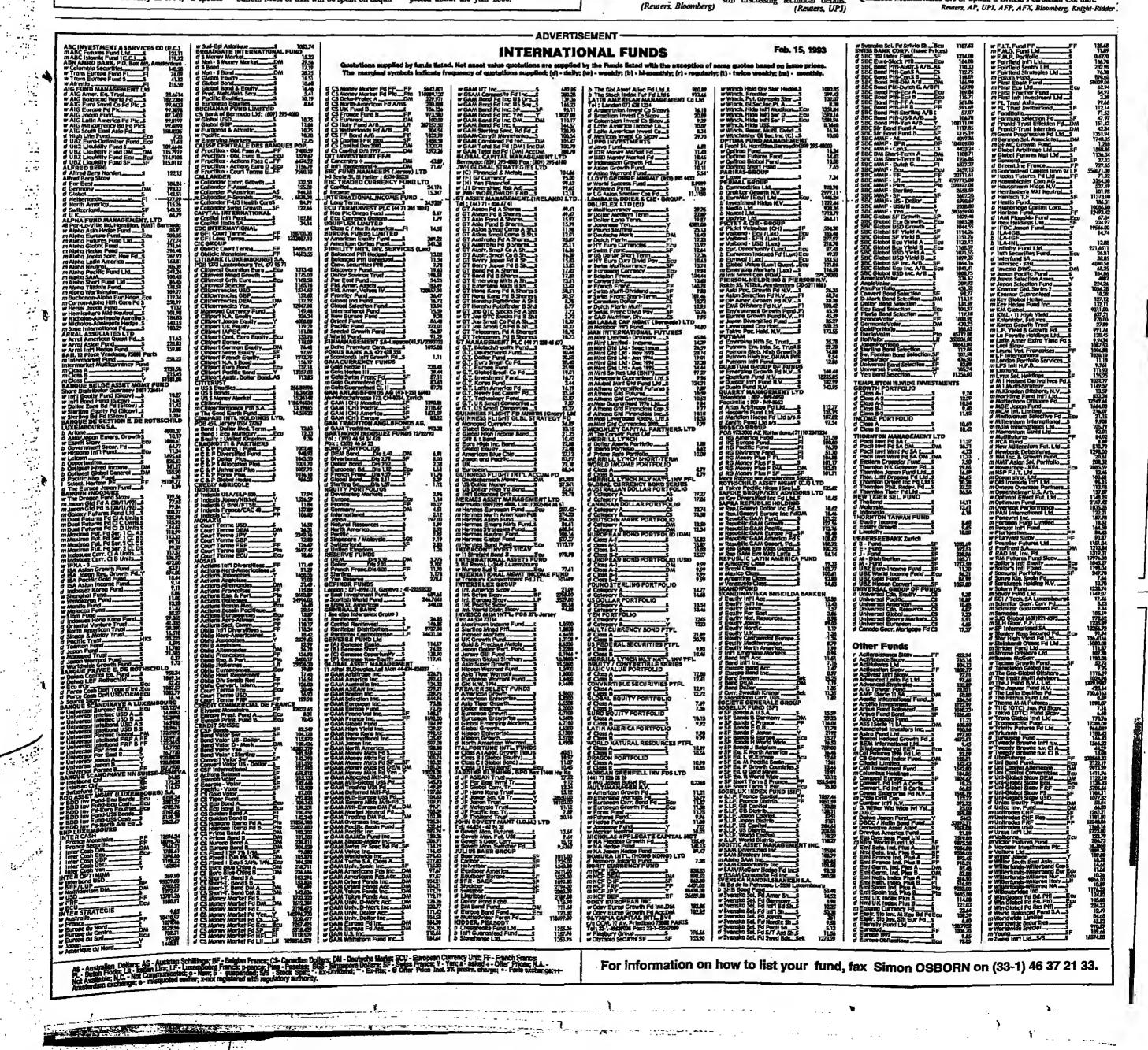
N SKF AB will invest about 100 million ringgit (\$40 million) to expand its Malaysian bearing factory at Nilai, south of Kuala Lumpur.

. Telkokn Data Bank Ltd. said Japanese corporations that went bankrupt in January left behind debts of 261.53 billion yen (\$2.17 billion), down 41.2 percent from the year-earlier month.

. A Bank of Japan official said the growth of bad loans at commercial banks would decelerate in the second fiscal half, ending March 31, N Komatsu Ltd., the big Japanese maker of construction machinery, will

start marketing personal computers for factory automation in April. • Ube Industries Ltd. of Japan will buy a 30 percent stake in Productos Quimicos Mediterraneo SA of Spain, a British Petroleum Co. unit.

Reuters, AP, UPI, AFP, AFX, Bloomberg, Knight-Ridder



Taiwan Seeks European, Japanese Bids on Rail Project

Reuters

TAIPEI - Taiwan will ask companies from Europe and Japan to bid in July for the main contract in its multibillion-dollar high-speed rail project, the Communications Min-istry said Monday.

"We will request proposals from them and start construction early in 1994," a spokes-

Foreign companies that have expressed interest in bidding include the French-British engineering concern GEC Alsthom, AEG AG of Germany and Toshiba Corp. of Japan. The rail project is billed as costing \$17 billion. Most of that will be spent on acquir-

man for the ministry's high-speed railway design work and buying tracks, trains and other equipment from abroad.

pleted about the year 2000.

The 345 kilometer (215 mile) railway, one of several huge infrastructure projects that Taiwan plans for the 1990s, will link Taipei with Kaohsiung in the south when it is com-

beer markets were still depressed in the world economic slump. 31, the first of its business year. The profit was largely a result of ing land but at least 20 percent will go toward



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INTERNATIONAL HERALD TRIBUNE, TUESDAY, FEBRUARY 16, 1993

SPORTS BASEBALL

As Spring Training Opens, a Who's Who of the Hurting and Healed

By Murray Chass New York Times Service

The Los Angeles Dodgers are ready for spring training.

"We don't want to spend a lot more time thinking about last year," said their general manager. Fred Claire, trying to expunge thoughts of the Dodgers' nightmarish last-place finish, their first since 1905. "It wasn't much fun for anyone with the Dodgers last year. We're anxious to get started."

For their own reasons, 27 other clubs are eager to begin, 100, none more so than the expansion teams. The Colorado Rockies hold their first workout for pitchers and catchers on Friday in Tucson, Arizona; the Florida Marlins begin Saturday in Melbourne, Florida.

The people who have constructed the Rockies and the Marlins will not be able to learn much from the early workouts, but they will derive great satisfaction out of seeing their long bours of planaing come to fruition.

The general managers of the World Series champion Toronto Blue Jays and the perennial contender Oakland Athletics will be eager to see the results of their winter's work. Their efforts were aimed at trying to reduce their befty payrolls while not reducing the ability of their clubs.

Every club is anxiously awaiting the appear-

ance of its players coming back from serious injuries. Here is a club-by-club look at the status of those players, as well as the most significant changes teams have undergone since the final game of 1992.

NATIONAL LEAGUE WEST ATLANTA — The league's best pitching staff gets better with Greg Maddux, the Cy Young Award winner, replacing Charlie Leihrandt. Catcher Greg Olson expects to be re-covered from a broken leg and a dislocated

CINCINNATI - Kevin Mitchell, Roberto Kelly, John Smiley and Jeff Reardon head a platoon of new players for the new manager, Tony Perez. Norm Charlton, Greg Swindell and Paul O'Neill have left. Tom Browning is close to being ready to pitch again seven months after a home-plate collision resulted in knee surgery.

COLORADO - The rookie manager, Don Baylor, leads a rookie club into the wasteland of expansion baseball. His first assignment: mold Charlie Hayes, Andres Gafarraga. Dante Bichette, Jerald Clark, Daryl Boston, Alex Cole and Joe Girardi into some semblance of respectability.

HOUSTON — Doug Drabek and Greg Swindell join the division's up-and-coming team. Minus bone chips in his elbow, Eric

Anthony could become even more dangerous chez (herniated disk), who replaced him. One of than his 80 runs batted in last year.

LOS ANGELES - Darryl Strawberry and Eric Davis, the disappointing duo who between them played 119 games, appear to be healthy again. Strawberry after back surgery. Davis after wrist surgery, Ramon Martinez still has to show his elbow is sound again. Same with Todd Worrell and his shoulder. Kevin Elster's shoulder is not ready for him to challenge for shortstop job. Tim Wallach, Jody Reed, Cory Snyder and Lance Parrish join Worrell as additions.

SAN DIEGO - The key question of spring for the impoverished Padres: Is Bruce Hurst's surgical shoulder sound enough so they can trade him and forther pare their payroll? Having Mike Scioscia, Phil Plantier and Wally Whitehurst instead of Tony Fernandez, Benito Santiago and Randy Myers does not quite doit. SAN FRANCISCO - The new star Barry Bonds, the new manager Dusty Baker and the new owners strive to save a fading franchise. Will Clark, previously the franchise, prepares for the season and negotiations for a Bondstype contract.

NATIONAL LEAGUE EAST CHICAGO - Greg Maddux is gone. Andre Dawson is gone. Shawon Dunston's herniated disk is gone. Dunston (18 games) is healthy. So are Jose Vizcaino (broken hand) and Rey San-

the three should be traded before the end of spring. No further problem with Sammy Sosa's broken ankle is expected. The pitching staff looks brighter with the starters Jose Guzman and Greg Hibbard and the relievers Randy Myers and Dan Plesac.

FLORIDA - If Bryan Harvey's elbow is sound, do they trade the reliever or keep him, thinking they might win some games? Manager Rene Lachemann looks to the veterans Benito Santiago. Dave Magadan, Walt Weiss and Charlie Hough for leadership for the neophyte team and to Orestes Destrade for a Cecil Field-CT TEDEAT

MONTREAL - Felipe Alou looked good recharging the young Expos last year, but can be win with Greg Colbrunn, Wil Cordero and Sean Berry as three-fourths of the infield? The veterans Gary Carter, Tim Wallach, Spike, Owen and Ivan Calderon are not around to

belp. NEW YORK — Jeff Torborg will pretend last year didn't happen. Howard Johnson (wrist), Vince Coleman (hamstring), Bobby Bonilla (shoulder), Bret Saberhagen (linger) and John Franco (elbow) should not have to pretend they are healthy. Tony Fernandez and Frank Tanana are the most prominent addi-

PHILADELPHIA - John Kruk must be scrious, working out in the off season to strengthen his storgically repaired shoulder. Dale Murphy's left knee, on intimate terms with a surgeon's scalpel, is supposedly ready. Lenny Dykstra's broken hand has knit; not so the rotator cuff of Jose Delesus. Danny Jackson adds experience, if also losses, to the pitching rotation.

PTTTSBURGH — Say goodbye to Barry Bonds, Doug Drabek, Jose Lind and a fourth consecutive division title. Watch Albert Martin replace Bonds. Zane Smith, a crucial part of the plan to win with pitching, is said to be recovered from a shoulder ailment.

ST. LOUIS - Sights of spring: Gregg Jef-feries trying to play first base. Ozzie Canseco trying to win the right field joh and be like twin Jose. Todd Zeile trying to motivate himself to work hard enough to hit like he didn't last SCASOTL.

AMERICAN LEAGUE EAST BALTIMORE - Where do the Orioles go now that they have cornered the market on players named Harold: Baines and Reynolds, the only players with that name in the majors last year? Maybe finding a fifth starting pitcher, perhaps Mark Williamson, recovered from elbow surgery.

Sharks Win, So Will Share Loss Record

won a game, George Bush was in the White House, Miami was No. 1 in college football, and the National Football League's playoffs hadn't even started. The sorry Sharks ended their 17-game losing streak - one shy of breaking the

NHL HIGHLIGHTS

National Hockey League record — with a 3-2 victory at Winnipeg on Sunday. "We're a pretty excited bunch of guys right now," said Kelly Kisio, who scored two goals for the Sharks. "It's a big load

off my mind." The Sharks will now bave to share a place in the record book with the 1974-75 Washington Capitals.

At 7-48-2. San Jose needs to win only two of its last 27 games to avoid matching Washington's record low of eight victories in its first season. The Sharks, outscored 88-31 during

the losing streak and 19-1 in their previous three games, last earned a point Jan. 2 in a 2-2 tic with Vancouver.

broke the Sharks' 13-game losing streak. San Jose is 2-32-1 in its last 35 games. OAKLAND — Dave Stewart' and N

San Jose's goalie, Arturs Irbe, who made 35 saves, kept the Sharks in the game in the first period as the Jets outshot San Jose 18-8 and were ahead in that category by 18-3 until two Winni-peg penalties late in the period. Sabres 7, Penguins 4: Pat LaFontaine moved into a tie with Mario Lemieux for the National Hockey League scoring lead with a three-point game in Buffalo's victory over visiting Pittshurgh. LaFontaine had a goal and two assists to increase his point total to 104, matching that of Lemieux, the Penthat Prost's application would be acguins' superstar currently undergoing treatment for Hodgkin's disease.

BOSTON - Mike Greenwell's elbow works again. Time will tell if Carlos Quintana does after a lost season because of an auto accident. after a lost season occause of an anto accident, Don't look for Wade Boggs, Ellis Burks, Jody Reed and Tom Brunansky. Watch Andre Daw, son, Ivan Calderon, Scott Fletcher and Scott Bankhead. Most likely Jeff Russell, 100, after they sign him as ninth-inning-only reliever.

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cLEVELAND — After 46 years in the Arizo-na desert, the Indians wandered to Florida, only to have a burricane level their new spring site. That never happened in Tucson. Additions they hope hold up are Bob Ojeda and Mike Bielecki for the pitching staff and Jeff Treadway for the infield.

DETROIT - The ancient Frank Tanana has departed, but the seemingly more ancient Kirk Gibson has returned. Is this any way to build a contender? Adding Mike Moore and Bill Knee ger to the pitching staff should be more mean-ingful. Alan Tranmell (29 games) has a sound ankle, bui Travis Fryman bas his shortstop job., MILWAUKEE — Paul Molitor, beart or soul of the team (whichever Robin Yount isn't), has

defected. Chris Bosio is gone from the rotation. Bill Spiers (12 games) is back with a healthy back to play second. Ted Higuera, who pitched. seven games in 1991, none last year because of a torn rotator cuff, will try to win the fifth spot in the rotation.

Ine rotation. NEW YORK — In a major overhaul, Jim Abbott and Jimmy Key join the pitching rota-tion, Wade Boggs and Spike Owen the infield. Paul O'Neill the outfield and George Stein-hrenner the front office. Mike Witt, who pitched twice in first two years of three-year-

field, Dave Stewart replaces David Cone and Jimmy Key, or both: Dick Schofield takes over for Manny Lee. Who replaces Kelly Gruber? Can Duane Ward do what Tom Henke did as eloser?

AMERICAN LEAGUE WEST

CALIFORNIA - Gene Autry and Champion never looked so shabby. You would think the saddlehags are empty. They were for Jun! Abbott, who is gone along with Bryan Harvey, and his big contract. Maybe the bats of Chili-Davis, Kelly Gruber and J. T. Snow can help' revive the league's least-productive offense.

CHICAGO - Anyone who knows Bo will be'. watching the Jackson hip with the idea that he can come back. Just as important, if not more so, will be the polysical readiness of shortstop Ozzie Guillen (12 games) and his damaged knew and outfielder Ellis Burks and his back from Boston. Dave Stieh would be a pitching plus if '

his aching parts (elbow, back) cooperate. KANSAS CITY — A husy winter brought David Cone, Jose Lind, Greg Gagne and Felix Jose. Gregg Jefferies was sent away after a season. Mark Gubicza's shoulder is sound. meaning he could add as much to the pitching staff as Cone.

MINNESOTA - After performing foreigniservice, Dave Winfield returns to the United States for a tour of duty on home turf. If Bert Blyleven can pitch, he would help case loss of A win over Los Angeles on Dec. 26 John Smiley. If Kent Hrbek's surgical shoulder

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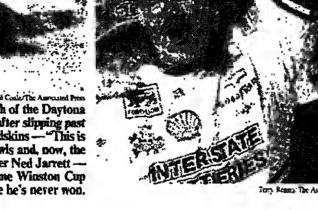
KALE

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OAKLAND - Dave Stewart' and Mike Moore have left the pitching rotation. Carney-Lansford has retired. Walt Weiss and Harold Baines have been traded. The usually awesome tics finally have a cha Dave Henderson (20 games) could he over his hamsuing problem. SEATTLE - The new manager, Lou Pintella, will raise the Kingdome roof if the Mariners play as lethargically as last year. Kevin Mitchell, who didn't dent the walls, let alone the roof, has been traded. Chris Bosio and. Norm Charlton join the pitching staff. TEXAS — Kevin Kennedy is the new manager, and be is joined by the new pitchers' Charlie Leibrandt, Tom Henke, Craig Lefferts and the new middle infielders Manny Lee and Billy Ripken. Jeff Frye, who was to play second, is out for season with a torn knee ligament. Kennedy will not rush Julio Franco 135 games), who is returning from knee surgery.



A 500 WITH A THOUSAND SURPRISES — Rusty Wallace, after flipping over 10 times in the backstretch of the Daytona 500, walked away unburt while Dale Jarrett, right, walked away a winner Sunday at Daytona Beach, Florida, after slipping past Dale Earnhardt on the last lap. Jarrett drove a car owned by Joe Gibbs, the coach of the NFL's Washington Redskins — This is hard to believe," Gibbs said. "I'm one of the most fortunate individuals in the world, to win three Super Bowls and, now, the Super Bowl of motorsports" - to a victory that had always eluded his father, the Hall of Fame stock car driver Ned Jarrett who was in the CBS booth describing the race for a national television audience. And Earnhardt, a five-time Winston Cup champion, was stymied for the 15th time in NASCAR's biggest event, and the only important NASCAR race he's never won.



Andretti's Debut Drive in the New McLaren Car Goes Pfutt-Pfutt

Compiled by Our Staff From Disputches

SILVERSTONE, England - Mi- nia, joins Finland's Mika Hakkinen dretti's attitude. chael Andretti drove the new and three-time world champion Ary-McLaren Formula One car for the ton Senna of Brazil as McLaren's format in a Grand Day and have not a late entry after missing the initial deadline berny after missing the initia

Andretti, who is from Pennsylva- Dennis, said he was impressed by An- If I lose, I get upset. Im not a happy FISA's president. Max Mosley, had person." formed in a Grand Prix and he's not

announced Friday that Williams had

The Associated Press The last time the San Jose Sharks had

pitched twice in first two years of unter-year-contract, will test his elbow in a hid for a starting job in the last year of his contract. **TORONTO** — Canada gets its first World. Series championship and the team gets a whole-sale shuffle, Paul Molitor replaces Dave Win-

first time Monday -and broke down after half a lap.

It just went pfutt-pfutt," the 1991 Indy Car champion said after his halfcircuit of the Silverstone race track. "We have a lot of work to do to get the gremlins out of the car. But there are a lot of new pieces to it and things to work on."

Andretti, whose father, Mario, won the Formula One championship in 1978 before switching to Indy Cars, has joined the British-based McLaren team that lost its constructors' title to

Williams last year.

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nominated drivers. driven many of the circuits." Dennis said. "But it's early days. I would rather have a full-blooded racing driv-Both Andretti and Hakkinen were present for the unveiling of the new MP4-8 car, which is powered by a

mid-season.

er whose got to learn Formula One Ford Cosworth engine. than a Formula One driver who's got "I have a lot to learn," said Anto learn to race." dretti. "There are a lot of unknowns

"He's got tremendous commitment, aggression and focus. Even on the out there. It's going to take me a couple of races to get comfortable. Once I get through that, it will be squash court playing against Mika he quickly showed his win-at-all-cost apmore fun. But right now I wish it were

The season opens on March 14 with "It's not so much will-to-win as the South African Grand Prix. hate-to-lose," Andretti said. "Having McLaren's team manager, Ron that attitude means you never give up.

world champion, Alain Prost, were on the initial deadline because of a mixthe updated list of this season's For- up hetween Frank Williams. FISA mula One entries that was issued and the constructors' association. FOCA. The Williams cnury must be Monday in Paris by the International ratified by FISA's world council next Motor Sports Federation.

month. Both drivers had been surprise absenices when FISA released a list last Prost had been threatened with having his license withheld after remonth that did not include the 1992 champion team, Williams, which has marks critical of the heads of FOCA signed Prost and Briton Damon Hill. and FISA, but Mosley said Friday or any driver from McLaren.

cepted. In the new list of 28 cars entered for the 1993 season, Senna was listed as the third driver for McLaren, with Fourteen teams were on the FISA list

Andretti and Hakkinen.

Alexander Mogilny added to his NHL goal-scoring lead with his 55th and 56th (empty net), tying the club (AP. Reuters) record set by Danny Gare in 1979-80.



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SPORTS Nothing Is Forever,

3d Overtime Proves

O'Neal Puts Wrenching End

:53

To Knicks' 7-Game Streak By Clifton Brown

New York Times Service ORLANDO, Florida - It was the longest Knick game of the season, as well as the most hizarre. And when it finally ended, after three overtimes of crazy, exciting basketball, it was a bitter loss for the Knicks to digest.

Healed

New York's seven-game winning streak ended Sunday with the Orlando Magie's 102-100 victory before a frenzied crowd of 15,151 at the Orlando Arena and a national elevision audience.

It was a marathon that tested both the endurance of both learns. and the Magic prevailed, largely because of Shaquille O'Neal, the

NBA HIGHLIGHTS

rookie center, who nearly had a triple-double (21 points, 19 rebounds, 9 blocks) and overcame a terrible shooting performance (B (or 25).

Patrick Ewing (34 points, 14 re-bounds) outplayed O'Neal most of the game, but Ewing fouled out with 13,7 seconds left in the first overtime, and the Knicks were helpless to contain O'Neal in the final two overtimes, when he

blocked four shots. To a man, the Knicks (32-16) felt they should have wou. They had a 5-point lead with 40 seconds to play in regulation. They had a 5point lead with two and a half minules left in the first overtime. O'Ncal blocked a potential game-winning shot by John Starks (26 points) to end the second overtime.

The Knicks burt themselves by missing 15 of 37 free throws, And New York was shorthanded down the stretch, with Ewing, Charles & Oakley and Charles Smith all fouling out before the second overtime, and Rolando Blackman (with a

knee injury) watching. "We didn't make the plays that we had to make," said the Knicks' coach. Pat Riley. "We had free throws that could've put the game away and we missed them. But we played with a lot of heart. It's nohody's fault. We just lost. A gutwrenching loss. O'Neal made the game-winning

hasket, a scoop shot in the lane against Herb Williams with 1:15 left. Williams was faked out of position when he went for O'Neal's

heck of a play," Williams said. "I thought it was goaltending. I shot it high. By the une he gets there, it's gol to be coming down. I guess the ref didn't see it that way." O'Neal, of course, felt it was a

Clean block. "He released it and I was there," O'Neal said. "I'm a shot-blocker, not a goaltender."

The overtime sessions made up for regulation, which was disappointing for the most part. Fans expected to see a lot of O'Neal versus Ewing, Instead, during the first half they got a lot of Greg Kite versus Williams, as both starting centers got in early foul trouble. The score was 39-34 Orlando at halftime, the lowest-scoring half for two teams that New York has been involved in this season.

"We made some silly turnovers that cost us the game," Anthony

The last time the Knicks played in a triple-overtime game was Dec. 16, 1977, when they lost to the Milwaukee Bucks, 152-150. In other games, The Associated

Press reported: Nets 117, Heat 111: Drazen Petrovie scored 8 of his 34 points in overtime in East Rutherford, New Jersey, after the Nets had rallied from a game-long deficit. The tri-umpb was the Nets' fifth straight at home and their fourth overtime vic-

tory of the season. Petrovie scored New Jersey's first six points in overtime and put the Nets ahead for good at 113-111 when he hit a jumper with 56 sec-

onds remaining. Clippers 96, Trail Blazers 86: The Trail Blazers, losers of four straight at Memorial Coliseum, now have their longest homecourt losing streak in four years.

The Blazers, who bad beaten the Clippers in Los Angeles, 111-104, two nights earlier, shot just 37 percent from the field and posted a season-low 39 points in the second

Hornets 117, Pistons 107: Kendall Gill had a season-high 27 points and 10 rebounds as Charlotte improved to 26-21, the first time the team has ever been five games over .500. The Homets won for the seventh time in eight games. The Horaets also got 24 points, 13 rebounds and 6 blocks from Alonzo Mourning, 22 points from Larry Johnson and 13 points, 10



In the clash of titans, Patrick Ewing got the first block but Shaquille O'Neal got the last four.

Oxbridge Game Skirts the Issue

The Assonal Press CAMBRIDGE, England - Jodi Evans made basketball history but couldn't help Oxford beat Cambridge in the annual University game.

Evans, a guard who has played for Canada's national team, became the first woman to play in the 30-year history of the Oxford-Cambridge basketball game as she scored four points on one field goal and two free

From Locker-Room Tirade to Farewell Speech

By Tom Friend New York Times Service BERKELEY, California - Lou Campanelli's postgame tirades, for mature audiences only, were ultimately what got him dismissed here last week as the University of California's basketball coach.

His words were perhaps no coarser than Boh Knight's at Indiana. But the Cal athletic director, Robert Bockrath, inadvertently listened in on Campanelli one night recently, and that made the difference.

able," Bockrath said. "It was so incredihly bad, I said, 'Sheesh, something must be done.' The players were beaten down and in trouble psychologically. Every other word was a four-letter one. Let me tell you, if I hadn't made that wrong turn. I wouldn't have known the fix the team was in."

panelli was a deposed coach."

what appears to be a new, less-tolerant attitude toward college coaches with se-

course, sees the issues surrounding his

dismissal very differently. What you say in a locker room should be between the coach and the players," Campanelli said, "No one else's husiness. I may have used some curse words. From George Raveling to Bobby Knight to Dean Smith, there's not a coach in the

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cork in the dike."

country who doesn't." Four days later, last Monday, Cam-Across the country last week, coaches

concurred with Campanelli. "If you fired The action was a further example of every coach who swore or yelled, unemployment in this country jumps up 10 percent," said Raveling, the Southern

Indiana's Shot Puts Out

Michigan's Big 10 Lights

after Jackson's foul to give the Hoosiers a B1-78 lead. Evans then

stole a pass from Jalen Rose.

to stop letting that happen."

By Malcolm Moran

New York Times Service BLOOMINGTON, Indiana

At a point in their second basket-

ball season together when the lights shine more intensely, the highly scrutinized University of Michigan sophomores are raising a question that will follow the Fab Five all the

Which is brighter: The brilliance of their skills and their awareness

or the glare of their inconsistency?

The Wolverines lost a 13-point

first-half lead Sunday and went through a mistake-filled stretch in the final minutes that enabled Indi-

Indiana, which has an overall re-

utive game and the 27th straight at Assembly Hall.

any hope for a conference champi-

this season to the Hoosiers.

gan with 23 points.

game

of the floor.

Michigan (8-3, 19-4) all but lost

ship after its second 1-point loss

This margin resulted after an in-

significant 3-point shot at the buzz-

The Wolverines had gone with-

out a field goal for a decisive stretch of 6 minutes 34 seconds,

managing only two free throws

ting five turnovers that changed the

Brian Evans, an Indiana fresh-

man who came off the bench to

score 17 points, became an impor-

uni part of that span at both ends

give Indiana a 79-78 lead. Evans

then deflected a pass from Jimmy

over 10 possessions while commit

er by Chris Webber, who led Mich-

ana to secure a 93-92 victory.

way into March.

The crux of the matter might be that Campanelli, a successful head coach at James Madison University from 1972 to 1985 before joining Cal, acted like Knight but did not win like Knight. In his seven previous seasons here, his teams managed only one trip to the Na-tional Collegiate Athletic Association tournament.

Also, Campanelli was not even aware he had driven such a wedge between himself and his players. Last Monday, speaking with Bockrath, he could not

2 points at balftime could be traced to the inconsistencies that have characterized Michigan's last two seasons: brilliance followed by uncertainty. Jackson's return to the starting lineup four games ago, his injured left shoulder now healed, made the Fab Five whole again and created a defensive problem that Cheancy

did not have to contend with in Indiana's 1-point victory in Ann Arbor, Michigan, on Jan. 12. Michigan made 60 percent of its ed at 59 games as Dwavne Morton Evans made a 3-point shot over Michigan made 60 percent of its Michigan center Juwan Howard to first-half shots, including five of

eight 3-point attempts, and committed only one turnover in the

gave the Wolverines a surprisingly simple 13-point lead and quieted son's fifth personal foul with 5:34 to play. Cheaney, who scored 20 points the capacity crowd. But then the Wolverines fell back in the game, made two free throws

into a series of potentially costly lapses that undid their often-brilliant minutes. They missed five of their 10 foul

Page 15

Cheaney missed a shot, but when shots in the half and did not score a Hoosier guard Chris Reynolds basket for the final 4:03, managing only three of five foul sbots and stole a pass from Webber, Evans took a pass following an offensive two missed field-goal attempts. COLLEGE BASKETBALL

Indiana, which went into the bo-nus situation with 9:33 to go in the first half, ourscored the Wolverrebound by Cheaney and made a 3ines, 11-3, in the final four minutes point shot along the right baseline for a 84-78 lead with 4:09 to play. of the half to reduce its deficit from

10 points to 2. "I remember walking off the floor at the end of the half, thinking "We just didn't make the plays when we had to," said Steve Fisher, cord of 22-2 and a Big Ten mark the Michigan coach. record of 11-0, won its 11th consec- Rose, who scored 14 points, had that Clair Bee always said the best nait Clair Bee always said the best position to be in in a tough game was two down at the half." Bob Knight, the Indiana coach, said of his mentor, the former Long Island University coach. "I looked up and assists and 3 turnovers, said: We played well enough to win. I'm not going to take anything away from our play. But certain things happened during the course of the game, and when they bapsaid: 'Well, we're in it. Now you get us out of it.' I always told him, pened, frustration set in. If we're 'Fifteen ahead was a lot better.' " going to be a great team, we've got

In other games, The Associated Press reported: No. 6 North Carolina 77, Georgia The fact that Indiana was within

Tech 66: Reserve Donald Williams scored 14 of his 21 points in the final 10:38 in Atlanta and North Carolina extended its NCAA record streak of consecutive 20-vic-tory seasons to 23. The Tar Heels (20-3, 9-2) tied Florida State for first place in the Atlantic Coast Conference. James Forrest led the Yellow Jackets (12-8, 5-6) with 18

points and 13 rebounds. Louisville 90, No. 12 UNLV 86: UNLV's home winning streak end-

scored 27 points and Clifford Rozier had 19 for Louisville (14-6). UNLV (16-3) had not lost at home

King toward Howard, creating a first 13 minutes. loose ball that was grabbed by Cal-bert Cheaney and led to Ray Jack-scoring 9 of his 11 first-half points, Runnin Rebels.

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"I let him catch the ball too deen." Williams said. "Then when ! did go for the head fake, I gave him the opportunity for the 3-point play, I should've just raked his arm and made him make both the free throws. I can't let that kind of thing happen. He's shooting 58 percent irom the line. I've got to take the

foul. Then a controversial play oc-

curred on the Knicks' next posses-SCaSOIL sion, when O'Neal blocked a potential game-tying jump hook by Williams. The Knicks thought it

was goaltending. "If he blocked it clean, he made a

SCOREBOARD

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Muggsy Bogues. They improved to 26-21, the first time the club has ever been five games over .500. Lakers 135, Hawks 96: Los Angeles scored a season-high 69 points in the first half and built its cushion to 103-69 when Byron Scott beat the third-quarter buzzer with a baseline jumper while posting its most lopsided victory of the

Major College Scores

T 72 APO

The teams in the college baskethall poil, with first-place votes in parenthases, records through Feb. 14, total points based on 25 points for a (Irst-place vote through one point for a 25th-place vote and ervivous rowking: 1. Indiana (39) 22-2 1,521 1 2. Kontuckiv 18-2 1,551 2 3. N. Corofina (1) 20-3 1,346 6 4. Arizona 111 17-2 1,305 5 5. Alchatan 19-4 1,381 4

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Memphis SI. 79, DePaul S7 M. Carolina 77, Georgia Tech 46 Thu-Cheironeana BX, Marsholl 47 W. Carolina 94, VMI 51 Indiana 72, Michigan 92 Mianik, Ohio 59, Ohio U. 54 California 84, Stanford 61 Louisville 90, UNLV 86 UELA 97, Caregon 91

UCLA 97, Oregon 90

The AP Top 25

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16. Seton Holi 17. Pittsburgh 10. Tutone

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assists and 8 rebounds from

The Lakers' 800th regular-season triumph at the Forum and came on a night when Magic John-son received his Olympic championship ring in a half time ceremony.

throws in Cambridge's 85-64 victory Sunday "I didn't feel any particular pressure be-

cause I have played in gymnasiums in Canada with 20,000 people watching," she said. Evans, who gained a Rhodes scholarship from the University of Calgary, joined the Oxford team for the exhibition game even though she is barred from competing in official league games because she is a wom-

an. The Oxford team was hampered by the absence of two injured players and because another star performer, Mike Benson, from Brigham Young University, does not play on Sundays for religious reasons.

In essence, Campanelli was mined by the resonant acoustics of a locker room

in Tempe, Arizona. On the evening of Feb. 4, after a loss to Arizona State. Bockrath entered "a wrong door by accident," he said, and found himself only a partition away from the locker room. He overheard a profane lecture by Campanelli to the team.

Bockrath once played football for Bo Schembechler at Miami of Ohio and maintains that "I can swear with the rest," but he found himself appalled by what he called Campanelli's "personal anacks" on the players.

"There were things that were unwarranted and inappropriate and inexcus-

vere styles. Just days before Campanelli was dis-

missed. Army dropped its hasketball coach, Tom Miller, for "publicly degrad-Ing" his players even though he had been given two warnings. In November, Earle Bruce was dismissed as football coach at Colorado State for what school administrators called the physical and mental abuse of players.

Bockrath said be simply would not tolerate behavior by a coach that could be considered abusive. "Times have changed," he said, Todd Bozeman, a Campanelli assistant, was named last week as Cal's interim head coach.

at least get a trial. All I got was a bullet to The 54-year-old Campanelli, of the head."

California basketball coach.

heard him go off on these guys, you wouldn't have told him to lighten up,

cither. You'd have just wanted to put a

immoral. When you commit a crime, you

Campanelli said: "Well, I did nothing

Inter Milan Signs Bergkamp

and the Dutch national side.

"When I told Lou last Monday he was Most of all, other coaches were confired," said Bockrath, who had received reports of player dissatisfaction with the cerned that Bockrath, hired by Cal in coach for several weeks, "he sat in my office and said: "Why? Why Boh? Go ask August 1991 after 11 years at Arizona, had removed Campanelli without giving Jason Kidd about me. Go ask Brian him an opportunity to soften his caustie Hendrick.' And I'm thinking: 'Lou, if you only knew. Jason and Brian aren't "He wouldn't have changed," Bockrath, 49, said last week. "If you'd have you

Hendrick is the senior captain of the team, Kidd its star freshman guard.

The discord traces to last season. Players say Campanelli belittled the 1991-92 scam, which finished with a 10-18 record. "We finally tuned him out the last two games and won them both," Alfred Grigsby, a starting forward, recalled.

Tyson Case Appeal Arguments Begin 81, Goldon State 59 (Gatiling 12), Assists— Washington 32 (Gugilatta 7), Galden State 25 HOCKEY NHL Standings WALES CONFERENCE Indiana Court of Appeals. Potrick Division
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 < before the three-judge panel for about two hours in the morning. The appeals court, which could order a new trial or let Tyson's conviction and New Jersey NY Rongers NY Islanders 6-year sentence stand, did not say when it would have a decision. Tyson, 26, was convicted Feb. 10, 1992, of raping Desiree Washington nearly seven months earlier in his Indianapolis hotel room. tes Division 35 18 6 76 240 171 30 18 7 67 239 205 31 22 5 67 231 286 29 22 6 64 248 200 15 37 4 34 180 234 7 48 4 16 134 377 4 COMPRESENSE Montre Guebec Baston Buttalo Kite Breaks Records in Las Vegas Horsford

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pils (12),

LA QUINTA, California (NYT) - Tom Kite fired a course-record 10under-par 62 final round over the Arnold Palmer Course at PGA West for record under-par figure for a PGA Tour event and a run-away victory in CAMPBELL CONFERENCE
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 the Bob Hope Chrysler Classic. Kite finished with a phenomenal five-round total of 325, or 35 under oar, and six shots better than Rick Fehr and 10 better than the third-place

Scott Simpson. Kite's total broke by four shots the previous record for a 90-hole event

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 - the 31-under-par 329 achieved at the 1991 Las Vegas Invitational by Andrew Magee and D.A. Webring - and surpassed by six the tourna ment record of 331 shared by Corey Pavin and Mark O'Meara.

Wales, England Seek Rugby Change CARDIFF, Wales (AFP) — Welsh rugby union officials said Monday that, following informal discussions with their counterparts, they are ready to support a move by England to have the Five Nations championship moved to March and April.

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Richer (22) 2: Beranek (7), Recarl (34). Shots an goal-New Jersey (on Soderstram) 12-5-The RFU is in favor of moving
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pitcher Terry Mulholland to 1 2 1-5 primer ferry munoutand to 1 1 2 1-3 year, \$2.6 million-plus cor Chicago Lidstrom (2), Rocine' (7), Yzerman (44) 3; Noonan (11), Larmer (321, Matteau (11), Shots as gool—Detrait (an Belfour i 13-11-4-00, Chiavoiding what would have be team's lone arbitration hearing vear.

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INDIANAPOLIS (AP) - The judge in the trial of the Mike Tyson's rape case made several technical mistakes and the former heavyweight Compiled by Our Staff From Dupatches AMSTERDAM - Ajax Amchampion should get a new trial, his lawyer argued Monday before the sterdam's star striker, Dennis Bergkamp, and the Italian team Inter-The defense and the prosecution in the case presented oral arguments nazionale Milan said Monday they had signed a three-year contract.

clearly play well together." The 23-year-old forward, one of The players' unexpected anthe bottest soccer properties in Eunouncement followed earlier rerope, will join Internazionale Milan ports that Bergkamp had already signed for Turin-based Juventus. Jonk said it became clear only next season along with his Ajax teammate and fellow Dutch inter-

last Friday that the dual signing was a possibility after Bergkamp's national Wim Jonk. A spokesman for Internazionale, Thomas Villa, said in Milan that talks with Juventus broke down. his club had paid 15 billion lire Inter Milan's crosstown rival, the (\$9.7 million) for Bergkamp and about 7 billion lire (\$4.5 million) Italian league leader AC Milan, was also rumored to be seeking Bergkamp to add to its star-studfor Jonk

"In delighted," Bergkamp said. "Inter is a club with charisma and lots of history. And in footballing terms everything is as I'd want it." ded lineup of foreign players. among them Dutch internationals van Basten, Ruud Gullit and Frank Rijkaard The striker has been the Dutch

But Bergkamp reportedly said he turned down AC Milan because it league's leading scorer for the past two seasons and is widely seen as could not guarantee him that he would regularly start. Inter is pres-ently second in the league, nine the successor to forward Marco van Basten, three times voted the European soccer player of the year. Jonk is a talented midfielder points behind AC Milan.

· Bobby Moore, captain of the whose accurate passing has played England team that beat West Ger-

an important part in Bergkamp's many, 4-2, to win the 1966 World Cup, is suffering from cancer of the goalscoring success for both Ajax liver and colon. "It's a great deal for both of us,"

Moore, 51, said in a statement Jonk said, "particularly because we released Sunday night that be has been fighting the cancer for two years.

> "I have a battle to win, and ask only that I am given the chance to do so without intrusion." said Moore, one of England's bestloved sporting figures.

Moore underwent colon surgery in 1991, and the cancer later spread to his liver.

 fan Porterfield was dismissed Monday as manager of the English Premier League leam Chelsea, which has gone 12 consecutive matches without a victory. He was replaced by former Southend manager Dave Webb.

Chelsea, which was near the top of the standings early in the season, has slipped to the middle of the pack and has been eliminated from both major domestic cup competitions.

(AP, UPI)

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INTERNATIONAL HERALD TRIBUNE, TUESDAY, FEBRUARY 16, 1993

ART BUCHWALD

Dear Occupant

WASHINGTON - A front-page story in The New York Times recently revealed that Robert Rubin, who used to head the banking firm Goldman Sachs and is now President Clinton's top economic adviser, wrote a letter to all his ex-clients.

In the letter he assured them that, although he was joining the

government, he would still be with them in body and soul. While the White House and Rubin insisted that the letter was innocuous, there were a few raised evebrows

in Washington Buchwald when people read Rubin's ending to his letter: "1 also look forward to working with you in my new capacity."

Rubin wrote to an estimated 1,000 Goldman Sachs's clients, "I hope I can continue to rely on your interest and support as I move from Broad Street in New York to Pennsylvania Avenue in Washington and would he grateful for whatever suggestions you might offer."

A meeting of the Double-Standard Media Ethics Subcommittee was called to decide whether or not the letter violated any code of con-

Malloy took Rubin's side. "He just hated to say good-bye, and he wanted all his clients to know that he was only an Amtrak ride away. Any presidential economic adviser d do the same thing."

Philpott took the opposite view and said, "Is it just possible that some clients might think Goldman Sachs has opened a branch window in the White House?"

Brain Dead' Wins Prize

At Portugal Film Fest

The Associated Press OPORTO, Portugal - The New Zealand filmmaker Peter Jackson won the award for best film for his movie "Brain Dead" at the 13th Oporto International Film Festival. The best director prize went to the Canadian Jean Claude Lauzon with his "Leolo."

Zeigenthaler, who studied the letter under a microscope, said that it was written on fine linen paper with the GS watermark in the center. He therefore concluded that the writer meant husiness. He also pointed out that it was sent first class, which ensured that the parties would not receive it until long

after Ruhin was sworn in. Zeigenthaler declared, "Since

Rubin is a Clinton appointee, we must give him the benefit of the douht. His phrnsing might he slightly off and it could lead to misinterpretation. I don't think he intended to imply that he would help his clients in any way, but rather he wanted to assure them that they wouldn't have to dial a 900 number to get in touch with him. In my opinion, this is a thoughtful gesture for a banker to make.

Meyerdahl was not as convinced. "Let's say that I am a client and I get a letter asking me for sugges-tions about how to keep the government moving, Rubin says that he would be grateful to hear from me. I think that the key word here is GRATEFUL. How grateful would be be and how would he reciprocate the gratitude? Suppose that he never even tonk my calls. I have his letter to show to everyone proving that I'm so cozy with the chief economic czar, he values my guidance. That doesn't hurt people

like me in the oatmeal business. Boner felt that the letter was a good thing because it made it possible for other political appointees to write to their clients and assure them that they had a friend in Washington.

This letter makes Wall Street feel better knowing that they are not alone and that the person they depended on is still their friend in spite of his change of address."

Sunkist presented what he called the bottom line,

The letter was written in good faith and Goldman Sachs paid for the postage. Therefore, there's no conflict of interest. Rubin might bear a little closer watching than we originally intended hut, as he said himself, it was a 'social' letter. which is much less serious than a Hallmark greeting card."

By Ann Powers New York Times Service

TEW YORK - Kim Gordon crouches in a miniskirt, N her words halancing rage and desire above Sonic Youth's nervous guitars. Headlining a benefit concert for reproductive rights, Donita Sparks of the all-female group L7 curls her lip, carves out a guitar riff and snaris into the

mike: "Get out of my way or 1 might shove." Courtney Love stares boldly from a photograph in Spin magazine, baby to hreast, her ratty hair and decidedly un-Barbie-like body breaking the dictums of feminine convention. Kathleen Hanna of Bikini Kill gives the microphone to a girl in the audience at a show, and the fan pours out her own stories of abuse and escape.

Female rebellion has challenged rock's fraternal order since the beginning; some women have always insisted they would rather play than be playthings. But today women, especially on the alternative rock scene, have entered a new phase of awareness and determination. The reproductive rights movement in rock, spearheaded

by L7 and the organization Rock for Choice, grew to national proportions in the last year. Now female rockers are beginning to extend that activism into the realm of identity politics, with groups like the Bohemian Women's Political Alliance and youth subcultures like riot grrtls. Call it rock's new feminism, but prepare to be challenged on the term. The women behind this amorphous movement distrust conventional politics, shun media labels and decry attempts to lump their divergent musical work into one unseemly category. These women have no specific name for their new paradigm. They're just interested in claiming it as their own. And they're becoming famous in the process, changing fans' perceptions of how women can rock 'n' roll.

Sexual freedom is one of rock's motivating forces, and its women revel in sensuality and frankness regarding their bodies. They've invented new definitions for beauty, from thrift-store funkiness to gothic vampirism to punk's black-leather tomboy cool.

But there's something new about the self-consciousness of today's female rockers. A performer may play the supervamp, yet use that role to confront the costs of feminine seductiveness and to emphasize women's desires as much as their desirability. Or she'll wear a halter top but write "grrrl revolution now" across her belly, claiming

this erogenous zone as hers alone. With these turnabouts, rock's current female style makers are facing the contradiction of their demand for both equality and the right to be provocative, in a world where omen's sexuality has so often been used against them. This self-consciousness is audible, too, in today's diverse array of female-driven music. More women are taking up instruments than ever before, and a new round of artists has emerged to challenge the usual virgin-vixen-bimbo stereotyp

LTs androgynous grunge stands out from the pack of male-dominated Nirvana followers because its liberating attitude calls for more than the same old party. The comhination of the band members' bold sexual expression and their refusal to be treated as objects, especially in the less-than-progressive context of hard rock, does damage to that scene's sexist tradition.

More experimental bands like Love's group, Hole, offer a woman's view of sexual violence and abuse within a bloody scene of vocal howls and raw guitar, the musical equivalent of gore.



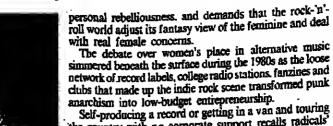
Women Rockers: A Long Way, Baby

Sonic Youth's Kim Gordon: Mixing rage and desire.

On the opposite end of this musical revolt, women are working their quiet subversions. Musicians like Lois Maffeo, Jenny Tonney of the band Tsunami and Amanda Fletcher, who leads the group Heavenly, sing in voices once delegated to church choirs and radio sing-alongs, tones that contradict the fierce, belt-it-out "amoteur" virtuosity of mainstream women rockers.

The music is not always tuneful and often lacks the style that typifies the singer-songwriter tradition of feminine pop; what it is, most of all, is supremely ordinary. While some women are demanding the space to scream, these performers insist on the attention that allows them to be

Still, beyond the packaging and the hype lies real change, in women musicians' attitudes, their music and their actions. Typifying this shift is difficult, but a quote from one group's manifesto might serve as a defining statement. "We are the weird girls who didn't fit in," reads the declaration by the Bohemian Women's Political Alliance. We are the little girls your parents wouldn't let you play with, we are the teenagers who dressed in black, the bad girls who climbed out of our bedroom windows after dark d caught taxis home at dawn. We are the daughters of Lilith, Lity Munster, Patti Smith and Emma Goldman. We are the women your preachers warn you about." The spirit of this improper women's movement chal-lenges feminism to open itself to frank sexuality and



the country with no corporate support recalls radicals direct action approach, which bypasses the bureaucracy to get a message across. Women interested in making their own music could survive within this province of mutual tolerance, and many began charting the possibilities. Then, last year, several elements coalesced to disturb the rock scene's relative complacency about gender relations. With Nirvana's breakthrough, alternative rock sud-

dealy ruled the pop Zengeist. The resulting attention from major labels and the media caused many in pop's underground to reassess their values; stardom forced this isolated community out of its corner.

At the same time, a new sense of political responsibility was sweeping through rock. Musicians found themselves continually attacked by pro-ceasorship extremists and plagued by the AIDS crisis. Partly because of these pres-sures, activism shifted from charity-oriented events like Live-Aid to projects with clearer political agendas. The election year held on the promise of change, and the music industry responded by spearheading voter registration campaigns. Inspired by this new political fervor, women in rock

began seeking one another's support. Reproductive rights were in danger. Women were still reeling from Anita Hill's ordeal on national television, and within the music indus-try women began speaking up about sexual harassment. Susan Faludi's "Backlash: The Undeclared War Against Women" topped the best-seller lists. Female rockers saw that it was time to take charge.

"There was all this activism about animal rights and these charity benefits," says Sue Cummings, associate editor of the L.A. Weekly and co-founder, with the members of L7, of Rock for Choice. "Why couldn't it be as cool for people into rock to support feminism as it was to care about farmers or famine or environmentalism?" Others had organized pro-choice music benefits before,

but nothing matched the scale of Rock for Choice, which began in the summer of 1991. The Feminist Majority Foundation and Fund, a nonprofit women's rights group. the promoter Rick Van Zanten and a few other volunteers got involved in the project. The result was a Rock for Choice concert on Oct. 25, 1991, featuring Nirvana, L7, Hole and Sister Double Happiness at the Palace in Hollywood. Then the group devised kits that told activists how to stage a Rock for Choice benefit in their own towns. There have been 37 such concerts in the Visited States to date

e been 37 such concerts in the United States to date, including recent shows in Los Angeles and New York. Impressed by the band's contribution to the movement, the Feminist Majority recently named L7 among its "feminists of the year.

Craig Marks, music editor at Spin magazine, says such projects are the culmination of indic's long line of feminist. activity, "In England in the late '70s there was tons of really great, smart, political pop music, but it never really became that popular. Now, L7s record has reached a lot of people, and these smart women have the power to dn something. They're totally in the right place at the right time."

One for the Royals: A Dear Ma'am Apology

The Sun, Britain's largest selling and most swashbuckling tabloid made a front-page apology and of fered a £200,000 (\$280,000) donation to charity if Queen Elizabeth II will agree to drop legal action against the newspaper for prinning her annual Christmas message two days early. As recently as last week Sun editors were vowing to take the queen to the legal mat. But they changed their tune over the weekend on orders from the media magnate Rupert Murdoch, who owns The Sun, The Times, The Sunday Times, a satellite television service. and other London-based outlets. We accept that, unintentionally, we caused you personal offense by publishing your Christmas message two days in advance," the tab said in a front-page "Dear Ma'am" let-ter to the queen. "We regret that." It said it would make the donation to the Save the Children fund whose patron is Princess Anne, the

queen's daughter. Buckingham Palace has decided to accept and "regard the matter as settled."

Party Time? Not. Entertainment Weekly says that shooting on "Wayne's World II" is supposed to begin in May, but disputes between Mike Myers and Dana Carvey, the two "Saturday Night Live" stars are holding things up. The magazine said the trouble started when Myers submitted a draft of the script for the sequel that had plenty of lines for his character, Wayne, but "barely included" Garth, Carvey's alterego. Myers also is said to want to direct "Wayne's World II" — an ambition both Carvey and producer Lorne Michaels are said to oppose.

The film critic Pauline Kael, 72, is on the mend after two major operations in the last two months and plans to return to writing.

How many points does it take to be the "World's Greatest Finball Player"? Lots. Lyman Sheats Jr., 26, of Hampton, Virginia, won the third international championship in New York with 570,690,040 points.

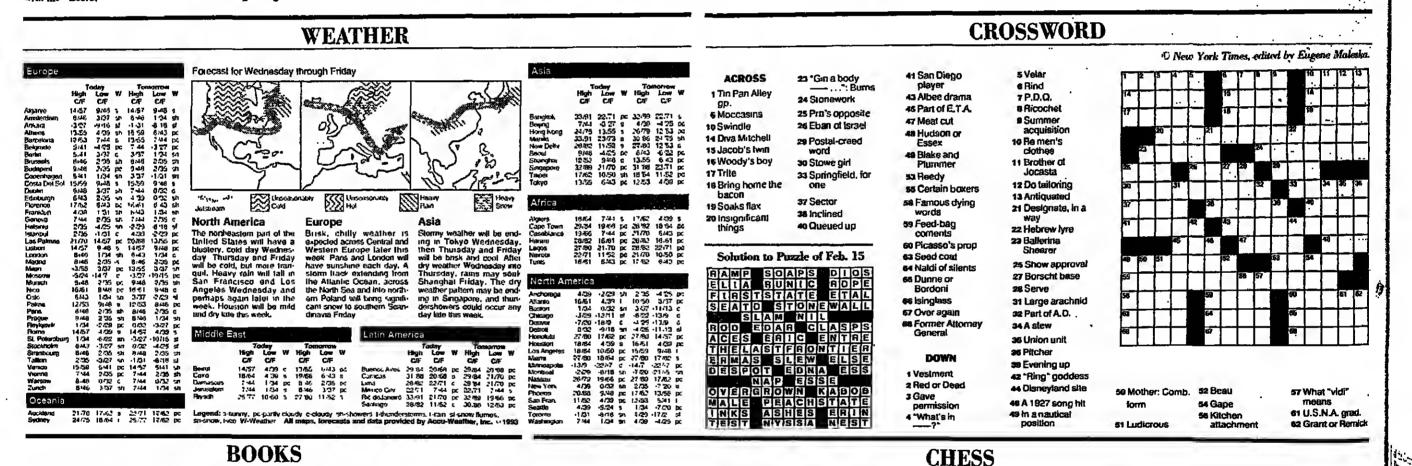
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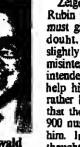
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BOOKS

JUST PERMANENT INTERESTS

By William L. Clay. 412 pages. \$24.95 Amistad Press.

Reviewed by Earl Black

THE underrepresentation, or exclusion, of blacks in Coness has been one of the most blatant injustices of American politics. Black representation has slowly risen, however, and in 1992 cks constituted about a tenth of all House Democrats and 6 percent of total House membership. As a result of redistricting after the 1990 census, the number of hlack legislators reached a new high when the new Congress convened in Janu-

For the past two decades black representatives have worked to le-

verage their small numbers hy organizing formally as the Congres-sional Black Caucus (CBC). world of a white-dominated politi-Representative William L. Clav of cal system. Missouri, who was elected to the Clay's ground rules for playing House in 1968, has forcefully parpolitics effectively are simply and ticipated in the CBC's activities hlunt. "If blacks are to unshackle since its creation. the chains of bondage that bind us In "Just Permanent Interests,"

to a status of economic and politi-Clay presents an insider's perspeccal slavery, we must learn the basic rules of the political game." he tive on the struggle to represent black interests effectively in the nawrites. "Rule number one is. take tional legislative process. The what you can, give up what you book's title comes from the mottomust. Rule number two is, take it of the Congressional Black Cauwhenever, however, and from cus: "Black folks have no permawhomever. Rule number three is, if nent friends, no permanent eneyou are not ready to abide by the mics, just permanent interests." first two rules, you are not qualified Clay's book is written for two for a career in politics." distinct audiences, newly elected black officials and black students The reviewer, co-author of "The

majoring in political science. As he Vital South: How Presidents Are explains in his prologue, he wishes Elected," wrote this for The Washto sensitize them "to the trials and ington Post.

tribulations they will face, primari-By Robert Byrne because of their hlackness, in the

IGEL SHORT bounced hack into the lead in the final world ionship candidates' match by winning Games 9 and 111 from Jan Timman Jan. 23 and Jan. 25 in

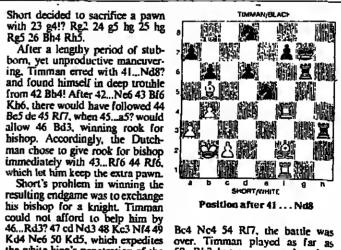
San Lorenzo de El Escorial, Spain. The match has been hard fought and tense throughout. An instance is Game 4 on Jan. 15, which gave Short his first lead in the series. In the old main line of the Richter-Rauzer Attack with 7...Be7 in the Sicilian Defense, the method of 20 Rd7 Re7. freeing the black position with 10...e5 11 Nf5 Bf5 12 ef has been quite successful in the last five years. Black has conceded the bish-

op-pair, but his rapid development makes it difficult for White to obtain an initiative. Mostly, 12...ef 13 Kb1 (13 Qf4?!

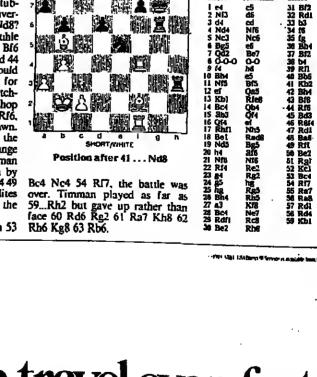
d5 14 Kh1 d4 15 Bc4 Bd6 16 Qd2 too much active piece play. Thus,

dc 17 Qd6 Qd6 t8 Rd6 Ne4! gave Black the upper hand in a Ljubojevic-Korchnoi game in Amsterdam in 1988) d5 14 Bf6 Bf6 15 Nd5 Be5 has been played, so it was a small

surprise to see Timman revert to the older 12...Oa5. Timman's 13...Rfe8 does not cem to have been tried before and Short could get nowhere against it: after 14 Bc4 Qb4 15 Bb3 Qf4 16 Qf4 ef 17 Rhf1 Nh5, White would have remained a pawn down, had he played 18 Be7 Ne7 19 Rd6 N15 After 22 Rf4, Short had regained his pawn and eliminated his douhis bishop for a knight. Timman could not afford to belp him by hled pawns, but Timman kept the initiative with 22...Re2. For Short to hope for a consolidation with 23 g3 would probably have been too optimistic. For example, 23...Rde8 the white king's penetration of the 24 Rf1 Ng4 probably yields Black Once Short got his way with 53



over. Timman played as far as 59...Rh2 but gave up rather than face 60 Rd6 Rg2 61 Ra7 Kh8 62





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